

# CCMP Updated resource Exam Dumps Zip exam topics

## CCMP Test Questions With Complete Correct Answers Latest 2023-2024 Graded A+

What is included in the contract? Answer - Anything that is referenced as part of the contract.

Scope Answer - Which core contract element addresses what the contract is about?

When was the contract agreed? Answer - Which of the following is NOT one of the four core elements of a contract?

1,3,4 Answer - Which of the following may be incorporated into the contract? 1.) bid documents 3.) Letters, change orders and specifications. 4.) SOWs, SLAs, RFP, procedures and prices

The bid, negotiation and implementation teams Answer - Who should be involved in the formal contract hand over meeting?

Keep Satisfied Answer - A stakeholder group with a low level of impact and a high level of dependence on an outcome is represented as which group type for communication purposes?

Stay informed and maintain confidence Answer - By understanding projects on a stakeholders radar screen, you will

Build awareness Answer - If you are unlikely to be impacted by a contract and you have little importance towards it then you are most likely to be categorized as which type of stakeholder?

Both 1 and 2 Answer - What should be considered when identifying a stakeholders important issues? 1.) What programs they have in the near future. 2.) What they consider to be a risk.

A very complex project may require a more segmented approach to evaluation. This is called a..? Answer - Two cycle evaluation

What are intangible evaluation criteria? Answer - Factors that rely on organizational culture and behavior

When embarking on a long term project, which of the following is often not given adequate consideration at the proposal evaluation stage? Answer - The suppliers cultural compatibility with the buyer

When is the earliest you can begin to define the evaluation matrix for an RFP Answer - Prior to drafting the RFP

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## ACMP Global CCMP Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Evaluate Change Impact and Organizational : This section of the CCMP exam measures skills of Change Managers and Organizational Development Specialists and covers assessing the need for change, defining desired outcomes, identifying stakeholders and sponsors, evaluating organizational culture, capacity, and readiness, and analyzing risks, communication, and learning requirements to ensure successful change adoption.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Ethics: This section measures skills of Change Managers and Compliance Officers and focuses on demonstrating ethical behavior in change management. It covers promoting honesty, responsibility, fairness, respect, and advancing the discipline, while supporting practitioners within the change management community.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Execute, Manage, and Monitor Implementation of the Change Management Plan: This section measures skills of Change Managers and Program Leads and focuses on executing all elements of the change management plan. It covers implementing resource allocation, communication, sponsorship, stakeholder engagement, learning, measurement, benefits realization, sustainability, and adjusting the plan as needed to achieve desired outcomes.</li> </ul>

## ACMP Global Certified Change Management Professional Sample Questions (Q82-Q87):

### NEW QUESTION # 82

A new change initiative is being planned at an organization. Efforts are made by the change management lead to outline the case for change including the current opportunities, risks, consequences of the change, and the benefits of the change and how it aligns to the organization's strategic priorities. What is the next key action to be taken?

- A. Identify goals, objectives and success criteria
- B. Develop a clear vision of the future state**
- C. Develop the change charter
- D. Determine why the change is required

### Answer: B

Explanation:

Once the case for change has been defined, ACMP recommends developing a clear vision of the future state.

This provides a compelling picture of what success will look like, aligning stakeholders and guiding all downstream planning.

Determining why the change is required (A) is already covered by the case for change.

The charter (B) formalizes scope later, and success criteria (D) are developed after the vision is articulated.

Thus, option C reflects the logical next step.

(Reference: ACMP Standard, Process Group 2 - Formulate; Activities: Define case for change, then articulate a vision of the future state.)

### NEW QUESTION # 83

What document ensures that those who can positively affect the overall change success are highly engaged in the change effort?

- A. Stakeholder engagement strategy**
- B. Sponsorship engagement strategy
- C. Communications engagement strategy
- D. Stakeholder analysis strategy

**Answer: A**

Explanation:

The stakeholder engagement strategy is designed to involve stakeholders who have the power to affect success, either positively or negatively. ACMP explains this includes executives, managers, employees, and informal influencers. Stakeholder analysis (B) identifies them, but the engagement strategy (A) ensures they are involved in meaningful ways to support adoption. Sponsorship engagement (C) is specific to leaders, while communications engagement (D) covers messaging but not active participation. (Reference: ACMP Standard, Process Group 2 - Stakeholder Engagement Strategy; Activities: Define how stakeholders are engaged to maximize success.)

**NEW QUESTION # 84**

Which planning document includes activities designed to drive the behavior of those impacted by a change initiative?

- A. Resource plan
- B. Stakeholder engagement plan
- C. Sponsorship plan
- D. Transition plan

**Answer: B**

Explanation:

The stakeholder engagement plan outlines activities to influence, support, and drive the behavior of stakeholders impacted by the change. ACMP highlights that adoption is driven by involvement, reinforcement, and targeted interventions. Sponsorship plans (B) define leader roles, transition plans (C) focus on operational handoffs, and resource plans (D) address capacity. Only the stakeholder engagement plan (A) directly specifies behavior-driving activities for adoption.

(Reference: ACMP Standard, Process Group 3 - Stakeholder Engagement Plan; Purpose: Define activities to influence and drive stakeholder behavior.)

**NEW QUESTION # 85**

What document addresses closing the competency gap?

- A. Stakeholder engagement strategy
- B. Change impact and readiness strategy
- C. Communications strategy
- D. Learning and development strategy

**Answer: D**

Explanation:

The learning and development strategy is designed to close competency gaps by identifying and addressing the skills, knowledge, and behaviors stakeholders need to adopt the change. According to ACMP, this plan includes training design, coaching, and knowledge transfer activities that prepare individuals for the future state. Stakeholder engagement (B) ensures participation, impact and readiness (C) measure preparedness, and communications (D) raise awareness. However, the plan that directly closes the competency gap is option A.

(Reference: ACMP Standard, Process Group 3 - Learning and Development Plan; Purpose: Equip stakeholders to build competencies required in the future state.)

**NEW QUESTION # 86**

As the change lead for a new sanitation project in Nigeria, you are defining success criteria as well as measures to monitor if the implemented change is achieving its expected benefits. What are you developing?

- A. The measurement and benefit realization strategy
- B. The sustainability strategy
- C. The outcome realization strategy
- D. The project evaluation strategy

**Answer: A**

### Explanation:

Defining success criteria and measures to track progress is the essence of a measurement and benefits realization strategy. ACMP defines this plan as a framework for identifying metrics, assigning accountability, and monitoring progress toward adoption and benefits. Sustainability (B) focuses on reinforcement after adoption, while evaluation strategies (C, D) are generic terms not part of the ACMP Standard. Thus, option A is the accurate and standard-aligned choice.

(Reference: ACMP Standard, Process Group 3 - Measurement and Benefits Realization Plan; Purpose:

Define success criteria and measures to track adoption.)

## NEW QUESTION # 87

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