

# Free PDF C-TB120-2504 - SAP Certified Associate - SAP Business One Fantastic New Dumps Files



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## SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li><li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>

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## 100% Pass Quiz 2026 Fantastic SAP C-TB120-2504: New SAP Certified Associate - SAP Business One Dumps Files

There is no doubt that we all dream of working for top companies around the globe. Some people make it through but some keep on thinking about how to break that glass. If you are among those who belong to the latter category, you should start the preparations for the SAP Certified Associate - SAP Business One (C-TB120-2504) certification exam to improve your knowledge, expertise and crack even the toughest interview easily.

## SAP Certified Associate - SAP Business One Sample Questions (Q50-Q55):

NEW QUESTION # 50

A restaurant supply store wants to set up discounts for one of its best customers. The customer should receive a 2% discount on cookware, and should also receive a free apron for every 3 aprons they buy. How can you set up these discounts?

- A. Use the special prices for business partners.
- B. Create a discount group.
- C. Define a new price list with a factor of 2.
- D. Create a specific blanket agreement.

**Answer: A**

#### NEW QUESTION # 51

Query Manager allows you to save user queries in categories. What is the purpose of a category? Note: There are 2 correct answers to this question.

- A. Enables the query to be saved and printed as a report
- B. Groups similar types of user queries
- C. Allows you to schedule the running of queries by category
- D. Controls access to the saved user query

**Answer: B,D**

#### NEW QUESTION # 52

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- A. Convert the lead to a customer.
- B. Change the status of the sales quotation.
- C. Perform an availability check.
- D. Copy the sales quotation to a sales order.

**Answer: A**

#### NEW QUESTION # 53

A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears.

What are possible reasons for this system message? Note: There are 2 correct answers to this question.

- A. The invoices are NOT due yet.
- B. The amount in the Payment Means window does NOT match the total amount of invoices.
- C. The customer uses a foreign currency and the exchange rate is NOT set up.
- D. The user did NOT choose a payment means.

**Answer: B,D**

#### NEW QUESTION # 54

A new intern started to work in the office and the intern's manager would like to review any manual journal entry the intern creates before it is posted to the journal entries file.

What feature supports this procedure?

- A. Document Drafts
- B. Journal Templates
- C. Journal Vouchers
- D. Approval Process

**Answer: C**

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