

SAP C-C4H47-2503合格記、C-C4H47-2503関連日本語内容

C_C4H47_2503

**SAP SALES CLOUD
VERSION 2
IMPLEMENTATION
CONSULTANT**



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#1 SAP Certification Guide

無料でクラウドストレージから最新のTopexamC-C4H47-2503 PDFダンプをダウンロードする：<https://drive.google.com/open?id=1vmN50AY1y7rR2eK8utI4qMsZ9fmlQxWO>

あなたは自分の職場の生涯にユニークな挑戦に直面していると思いたしたら、SAPのC-C4H47-2503の認定試験に合格することが必要になります。TopexamはSAPのC-C4H47-2503の認定試験を真実に、全面的に研究したサイトです。TopexamのユニークなSAPのC-C4H47-2503の認定試験の問題と解答を利用したら、試験に合格することがたやすくなります。Topexamは認証試験の専門的なリーダーで、最全面的な認証基準のトレーニング方法を追求して、100パーセントの成功率を保証します。TopexamのSAPのC-C4H47-2503の試験問題と解答は当面の市場で最も徹底かつ正確かつ最新の模擬テストです。それを利用したら、初めに試験を受けても、合格する自信を持つようになります。

SAP C-C4H47-2503 認定試験の出題範囲：

トピック	出題範囲
トピック 1	<ul style="list-style-type: none">• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

トピック 2	<ul style="list-style-type: none"> • Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
トピック 3	<ul style="list-style-type: none"> • Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
トピック 4	<ul style="list-style-type: none"> • Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
トピック 5	<ul style="list-style-type: none"> • Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
トピック 6	<ul style="list-style-type: none"> • Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
トピック 7	<ul style="list-style-type: none"> • Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
トピック 8	<ul style="list-style-type: none"> • Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
トピック 9	<ul style="list-style-type: none"> • SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
トピック 10	<ul style="list-style-type: none"> • Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.

>> SAP C-C4H47-2503合格記 <<

C-C4H47-2503関連日本語内容 & C-C4H47-2503科目対策

21世紀の情報時代の到着に伴い、SAPのC-C4H47-2503試験の認定はIT業種で不可欠な認定になっています。初心者にしても、サラリーマンにしても、Topexamは君のために特別なSAPのC-C4H47-2503問題集を提供します。君は他の人の一半の努力で、同じSAPのC-C4H47-2503認定試験を簡単に合格できます。Topexamはあなたと一緒に君のITの夢を叶えるために頑張ります。まだなにを待っていますか。

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 認定 C-C4H47-2503 試験問題 (Q47-Q52):

質問 # 47

As an Administrator, you have configured mashups for your end users to leverage on the mobile application. What mashup settings can be toggled on by the end user in order to use them on their mobile device?

Note: There are 2 correct answers to this question.

- A. Activity mashup
- B. Lead mashup
- C. Quote mashup
- D. Guided Selling mashup

正解: A、C

質問 # 48

What features does the External Hook support?

- A. When data is saved into an entity, external functions can be activated using side-by-side tools.
- B. When certain conditions are verified, custom logic can be executed.
- C. Side-by-side tools support External Hooks for all entities and for any condition.
- D. External functions can be activated based on conditions using autoflows.

正解: A

質問 # 49

As a Sales Representative, you are using Kanban view in Guided Selling.

When can you move Opportunities from one sales phase to another using the drag-and-drop feature?

- A. When there is a green check mark beside the Opportunity.
- B. When there is a yellow check mark beside the Opportunity.
- C. When there is a blue check mark beside the Opportunity.
- D. When there is a red check mark beside the Opportunity.

正解: A

質問 # 50

As a Sales Manager, you have created multiple Playbooks for Opportunities based on existing Account IDs and Expected Revenue.

Where would you find the Playbooks applied for the newly created Opportunity?

- A. Kanban view
- B. Progress bar
- C. Planned Activities
- D. Timeline

正解: C

質問 # 51

Which GenAI (Generative AI) capabilities are available in SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- A. Account Synopsis
- B. Lead Intelligence
- C. Lead Booster
- D. Survey Trend Summary
- E. Product Recommendation

正解: A、B、D

質問 # 52

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かつてないほどの才能の才能が大量に出てきたので、現代の才能はどのような能力を所有し、最終的に成功へ

- さらに、Topexam C-C4H47-2503ダンプの一部が現在無料で提供されています: <https://drive.google.com/open?id=1vmN50AY1y7rR2eK8utl4qMsZ9fmI0xWO>