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**Answers D**

**Explanation:**

Automation Rule	Segmentation Rule
(After the most comprehensive rule of activity)	(After the most comprehensive rule of data with changing list and compound)
Rule conditions	Rule name

**NEW QUESTION # 249**  
What is the purpose of the engagement in the testing environment?  
Choose 2 answers

- A. Measuring a specific step's performance
- B. Understanding the specifics of the program
- C. Evaluating email template updates for the program
- D. Visualizing a review of previous tests

**Answers A,D**

**NEW QUESTION # 250**  
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The ADX-211 certification exam covers a wide range of topics, including data modeling, data management, security and access, customization, and automation. ADX-211 exam tests the candidate's ability to configure and maintain the Salesforce platform efficiently. Administer, Extend, and Automate Salesforce certification is a valuable asset for professionals looking to enhance their career prospects and increase their earning potential.

Salesforce ADX-211 Exam is intended for experienced Salesforce administrators who want to expand their knowledge and skills to the next level. It is also suitable for developers, consultants, and business analysts who want to gain a deeper understanding of Salesforce administration and customization. ADX-211 exam consists of 60 multiple-choice questions that need to be completed in 105 minutes. The passing score for ADX-211 exam is 65%.

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## ADX-211 Valid Exam Camp Pdf, ADX-211 Exam Vce Format

The majority of people encounter the issue of finding extraordinary Administer, Extend, and Automate Salesforce (ADX-211) exam dumps that can help them prepare for the actual Salesforce ADX-211 exam. They strive to locate authentic and up-to-date Salesforce ADX-211 Practice Questions for the Financials in Administer, Extend, and Automate Salesforce (ADX-211) exam, which is a tough ask.

### Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q47-Q52):

#### NEW QUESTION # 47

A user with permissions to create price books wants to quickly create a new product with the same information as the existing product by cloning the product.

What is an important consideration when cloning a product?

- A. Price book entries will NOT be created in the standard price book.
- B. Price book entries need to be activated before users can use the new price book.
- C. Price book entries in price books that the user does NOT have access to will not be created.
- D. Price book entries in price books that the user does NOT have access to will be created.

**Answer: C**

#### NEW QUESTION # 48

which two features of Enterprise Territory Management are available in the Salesforce1 mobile app? choose 2 answers

- A. Assign an account to a new parent territory.
- B. Change the assigned territory on an Opportunity record.
- C. View a list of territories to which the current user is assigned.
- D. View a list of assigned territories on the account.
- E. Change a user's list of assigned territories.

**Answer: A,D**

#### NEW QUESTION # 49

The sales operations team has required a new custom object with the following requirement:

- . The sales managers should have full access to all records created
- . The object's sharing default should be set to private.
- . No new sharing rules should be created.

how can the system administrator set up the security for this object? choose 2

- A. create a role for all sales Manager users with "Modify all" checked for the object.
- B. Create a permission set for all sales Manager users with "modify all" checked for the object.
- C. Create a Record type with "Modify all" checked, and assign this Record type to the sales manager profile.
- D. Add the "modify all" permission to the sales manager profile for the new object

**Answer: A**

#### NEW QUESTION # 50

An administrator is given a .csv file of 5,000 leads with External Id and Status fields. They need to match existing and add new records with Data Loader.

What action should be taken to populate the Status field on the records and add new records?

- A. Export
- B. Insert
- C. Upsert

- D. Update

**Answer: C**

#### NEW QUESTION # 51

The sales manager at Cloud Kicks (CK) wants to make sure the accounts that CK serves are happy. One way they track this is by how many open cases an account has with CK. The sales manager asks CK's administrator to build a report to show Accounts with Open Cases.

What report type would this be?

- A. Matrix Report
- **B. Joined Report**
- C. Bucket Report
- D. Summary Report

**Answer: B**

Explanation:

A joined report is a type of report that allows you to create multiple report blocks that provide different views of your data. Each report block can have its own fields, columns, sorting, and filtering. A joined report can only be created from summary or matrix reports. You can use a joined report to show data from different report types or data sources on a single report. In this case, you can use a joined report to show Accounts with Open Cases by creating two report blocks: one for accounts and one for cases with a filter for open status. You can then join the two blocks by a common field such as Account ID or Account Name. Reference: [https://help.salesforce.com/s/articleView?id=sf.reports\\_joined\\_format.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.reports_joined_format.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.reports\\_examples\\_joined.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.reports_examples_joined.htm&type=5)

#### NEW QUESTION # 52

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