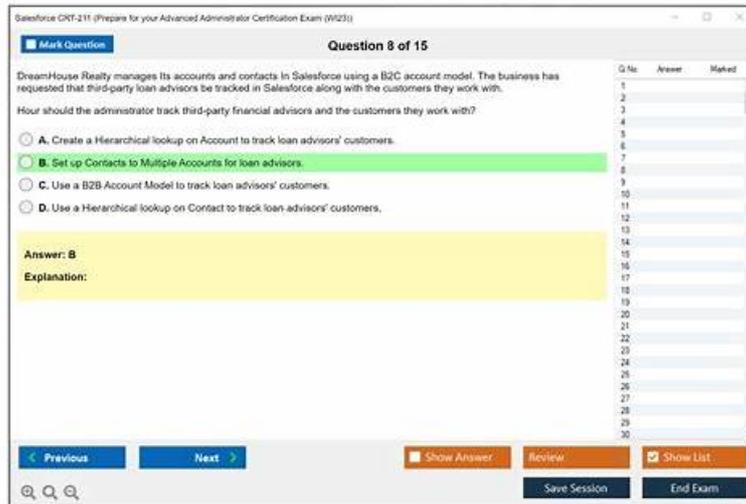


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## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q201-Q206):

### NEW QUESTION # 201

An administrator created a new custom object. When trying to upload new records to the custom object using Date Loader, they are unable to see the new custom object in the list of available objects. What should the administrator do to resolve the issue?

- A. Confirm the object is marked as deployed and not in development.
- B. Check the Field-Level Security of the new custom object's Name field.
- C. Assign a permission set to give them access to the new object.
- D. Ensure Allow Sharing is checked on the custom object.

**Answer: A**

### NEW QUESTION # 202

A request was made to import a spreadsheet of new Campaign Members. The system administrator started Data Import Wizard but the Campaign Members object was unavailable as a choice. What is causing this issue? What is causing this occur?

- A. The Salesforce ID field is required and was missing from the file.
- B. Import Wizard is only available for the Standard objects Accounts, Contacts, and Leads.
- C. The marketing user feature license assignment is missing on the admin's user record.
- D. The Campaign Member option is only available for Update.

**Answer: D**

Explanation:

The Campaign Member option is only available for Update when using Data Import Wizard. This means that you can use Data Import Wizard to update existing campaign members with new or modified information, but you cannot use it to create new campaign members from a spreadsheet. To create new campaign members from a spreadsheet, you need to use other tools such as Data Loader, Import Wizard for Leads and Contacts, or Manage Members button on the campaign page. References:  
[https://help.salesforce.com/s/articleView?id=sf.campaigns\\_members\\_adding\\_parent.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.campaigns_members_adding_parent.htm&type=5)  
[https://help.salesforce.com/s/articleView?id=sf.data\\_importer.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_importer.htm&type=5)

### NEW QUESTION # 203

Cloud Kicks has Service and Sales Manager roles that need to be able to see all Accounts. Currently, they each have their own custom profile. The organization-wide defaults are set to Private and a sharing rule share access to Accounts to the sales and service teams based on criteria. What should the administrator do to allow the service and sales Manager to see all Accounts?

- A. Create a permission set with view All to Accounts and assign it to the Service and Sales Managers.
- B. Move the Service and Sales Managers higher in the role hierarchy.
- C. Set the organization-wide default for Accounts to Public Read Only.
- D. Configure a custom profile for each manager that gives them view All on Accounts.

**Answer: A**

### NEW QUESTION # 204

If an administrator uses the data loader to transfer ownership of account records, what will be the result? Choose 2 answers

- A. All ownership based sharing rules for the records are recalculated
- B. All new owners are automatically notified of their new account ownership
- C. All manual sharing is removed from the records that are transferred
- D. All account teams are removed from the records that are transferred

**Answer: A,C**

### NEW QUESTION # 205



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