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## SAP C\_S4PM\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>SAP S</li> <li>4HANA Cloud Public Edition Implementation: This section of the exam measures the skills of Implementation Consultants and covers the foundational aspects of deploying SAP S</li> <li>4HANA Cloud Public Edition in a business environment. It focuses on understanding system architecture, scope definition, and the technical and functional setup required for a successful implementation. The candidate is expected to have a strong grasp of how to execute the necessary configuration and adoption tasks that align with customer-specific requirements.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>SAP Activate Methodology: This section of the exam measures skills of Business Process Architects and covers the structure and practical application of SAP Activate. It includes understanding the phases of the methodology: Discover, Prepare, Explore, Realize, Deploy, and Run, and the use of supporting tools such as SAP Roadmap Viewer and SAP Best Practices. Candidates are expected to demonstrate the ability to apply this methodology to streamline cloud implementation processes and ensure agile delivery.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Project Management</li> <li>Organizational Change Management (OCM): This section of the exam measures the skills of Project Managers and covers the key principles of managing SAP cloud implementation projects, including team coordination, stakeholder communication, and change management. It evaluates the ability to lead project activities, manage expectations, and handle resistance during digital transformation. Emphasis is placed on aligning organizational goals with implementation strategies to ensure effective user adoption and project success.</li> </ul>

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### SAP Certified Associate - Managing SAP S/4HANA Cloud Public Edition Projects Sample Questions (Q43-Q48):

#### NEW QUESTION # 43

In which workstream do you execute an organizational change impact analysis?

- A. Project Management
- **B. Solution Adoption**
- C. Analytics
- D. Application Design and Configuration

**Answer: B**

#### NEW QUESTION # 44

Why does SAP recommend to document alternative processes when implementing SAP S/4HANA Cloud Public Edition?

- A. To suggest new feature alternative business processes for SAP inclusion in future upgrades
- B. To allow the system to be fully customized for the customer
- C. To ensure alternative processes are permanently used instead of standard features
- **D. To allow for future deprecation of alternative processes when standard solutions become available**

**Answer: D**

Explanation:

Documenting alternative processes during SAP S/4HANA Cloud Public Edition implementation is a best practice to manage deviations from SAP Best Practices while maintaining a cloud-compliant approach.

\* Option A: To allow for future deprecation of alternative processes when standard solutions become available Correct.

Documenting alternative processes enables customers to transition to standard processes in future releases, reducing customizations. The SAP S/4HANA Cloud Implementation Guide states, "SAP recommends documenting alternative processes to facilitate their deprecation when standard solutions become available in future upgrades, aligning with the cloud mindset."

\* Option B: To suggest new feature alternative business processes for SAP inclusion in future upgrades Incorrect. Alternative processes are for customer-specific needs, not for suggesting features to SAP. The SAP Activate Methodology Guide notes, "Alternative processes are documented for customer use, not for proposing new features, which is handled through SAP's innovation feedback process."

\* Option C: To ensure alternative processes are permanently used instead of standard features Incorrect. The goal is to minimize deviations, not make alternative processes permanent. The SAP S/4HANA Cloud Study Guide clarifies, "Alternative processes are temporary solutions, with the aim of adopting standard processes as they become available."

\* Option D: To allow the system to be fully customized for the customer Incorrect. Full customization contradicts the cloud mindset of standardization. The SAP S/4HANA Cloud Implementation Guide explains, "Documenting alternative processes supports limited deviations, not full customization, to maintain cloud compliance." Extract from Official Documentation:

\* SAP S/4HANA Cloud Implementation Guide (SAP Help Portal, <https://help.sap.com>): "Documenting alternative processes allows customers to track deviations from SAP Best Practices, enabling future deprecation when standard solutions are introduced in subsequent releases, ensuring alignment with the cloud strategy."

\* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "Alternative processes are documented to manage temporary deviations, with the goal of transitioning to standard processes as they become available, reducing long-term customization." Additional Context:

SAP's cloud-first approach emphasizes standardization, and documenting alternative processes ensures transparency and flexibility,

allowing customers to adopt standard solutions as they evolve, minimizing technical debt and maintenance costs.

