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No doubt the SAP C-S4CS-2508 certification is a valuable credential that offers countless advantages to C-S4CS-2508 exam holders. Beginners and experienced professionals can validate their skills and knowledge level with the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales C-S4CS-2508 Exam and earn solid proof of their proven skills.

SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 2	<ul style="list-style-type: none">Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none">System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none">Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 5	<ul style="list-style-type: none">Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

Topic 6	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 7	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

>> C-S4CS-2508 Exam Questions <<

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q27-Q32):

NEW QUESTION # 27

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

Note: There are 3 correct answers to this question.

- A. Create inbound delivery
- B. Create outbound delivery
- C. Enter vendor invoice
- D. Approve and release purchase order
- E. Create billing document

Answer: C,D,E

NEW QUESTION # 28

Which organizational unit do you use to produce materials or provide goods and services?

- A. Company code
- B. Storage location
- C. Sales organization
- D. Plant

Answer: D

NEW QUESTION # 29

Which organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales group
- B. Sales office
- C. Division
- D. Plant

Answer: C

NEW QUESTION # 30

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document. Which document item characteristics must be identical? Note: There are 2 correct answers to this question.

- A. Payer
- B. Billing date
- C. Incoterms
- D. Ship-to party

Answer: A,B

NEW QUESTION # 31

Which activities can you complete in the Maintain Business Roles SAP Fiori app?? Note: There are 2 correct answers to this question.

- A. Assign business catalogs to a business role
- B. Maintain technical catalogs
- C. Maintain restrictions
- D. Assign PFCG profiles to a business role

Answer: A,C



NEW QUESTION # 32

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