Exam C-C4H47-2503 Review - Latest C-C4H47-2503 Exam Papers

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SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 2	• Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 3	• Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 4	• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Topic 5	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 6	• Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.

Topic 7	• Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
Topic 8	• Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 9	• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

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100% Pass Quiz SAP - C-C4H47-2503 - SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 –Valid Exam Review

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q47-Q52):

NEW QUESTION # 47
The customer you are currently supporting has recently bought the license for SAP Sales Cloud Version 2.
How can you help them start the procedure for the system provisioning?

- A. By following the Onboarding Guide on the SAP Help Portal
- B. By requesting admin access to their tenant
- C. By raising a Support Ticket
- D. By asking for support from product development

Answer: A

NEW QUESTION # 48
What prerequisites are required when creating a new Business User? Note: There are 2 correct answers to this question.

- A. The security policy has to be assigned
- B. The Organizational Structure has to exist
- C. The Employee has to exist
- D. A unique Email ID belonging to the Business User

Answer: C,D

NEW QUESTION # 49
As an Administrator, which of the following Interaction filters can be displayed as part of Customer Insights for Accounts? Note: There are 3 correct answers to this question.

- A. Emails

- B. Trend Analytics
- C. Chats
- D. Phone Calls
- E. Hugrank

Answer: A,C,D

NEW QUESTION # 50
Which offering provides access to SAP Sales Cloud Version 2?

- A. GROW with SAP
- B. RISE with SAP
- C. GROW with SAP package add-ons
- D. SAP Business Technology Platform

Answer: C

NEW QUESTION # 51
How can you prevent security risks while monitoring inactive users in SAP Sales Cloud Version 2?

- A. By scheduling the dedicated auto sign out background job
- B. By adapting the auto log-off time
- C. By activating the auto log-off function
- D. By assigning security policies to end users

Answer: A

NEW QUESTION # 52
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