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SAP Help Portal: SAP S/4HANA Cloud Implementation Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Explains alternative process management.

SAP Best Practices: Outlines cloud-compliant customization.

### NEW QUESTION # 45

In which workstream do you execute an organizational change impact analysis?

- A. Project Management
- **B. Solution Adoption**
- C. Analytics
- D. Application Design and Configuration

**Answer: B**

Explanation:

An organizational change impact analysis assesses how SAP S/4HANA Cloud Public Edition implementation affects processes, roles, and stakeholders, and it is executed within a specific SAP Activate workstream.

\* Option A: Project Management Incorrect. The Project Management workstream oversees planning and governance, not change impact analysis. The SAP Activate Methodology Guide states, "Project Management focuses on task coordination and governance, while change impact analysis is handled in another workstream."

\* Option B: Analytics Incorrect. The Analytics workstream deals with reporting and data insights, not organizational change. The SAP S/4HANA Cloud Implementation Guide notes, "Analytics supports data-driven insights, not organizational change impact analysis."

\* Option C: Solution Adoption Correct. The Solution Adoption workstream, which includes Organizational Change Management (OCM), executes the change impact analysis to understand and manage the human side of change. The SAP S/4HANA Cloud OCM Guide explains, "The Solution Adoption workstream conducts organizational change impact analysis to assess the effects of SAP S

/4HANA Cloud implementation on processes, roles, and stakeholders."

\* Option D: Application Design and Configuration Incorrect. This workstream focuses on technical configuration, not organizational change. The SAP S/4HANA Cloud Study Guide clarifies, "Application Design and Configuration handles solution setup, while change impact analysis is part of Solution Adoption." Extract from Official Documentation:

\* SAP S/4HANA Cloud OCM Guide (SAP Help Portal, <https://help.sap.com>): "Organizational change impact analysis is executed within the Solution Adoption workstream, assessing the impact of SAP S

/4HANA Cloud implementation on the organization to drive effective change management."

\* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "The Solution Adoption workstream includes activities like organizational change impact analysis, ensuring stakeholders are prepared for the transition to SAP S/4HANA Cloud."

Additional Context:

The Solution Adoption workstream integrates OCM activities to ensure user readiness and adoption, with change impact analysis being a key step to identify risks and tailor change strategies. This workstream's focus on people and processes complements the technical workstreams, ensuring a holistic implementation approach.

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SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details workstreams.

SAP Activate Methodology: Outlines Solution Adoption tasks.

### NEW QUESTION # 46

Which organizational change management activity is usually performed in which SAP Activate phase? Note:

There are 2 correct answers to this question.

- A. The business readiness assessment is usually conducted in the discover phase.
- **B. The user adoption analysis is usually conducted in the run phase.**
- **C. The change assessment is usually conducted in the prepare phase.**
- D. The change plan is usually developed in the explore phase.

**Answer: B,C**

Explanation:

Organizational Change Management (OCM) activities in SAP S/4HANA Cloud Public Edition projects are aligned with specific SAP Activate phases to ensure timely execution and effective adoption.

\* Option A: The change assessment is usually conducted in the prepare phase. Correct. The change assessment, which evaluates the organization's readiness for change, is typically performed in the Prepare phase. The SAP S/4HANA Cloud OCM Guide states, "In the Prepare phase, a change assessment is conducted to evaluate the organization's change readiness, identify risks, and inform the change management strategy."

\* Option B: The business readiness assessment is usually conducted in the discover phase. Incorrect.

The business readiness assessment occurs in the Deploy phase to ensure the organization is prepared for go-live. The SAP Activate Methodology Guide notes, "Business readiness assessments are conducted in the Deploy phase to confirm the organization's preparedness for system activation."

\* Option C: The user adoption analysis is usually conducted in the run phase. Correct. User adoption analysis, which measures how users engage with the system, is performed in the Run phase post-go-live. The SAP S/4HANA Cloud OCM Guide explains, "User adoption analysis is a Run phase activity that evaluates actual system usage and adoption metrics to identify areas for improvement."

