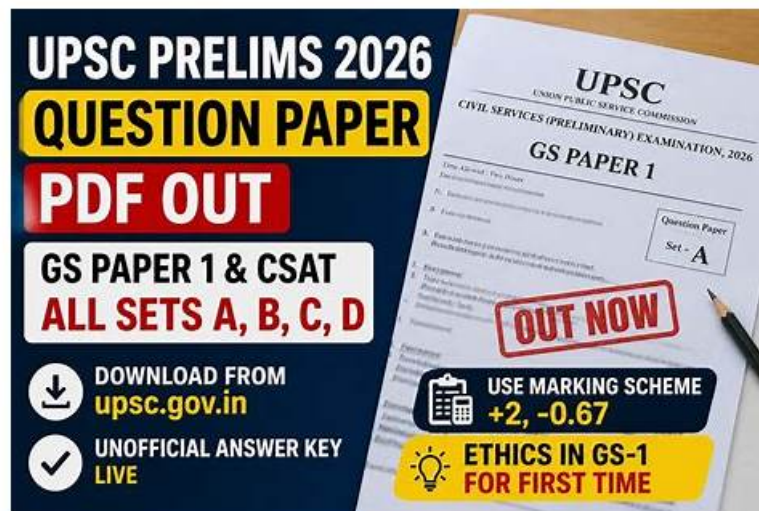


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CSI CSC2 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Additional Topics: This section of the exam measures the skills of a Wealth Management Professional and covers Canadian taxation systems, tax-advantaged accounts, fee-based account structures, retail client financial planning and estate planning, institutional client management, and ethical standards for financial advisors serving both individual and institutional clients.
Topic 2	<ul style="list-style-type: none"> The Canadian Investment Marketplace: This section of the exam measures the skills of a Securities Industry Professional and covers the structure and operation of Canada's investment marketplace. It includes the roles of investment dealers and financial intermediaries, capital market functions, financial instruments, and the complete Canadian regulatory environment with its regulatory bodies, principles of regulation, client remediation options, and ethical standards for financial services professionals.
Topic 3	<ul style="list-style-type: none"> Portfolio Analysis: This section of the exam measures the skills of a Portfolio Manager and covers portfolio management approaches including risk and return measurement, portfolio optimization strategies, management styles, and the complete portfolio management process from objective setting to performance evaluation and rebalancing.
Topic 4	<ul style="list-style-type: none"> Investment Products: This section of the exam measures the skills of an Investment Products Analyst and covers fixed-income securities features, pricing, and trading; equity securities including common and preferred shares; derivatives including options, forwards, futures, rights and warrants; and the characteristics and uses of all these investment instruments in Canadian markets.
Topic 5	<ul style="list-style-type: none"> Investment Analysis: This section of the exam measures the skills of a Research Analyst and covers both fundamental and technical analysis methods, including macroeconomic, industry and company analysis techniques, financial statement interpretation, ratio analysis, and security valuation approaches.

Topic 6	<ul style="list-style-type: none"> • The Corporation: This section of the exam measures the skills of a Corporate Finance Analyst and covers corporate structures, financial statements, disclosure requirements, investor rights, financing methods, capital raising processes, prospectus requirements, securities distribution, and exchange listing procedures for corporations.
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CSI Canadian Securities Course Exam2 Sample Questions (Q105-Q110):

NEW QUESTION # 105

What is the difference between sinking funds and purchase funds concerning the redemption of bonds prior to maturity?

- A. Sinking funds involve the issuer determining when bonds are redeemed while purchase funds involve the investor determining when the bonds are redeemed.
- B. Sinking funds can redeem bonds only if they trade below a stipulated price while purchase funds do not have such a requirement.
- C. Sinking funds can redeem the bonds any time while purchase funds follow a prearranged schedule.
- **D. Sinking funds have mandated redemptions while purchase funds can redeem only upon certain market conditions.**

Answer: D

Explanation:

- * Sinking funds require the issuer to redeem a specified portion of the bond issue at regular intervals. This ensures systematic debt reduction and is mandated regardless of market conditions.
 - * Purchase funds, however, allow the issuer to buy back bonds only if they are available in the market at or below a stipulated price, making redemption conditional on market conditions.
 - * B. Sinking funds can redeem bonds only if they trade below a stipulated price: This applies to purchase funds, not sinking funds.
 - * C. Sinking funds involve the issuer determining when bonds are redeemed while purchase funds involve the investor determining when the bonds are redeemed: Investors have no role in determining bond redemption under either method.
 - * D. Sinking funds can redeem the bonds any time while purchase funds follow a prearranged schedule: Sinking funds follow a schedule, and purchase funds rely on market conditions.
- Reference: CSC Volume 1, Chapter 6, "Bond Features - Sinking Funds and Purchase Funds" explains these mechanisms for bond redemption.

NEW QUESTION # 106

Which type of sell side equity revenue is earned when a dealer acts in the capacity of an agent in clients trade?

