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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.

Topic 2	<ul style="list-style-type: none"> • Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
Topic 3	<ul style="list-style-type: none"> • Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.
Topic 4	<ul style="list-style-type: none"> • Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q57-Q62):

NEW QUESTION # 57

A company has an external system that stores client accounting data but they want to be able to search for this data within Salesforce. What three steps should the administrator take to implement this functionality?

- A. Create an automated import of the external data using the Job Scheduler
- B. Create an automated data capture (or the external system)
- C. Create an External Object for each table of accounting data in the external system
- D. Create an Indirect Lookup field to connect to the Account
- E. Create an External Data Source pointing to the external system's database

Answer: C,D,E

Explanation:

Explanation

Three steps that the administrator should take to implement this functionality are:

Create an External Data Source pointing to the external system's database. An External Data Source is a type of metadata that defines the connection and authentication information for an external system that stores data outside of Salesforce. The administrator can create an External Data Source using the Lightning Connect OData 2.0 or 4.0 adapters, which support read-only access to data in relational databases.

Create an External Object for each table of accounting data in the external system. An External Object is a type of custom object that maps to a table in an external system. The administrator can create an External Object for each table of accounting data that they want to access from Salesforce, and define its fields and relationships accordingly.

Create an Indirect Lookup field to connect to the Account. An Indirect Lookup field is a type of custom field that links a child External Object record to a parent standard or custom object record. The administrator can create an Indirect Lookup field on the External Object that references the Account object, and specify the external column name and value that match the Account ID.

Verified References: https://help.salesforce.com/s/articleView?id=sf.external_object_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

NEW QUESTION # 58

Universal Containers (UC) is evaluating Salesforce Order Management for managing its overarching process because their current system is written mostly in Apex code and has proved difficult to modify, deploy and debug. What are three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data?

- A. Because it is visual it is also self-documenting as changes are made
- B. It will notify the admin before a third party integration's data interface has changed
- C. The admin can easily debug specific business cases visually.
- D. The admin can attach a debugger to live customer sessions
- E. It allows for non-coding members of staff to contribute suggestions for optimizations and better overall customer experience

Answer: A,C,D

Explanation:

Explanation

Three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data are:

The admin can attach a debugger to live customer sessions. This allows the admin to monitor and troubleshoot the flow execution in real time, without affecting the customer experience or data integrity.

The admin can easily debug specific business cases visually. This allows the admin to test the flow with different input values and see how the flow behaves in a graphical interface, without writing any code.

Because it is visual it is also self-documenting as changes are made. This allows the admin to easily understand and maintain the flow logic, as well as track the changes and versions of the flow.

Verified References: https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5

NEW QUESTION # 59

Where is the Shipping Address stored as it relates to Order Summary?

- A. Order Delivery Group Summary
- B. Order Shipping Details
- C. Order Shipping Summary
- D. Order Delivery Group Details

Answer: A

NEW QUESTION # 60

Order Allocation should work on Order Items in which status?

- A. Ordered
- B. Pending
- C. created
- D. Awaiting Allocation

Answer: D

Explanation:

Explanation

Order Allocation should work on Order Items in Awaiting Allocation status. This status indicates that the Order Item has been confirmed by the customer and is ready to be allocated to a Fulfillment Order based on routing rules and inventory availability.

Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_order_item_status.htm&type=5

NEW QUESTION # 61

An administrator needs to ensure that the Orders coming from B2C Commerce honor some business rules which need to be the

same in both B2C and Order Management. This validation must happen before the Order Summary object is created. What can the administrator suggest to the developer to implement this requirement?

- A. Use a SalesforceLabs solution
- B. Write an Apex class with the validation rules and expose it as an Invocable Action
- C. Use an AppExchange solution
- **D. Handle this in the Commerce System originating the Orders.**

Answer: D

Explanation:

The administrator can suggest to the developer to handle this requirement in the Commerce System originating the Orders. This way, the validation rules can be applied before the orders are sent to Order Management via the B2C Commerce Integration. The B2C Commerce Integration imports order data into Order Management and creates Order Summary records based on the order data. The validation must happen before the Order Summary object is created, so it cannot be done in Order Management using Apex or other tools. References: B2C Commerce Integration, Order Management Lifecycle

NEW QUESTION # 62

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