

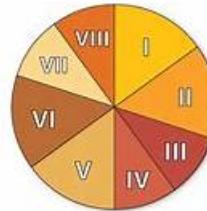
# Free PDF 2026 PRAXIS Professional Business-Education-Content-Knowledge-5101 Reliable Test Pattern

## Praxis Business Education: Content Knowledge (5101) Exam Outline

Content Categories	Questions	Percentage of Examination
I. Accounting and Finance	18	15%
II. Communication and Career Development	18	15%
III. Economics	12	10%
IV. Entrepreneurship	12	10%
V. Information Technology	18	15%
VI. Law and International Business	18	15%
VII. Marketing and Management	12	10%
VIII. Professional Business Education	12	10%

Mometrix TEST PREPARATION

**Time limit:** 2 hours  
**Total questions:** 120  
**Question format:** Selected-response  
**Delivery format:** Computer-delivered



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## PRAXIS Praxis Business Education: Content Knowledge (5101) Exam Sample Questions (Q17-Q22):

### NEW QUESTION # 17

Which of the following actions is most likely to be considered a breach of social responsibility by a company?

- A. Increasing employee productivity by reducing the number of employee hours used for each unit of production
- B. Attempting to maximize profits by reducing overhead
- C. Underbidding competitors for a government contract
- D. Circumventing a zoning board decision that prohibits development of an environmentally sensitive area

### Answer: D

Explanation:

Social responsibility involves ethical actions that consider societal and environmental impacts. Circumventing a zoning board decision to develop an environmentally sensitive area violates social responsibility by prioritizing profit over environmental protection. Options A and B (reducing overhead, increasing productivity) are standard business practices, not inherently unethical. Option C (underbidding) is competitive, not necessarily irresponsible. This question aligns with the Business Law category, emphasizing corporate ethics.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Business Law; Business Ethics, Chapter 4.

### NEW QUESTION # 18

An example of a core indicator used for reporting state performance of secondary students to Congress is

- A. median family income
- B. percentage of campus parental involvement
- C. percentage of students considered at risk
- D. student graduation rate

### Answer: D

Explanation:

Student graduation rate is a core indicator used to report state performance of secondary students to Congress, particularly under federal education laws like the Every Student Succeeds Act (ESSA) and Perkins Act, reflecting educational outcomes. Option A (median family income) is a demographic factor, not a performance indicator. Option C (at-risk students) and Option D (parental involvement) are relevant but not core indicators for federal reporting. This question aligns with the Professional Business Education category, emphasizing educational metrics.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Professional Business Education; U.S. Department of Education, ESSA Guidelines.

### NEW QUESTION # 19

Research indicates that government warnings can affect buying patterns. A recent federal research report links red-meat consumption to poor health. Another report praises chicken as a healthy meat alternative. If other market conditions remain the same, the price of chicken will probably

- A. increase
- B. decrease
- C. rise, then fall
- D. remain unchanged

### Answer: A

Explanation:

Government warnings linking red meat to poor health and praising chicken as a healthier alternative are likely to increase consumer demand for chicken. With other conditions constant, increased demand shifts the demand curve right, raising the equilibrium price of chicken. Option B (decrease) would occur with decreased demand. Option C (unchanged) ignores the demand shift. Option D (rise, then fall) lacks evidence for a subsequent decline. This question aligns with the Economics category, focusing on demand and price dynamics.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Economics; Principles of Economics, Chapter 4.

### NEW QUESTION # 20

In international trade, the practice of dumping refers to

- A. exporting high-quality products at a price equivalent to the cost of production
- B. **exporting normal-quality products at a price below the home market cost**
- C. exporting low-quality products at a price above the normal value
- D. exporting unwanted products out of the country of origin

#### Answer: B

Explanation:

Dumping in international trade involves exporting products at a price below their home market cost or production cost, often to gain market share or harm competitors. Option A (unwanted products) is incorrect, as dumping involves normal products. Option C (low-quality, high-price) and Option D (high-quality, cost- price) do not define dumping. This question falls under the Economics category, emphasizing trade practices.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Economics; International Economics, Chapter 6.

### NEW QUESTION # 21

Which of the following is a primary benefit of membership in a professional organization?

- A. Guarantee of specialized employment
- B. Increased annual salary
- C. Decreased workload
- D. **Input into local, state, and national issues**

#### Answer: D

Explanation:

Membership in a professional organization provides opportunities to influence policies and practices at local, state, and national levels through advocacy and networking. Option A (increased salary) is not guaranteed.

Option C (decreased workload) is unlikely. Option D (specialized employment) is not a direct benefit. This question falls under the Professional Business Education category, emphasizing professional development.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Professional Business Education; Career and Technical Education, Chapter 8.

### NEW QUESTION # 22

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