\* Option D: The change plan is usually developed in the explore phase. Incorrect. The change plan is developed in the Prepare phase to outline the OCM approach. The SAP Activate Methodology Guide clarifies, "The initial change plan is created in the Prepare phase, with refinements occurring in the Explore phase based on workshop outcomes." Extract from Official Documentation:

\* SAP S/4HANA Cloud OCM Guide (SAP Help Portal, <https://help.sap.com>): "The Prepare phase includes the change assessment to evaluate readiness, while the Run phase focuses on user adoption analysis to measure system engagement post-go-live."

\* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "Change management activities are phased, with change assessments in the Prepare phase to set the foundation and user adoption analysis in the Run phase to assess post-implementation success." Additional Context:

The timing of OCM activities is critical to align with project milestones. The change assessment in Prepare sets the stage for change management, while user adoption analysis in Run provides insights for ongoing optimization, ensuring a holistic approach to adoption. SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details OCM phase activities.

SAP OCM Best Practices: Outlines activity timing.

#### NEW QUESTION # 47

What are objectives of the Executive board as opposed to the Steering Committee? Note: There are 3 correct answers to this question.

- A. To approve project goals
- B. To approve the project vision
- C. To approve project results
- D. To set business vision and goals
- E. To allocate project funding

**Answer: B,D,E**

Explanation:

In SAP S/4HANA Cloud Public Edition projects, the Executive Board and Steering Committee have distinct roles. The Executive Board focuses on strategic oversight, while the Steering Committee handles operational governance.

\* Option A: To approve project results. Incorrect. Approving project results is typically a Steering Committee responsibility, as it oversees project progress and deliverables. The SAP Activate Methodology Guide states, "The Steering Committee approves project results and deliverables, ensuring alignment with project plans, while the Executive Board focuses on strategic objectives."

\* Option B: To set business vision and goals. Correct. The Executive Board defines the organization's strategic vision and goals, which guide the project. The SAP S/4HANA Cloud Project Management Guide explains, "The Executive Board sets the business vision and goals, providing the strategic direction for the SAP S/4HANA Cloud implementation."

\* Option C: To approve the project vision. Correct. The Executive Board approves the project vision to ensure alignment with organizational strategy. The SAP Activate Methodology Guide notes, "The Executive Board approves the project vision, ensuring it supports the broader business objectives."

\* Option D: To allocate project funding. Correct. The Executive Board is responsible for securing and allocating funding for the project. The SAP S/4HANA Cloud Implementation Guide confirms, "The Executive Board allocates project funding, ensuring resources are available to achieve the strategic goals of the implementation."

\* Option E: To approve project goals. Incorrect. Project goals are typically approved by the Steering Committee, which translates the Executive Board's vision into actionable objectives. The SAP S/4HANA Cloud Study Guide clarifies, "The Steering Committee approves project goals, while the Executive Board focuses on strategic vision and funding." Extract from Official Documentation:

\* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "The Executive Board's objectives include

setting the business vision, approving the project vision, and allocating funding, while the Steering Committee focuses on approving project goals and results."

\* SAP S/4HANA Cloud Implementation Guide(SAP Help Portal,https://help.sap.com): "The Executive Board sets the strategic direction by defining the business vision, approving the project vision, and securing funding, distinguishing its role from the Steering Committee's operational oversight." Additional Context:

The Executive Board's strategic focus ensures the SAP S/4HANA Cloud project aligns with organizational priorities, while the Steering Committee's operational role drives execution. This separation of responsibilities enhances governance and accountability in complex cloud projects.

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SAP Help Portal: SAP S/4HANA Cloud Implementation Guide (https://help.sap.com).

SAP Community: SAP Activate Methodology Guide (https://community.sap.com).

SAP S/4HANA Cloud Study Guide: Details governance roles.

SAP Project Management Best Practices: Outlines board and committee responsibilities.

## NEW QUESTION # 48

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