- **A. Commission**
- B. Interest
- C. Spreads
- D. Fees

Answer: A

Explanation:

- In the context of sell-side equity revenue, when a dealer acts as an agent for a client's trade, the revenue is typically earned as a commission. The dealer facilitates the trade between buyers and sellers without taking ownership of the securities, earning fees for providing this service.
- * Commission: Earned when the dealer acts as an agent.
 - * Spreads: Earned when the dealer acts as a principal, buying securities at one price and selling at a higher price.

- * Fees: Charged for additional services, such as research or analytics.
 - * Interest: Earned from financing activities or margin accounts, not directly tied to trading.
 - * A. Fees: Incorrect; fees are typically charged for services, not for acting as an agent.
 - * B. Spreads: Incorrect; spreads are earned when the dealer acts as a principal.
 - * C. Interest: Incorrect; interest revenue is unrelated to acting as an agent.
 - * D. Commission: Correct answer. Acting as an agent involves earning commissions for facilitating trades.
- Types of Revenue in Sell-Side Trading: Explanation of Options: References:
- * CSC Volume 2, Chapter 27: The Role of Sell-Side Dealers, which details revenue models in institutional and retail trading.

NEW QUESTION # 107

An advisor to explain the benefits of labour sponsored funds (LSVCC) to some of his clients.

With which client should the advisor have this discussion?

Client 1	The client is in their prime earning years. They are looking to add risk in their portfolio and is comfortable with investments with prolonged lockup periods. Tax benefits in the form of federal tax credits would certainly be a plus.
Client 2	The client is in their early earning years. While there's an appetite for more risk, the client cares a great deal about liquidity.
Client 3	The client is seeking investments that can provide offsetting tax credits for their income. The client is generally willing to take on risk and is willing to tolerate lower liquidity. The client is insistent that the tax credits can be carried forward.
Client 4	The client has a fairly stable income, but has indicated a willingness to add risk to the portfolio. While tolerant of lower liquidity, the client is particularly sensitive to high fees.

- A. Client 4
- **B. Client 1**
- C. Client 2
- D. Client 3

Answer: B

Explanation:

Labour Sponsored Venture Capital Corporations (LSVCCs), or labour-sponsored funds, are high-risk investments designed to stimulate job creation and economic growth. They provide tax benefits in the form of federal and, in some cases, provincial tax credits, making them attractive to investors in higher income brackets who are comfortable with the following:

- * Increased portfolio risk
- * Reduced liquidity due to long lockup periods
- * High potential tax incentives

Analysis of Clients:

* Client 1:

- * In their prime earning years and comfortable with higher risk and long lockup periods.
- * Interested in tax benefits in the form of federal tax credits.
- * Matches the profile of an ideal candidate for LSVCCs.

* Correct answer: C

* Client 2:

- * In early earning years and prioritizes liquidity over other factors.
- * LSVCCs are unsuitable due to their lack of liquidity (e.g., lockup periods).

* Incorrect

* Client 3:

- * Focused on investments with offsetting tax credits but insists on tax credits being carried forward.
- * LSVCC tax credits cannot typically be carried forward, making them unsuitable.

* Incorrect

* Client 4:

- * Stable income but sensitive to high fees.
- * LSVCCs generally have high management fees, making them unsuitable.

* Incorrect

References to Canadian Securities Course Exam 2 Study Materials:

- * Volume 2, Chapter 22 - Labour Sponsored Venture Capital Corporations
- * Discusses LSVCCs, their tax advantages, high-risk nature, and reduced liquidity.
- * Volume 2, Chapter 24 - Canadian Taxation
- * Explains federal and provincial tax credits applicable to LSVCCs and their suitability for higher- income clients.

NEW QUESTION # 108

What type of return is adjusted for inflation?

- A. Ex-post
- B. Ex-ante
- **C. Real**
- D. Nominal

Answer: C

Explanation:

The real rate of return refers to the return on an investment adjusted for the effects of inflation. Unlike nominal return, which reflects the raw return of an investment without considering inflation, the real return provides a clearer measure of an investment's actual purchasing power.

Formula for Real Rate of Return: The formula for calculating real rate of return is:

$$\text{Real Return} = \text{Nominal Return} - \text{Inflation Rate}$$

For example, if an investment generates a nominal return of 5% and inflation during the period is 2%, the real return would be 3% (5% - 2%).

- * A. Ex-ante: Refers to a forecasted return, not necessarily adjusted for inflation.
- * B. Nominal: Measures the raw return without accounting for inflation.
- * C. Ex-post: Refers to a return based on historical data, which can be nominal or real.
- * D. Real: The correct answer, as it specifically accounts for inflation to measure the actual growth in purchasing power.

:
CSC Volume 2, Chapter 15: Real Returns and the Effect of Inflation, which explains the difference between real and nominal rates of return and their application in investment analysis.

NEW QUESTION # 109

What is a key characteristic of an actively managed product that might interest an investor?

- A. Low fees.
- **B. Potential to outperform the market.**
- C. Access to money at any time.
- D. Assumes only systematic risk.

Answer: B

NEW QUESTION # 110

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