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HP Selling HPE Aruba Networking Solutions Sample Questions (Q12-Q17):

NEW QUESTION # 12

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- B. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- C. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least-privilege policies.
- D. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.

Answer: C

Explanation:

The correct answer is C because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application- and user-specific policies, shrinking the attack surface and preventing lateral movement.

Relevant extracts from official HPE Aruba Networking documentation:

- * "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
 - * "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
 - * "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
 - * "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
 - * A Scalability is a benefit, but it is not the key distinguishing factor compared to VPN- least-privilege security is the core differentiation.
 - * B Aruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
 - * D Lower cost is not the primary positioning; the value lies in enhanced security and reduced risk.
- References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba Zero Trust Network Access (ZTNA) - Solution Overview
 - * Aruba ESP Zero Trust Security - Technical White Paper
 - * Aruba SSE and ZTNA for Remote Workforce - Product Brief
 - * Aruba Security and Access Control - Deployment Guide

NEW QUESTION # 13

What is one advantage of upgrading to HPE Aruba Networking 700 Series APs?

- A. They are the only APs HPE Aruba Networking offers that support the 600 GHz band.
- B. They can be managed by HPE Fabric Composer.
- C. They can function as both APs and gateways for switches.
- D. They improve accuracy for location-based services from 2m to less than 1m.

Answer: D

Explanation:

The correct answer is D because Aruba 700 Series APs (Wi-Fi 6E capable) offer ultra-precise location-based services with accuracy improved from approximately 2 meters to less than 1 meter. This enhancement is enabled by fine time measurement (FTM), advanced radio capabilities, and integrated Bluetooth 5. This makes them ideal for organizations requiring high-precision location tracking in environments such as healthcare, retail, and smart buildings.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba 700 Series Wi-Fi 6E APs deliver enhanced location accuracy, improving positioning precision from 2 meters to sub-1-meter levels."
- * "With integrated Bluetooth 5 and fine time measurement (FTM), these APs enable advanced location services including asset tracking and indoor navigation."

- * "Improved accuracy supports critical business use cases such as proximity-based services, asset visibility, and IoT device management."
 - * "The 700 Series represents a significant step forward in Aruba's ability to deliver context-aware networking and location-based intelligence." Why the other options are incorrect:
 - * A Fabric Composer is a data center fabric management solution, not used for managing APs.
 - * 600 GHz band support is not a Wi-Fi standard; Aruba APs support 2.4 GHz, 5 GHz, and 6 GHz (Wi-Fi 6E), not 600 GHz.
 - * CAPs do not function as gateways for switches; Aruba's architecture separates wireless AP roles from switching infrastructure.
- References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba 700 Series Wi-Fi 6E Access Points - Solution Overview
 - * Aruba Location Services and Indoor Positioning - Technical Guide
 - * Aruba ESP for Healthcare and Retail - Product Brief
 - * Aruba 700 Series Access Point Data Sheet

NEW QUESTION # 14

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- **A. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.**
- B. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- C. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.
- D. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.

Answer: A

Explanation:

The correct answer is because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."

* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."

* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."

* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:

* B Fabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.

* C Aruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.

* D Aruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba ClearPass Device Insight - Solution Overview

* Aruba Central Client Insights - Product Brief

* Aruba ESP Zero Trust Security for IoT - White Paper

* Aruba Dynamic Segmentation - Technical Guide

NEW QUESTION # 15

Which Aruba product line provides enterprise wired switching?

- A. Aruba Instant APs
- **B. Aruba CX Switches**
- C. Aruba Gateways
- D. Aruba EdgeConnect

Answer: B

Explanation:

Aruba CX switches are Aruba's modern campus and data center switching platform designed with the AOS-CX operating system.

NEW QUESTION # 16

A senior IT manager tells you that she wants network admins to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- A. HPE Aruba Networking APs and switches rely on the Network Analytics Engine (NAE) to automate the onboarding of devices.
- B. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.
- C. HPE Aruba Networking Central with AI for Networking accelerates IT troubleshooting by providing ML-based, real-time insights, and recommendations.
- D. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.

Answer: C

Explanation:

The correct answer is A because Aruba Central with AI for Networking leverages machine learning-driven analytics and insights to automatically identify and resolve network performance issues. This minimizes the time IT teams spend on manual troubleshooting, allowing them to focus on strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central delivers AI-powered insights and prescriptive recommendations that help IT identify and resolve problems faster, reducing troubleshooting time from hours or days to minutes."

* "By applying AI/ML and advanced analytics, Aruba Central proactively detects anomalies and provides root-cause analysis, minimizing downtime and freeing IT resources."

* "AI for IT operations in Aruba Central accelerates troubleshooting with real-time network health insights and automated remediation guidance." Why the other options are incorrect:

* B ClearPass is primarily for secure access control and policy enforcement, not network performance monitoring and troubleshooting.

* C The Network Analytics Engine (NAE) is a built-in feature of Aruba CX switches for custom telemetry and automation, but it is not designed for broad troubleshooting acceleration across the entire network.

* D UXI is a valuable solution for end-user experience monitoring, but it complements rather than replaces AI-driven troubleshooting across the full infrastructure. The senior IT manager's outcome of reducing admin troubleshooting time maps most directly to AI in Aruba Central.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central AI for Networking - Solution Overview
- * Aruba ESP (Edge Services Platform) - Technical White Paper
- * Aruba AIOps for Centralized IT Operations - Deployment Guide
- * Aruba Central AI-Powered Troubleshooting and Root Cause Analysis - Product Brief

NEW QUESTION # 17

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