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Salesforce Consumer Goods Cloud Accredited Professional certification exam is designed for professionals who are seeking to enhance their skills and knowledge in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification is designed specifically for individuals who work within the consumer goods industry and who are looking to improve their understanding of Salesforce's Consumer Goods Cloud platform.

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Salesforce Consumer Goods Cloud Accredited Professional Exam is a comprehensive program that covers all aspects of the Consumer Goods Cloud. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the knowledge and skills of

professionals who work with the platform on a daily basis. It covers topics such as sales management, account planning, and retail execution, and is designed to ensure that individuals who pass the exam are equipped with the knowledge and skills needed to help consumer goods companies achieve their business goals.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q72-Q77):

NEW QUESTION #72

Where are the results (actual values) of Custom Task KPIs stored?

- A. In the Visit Record
- B. In the Retail Visit KPI record
- C. In the Retail Store KPI record
- D. In the custom object.

Answer: C

Explanation:

The results or actual values of Custom Task KPIs are stored in the Retail Store KPI record, centralizing data related to performance indicators.

NEW QUESTION #73

When performing a search in an inventory check task which products are considered for the search?

- A. All products associated with the retail store
- B. All products owned by the user
- C. All products created by the user
- D. All products in the organization

Answer: A

Explanation:

When performing a search in an inventory check task, only the products that are associated with the retail store are considered for the search. This is because the inventory check task is designed to verify the availability and quantity of products in a specific store location. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 28.

NEW QUESTION #74

Which of the following three capabilities are available with Salesforce Maps Advanced to support Store Visit planning?

- A. Visit Windows
- B. Real-time Traffic-based Routing
- C. Visit Prioritization
- D. Gantt-chart Routing
- E. Constraint based Routing

Answer: B,D,E

NEW QUESTION #75

A member of the Northern Trail Outfitters company has been tasked with setting up planograms for the field team. Which of the following steps is required to ensure an assessment task of planogram check is available to the field?

- A. The team member must populate the custom context field on the assessment task.
- B. The team member must upload an image of the planogram to the assessment task's related documents.
- C. The team member must make sure Einstein Object Detection has been enabled.
- D. The team member must associate the In-Store Location to the Planogram for the functionality to work.

Answer: B

Explanation:

Uploading an image of the planogram is essential for enabling field teams to perform planogram checks, providing a visual reference for in-store product placement and arrangement.

NEW QUESTION #76

Which statement is true about action plan templates?

- A. Action plan templates can have multiple planogram, inventory and promotion checks
- B. Action plan templates can have multiple orders and delivery tasks
- C. Action plan templates are ready to use after saving
- D. Action plan templates are not extensible through Apex

Answer: A

Explanation:

Action plan templates can have multiple planogram, inventory and promotion checks, which are predefined tasks that can be assigned to field reps to perform during their store visits. These tasks help to ensure compliance and optimize product placement and availability. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 26-27.

NEW QUESTION #77

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