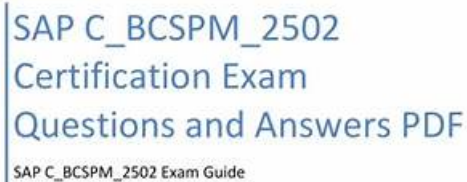


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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

Topic 2	<ul style="list-style-type: none"> • Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q16-Q21):

NEW QUESTION # 16

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Generates a list of potential suppliers based on user preferences and historical purchases
- B. Suggests AI-driven contract terms
- C. Offers tailored questions for suppliers based on historic sourcing activity
- D. Generates a list of supplier preferences and locations
- E. Seamlessly integrates information from spreadsheets into requests

Answer: A,B,C

NEW QUESTION # 17

What key market trend is driving the need for integrated Spend Management solutions?

- A. Emphasis on visibility into spending patterns
- B. Decreased focus on sustainability considerations
- C. Increased reliance on manual procurement processes
- D. A shift toward AI-driven tools

Answer: A

NEW QUESTION # 18

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Enhanced focus on non-PO invoices
- B. Automation of procurement processes from sourcing to payment
- C. Isolation of spend data across different departments
- D. Tracking of supplier performance

Answer: B

NEW QUESTION # 19

Answer: D

- ### NEW QUESTION # 20

Answer: B

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