

# C\_TB120\_2504 Hot Spot Questions - How to Download for Premium C\_TB120\_2504 Exam free



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## SAP C\_TB120\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Implementation:</b> This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Financials:</b> This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li><li>• <b>L account defaults, chart of accounts, currencies, and posting periods.</b> They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li> </ul>
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## SAP Certified Associate - SAP Business One Sample Questions (Q65-Q70):

### NEW QUESTION # 65

A production process finishes.

What can you do to add the finished goods to inventory? Note: There are 2 correct answers to this question.

- A. Close the Production Order.
- B. From the context menu of the Production Order choose Report Completion.
- C. Add a Receipt from Production document for the Production Order.
- D. Change the Production Order status to released.

Answer: B,C

### NEW QUESTION # 66

A user was assigned data ownership authorizations as shown in the attached screenshot.

What will this user be able to do? Note: There are 2 correct answers to this question.



- A. View and update invoices owned by this user's manager.
- B. View and update invoices owned by employees who report directly to this user.
- C. View invoices owned by employees who report directly to this user.
- D. View invoices owned by this user's manager.

Answer: B,D

### NEW QUESTION # 67

Data ownership is used in a company and the "business partner and document method" is selected. A sales employee adds a sales quotation for a business partner.

How will the system apply data ownership rules if there is NOT an owner in the business partner master data?

- A. Based on the document owner
- B. Based on the company relationship
- C. Based on the business partner contact
- D. Based on the sales employee's authorizations

Answer: A

### NEW QUESTION # 68

You need to record a balance transfer between two customers.

How do you select each customer in the journal entry? Note: There are 2 correct answers to this question.

- A. Double click to select from the list of business partners.
- B. Press Tab and choose from the list of business partners.
- C. Choose the list of business partners from the context menu.
- D. Press Ctrl+Tab to select from the list of business partners.

**Answer: C,D**

### NEW QUESTION # 69

What are two activities performed during the realization phase of a well-run SAP Business One implementation project? Note: There are 2 correct answers to this question.

- A. Assess business needs.
- B. Manage organizational change.
- C. Configure and test the system.
- D. Perform a fit/gap analysis.

**Answer: B,C**

### NEW QUESTION # 70

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