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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>• <b>Data Model:</b> This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Process Automation and Integrations:</b> This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Deployment and Debugging:</b> In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li> </ul>

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### **Salesforce Order Management Administrator Accredited Professional Sample Questions (Q88-Q93):**

#### **NEW QUESTION # 88**

Which two practices are needed for a custom attribute to map into Order Management assuming the attribute has been created on the necessary objects?

- A. The names must only contain letters and underscores
- **B. The types must match within reason**
- **C. The names must be an exact match**
- D. The types must be an exact match (i.e. String to String)

**Answer: B,C**

Explanation:

Two practices that are needed for a custom attribute to map into Order Management assuming the attribute has been created on the necessary objects are:

The types must match within reason. The data type of the custom attribute in Order Management must match or be compatible with the data type of the corresponding attribute in the external system, such as B2C Commerce or B2B Commerce. For example, if the attribute is a string in B2C Commerce, it must also be a string in Order Management.

The names must be an exact match. The name of the custom attribute in Order Management must be exactly the same as the name of the corresponding attribute in the external system, including capitalization and punctuation. For example, if the attribute is named "kitItem" in B2C Commerce, it must also be named "kitItem" in Order Management.

Verified References: <https://documentation.b2c.commercecloud.salesforce.com/DOC2/topic/com.demandware.dochelp/OrderManagement/Administration/AdminAttrMgrCustomAttributes.html>

### NEW QUESTION # 89

An admin is analyzing project requirements and notes that there are requirements to support both high volume and multiple locations. What is the recommended approach for this scenario?

- A. Download the Multiple Locations sample flow from the Partner Community and have developers add Apex code to enhance performance
- **B. Download the Single Location High Volume sample flow and the Multiple Locations sample flow from the Partner Community and make a blend between the two considering trade-offs**
- C. Download the Single Location High Volume sample flow from the Partner Community and have the developers add Apex code to enhance performance
- D. Download the Single Location High Volume sample flow from the Partner Community and modify all the flows to loop through locations

**Answer: B**

Explanation:

The Single Location High Volume sample flow and the Multiple Locations sample flow are two examples of how to implement order fulfillment with Order Management. The Single Location High Volume sample flow is optimized for performance and scalability, but it only supports one fulfillment location per order. The Multiple Locations sample flow supports multiple fulfillment locations per order, but it has lower performance and scalability. To support both high volume and multiple locations, an admin can download both sample flows from the Partner Community and make a blend between them, considering trade-offs such as complexity, maintainability, and customizability. Reference: Order Fulfillment Flows, Partner Community

### NEW QUESTION # 90

Universal Containers (UC) is evaluating Salesforce Order Management for managing its overarching process because their current system is written mostly in Apex code and has proved difficult to modify, deploy and debug. What are three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data?

- **A. The admin can easily debug specific business cases visually.**
- **B. Because it is visual it is also self-documenting as changes are made**
- C. It allows for non-coding members of staff to contribute suggestions for optimizations and better overall customer experience
- D. It will notify the admin before a third party integration's data interface has changed
- **E. The admin can attach a debugger to live customer sessions**

**Answer: A,B,E**

Explanation:

Three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data are:

The admin can attach a debugger to live customer sessions. This allows the admin to monitor and troubleshoot the flow execution in real time, without affecting the customer experience or data integrity.

The admin can easily debug specific business cases visually. This allows the admin to test the flow with different input values and see how the flow behaves in a graphical interface, without writing any code.

Because it is visual it is also self-documenting as changes are made. This allows the admin to easily understand and maintain the flow logic, as well as track the changes and versions of the flow.

Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.flow\\_builder\\_debug.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5)

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### NEW QUESTION # 91

An Order Summary has three Fulfillment Orders and two Credit Memos associated with it. How many Invoices will be created when using the Create Invoice Apex action in a flow?

- A. 5.0
- **B. 1.0**
- C. 3.0
- D. 2.0

**Answer: B**

Explanation:

One invoice will be created when using the Create Invoice Apex action in a flow. The Create Invoice Apex action is a custom action that creates an invoice for an order summary. An invoice is a document that requests payment from a customer for an order. An invoice can include one or more fulfillment orders and one or more credit memos. A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location. A credit memo is a record that represents a partial or full refund for an order or a fulfillment order. An order summary can have multiple fulfillment orders and credit memos associated with it, but only one invoice will be created for the entire order summary. Reference: Order Management Objects, [Create Invoice Apex Action]

### NEW QUESTION # 92

What type of relationship exists between FulfillmentOrder and Order Delivery Method?

- A. One-to-One Lookup (Location) FulfillmentFrom LocationId
- **B. Lookup (Order Delivery Method)**
- C. Master-Detail (Order Delivery Method)
- D. Junction (Many to Many)

**Answer: B**

Explanation:

The type of relationship that exists between FulfillmentOrder and Order Delivery Method is Lookup (Order Delivery Method). A Lookup field is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. In this case, a FulfillmentOrder has a Lookup field named Order Delivery Method that references an Order Delivery Method record. An Order Delivery Method is a record that represents a delivery option for fulfilling orders, such as standard shipping, express shipping, in-store pickup, etc. An Order Delivery Method can have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Order Delivery Method. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.custom\\_field\\_types.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_delivery\\_method.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_delivery_method.htm&type=5)

### NEW QUESTION # 93

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