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SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 3	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.

100% Pass 2026 C-BCSBN-2502: Newest SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Study Dumps

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q12-Q17):

NEW QUESTION # 12
How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises?Note: There are 2 correct answe rs to this questio n.

- A. Financial Risk Reduction
- B. Trend Analysis
- C. Risk Assessment
- D. Product Optimization

Answer: B,C

Explanation:
Solution:
The two correct answe rs from learning.sap.com on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:
* B. Risk Assessment
SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.
* D. Trend Analysis
These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends-enhancing agility in responding to global crises learning.sap.com.
Options A and C are not mentioned in this context on learning.sap.com.

NEW QUESTION # 13
Which technology in SAP Business Suite ensures seamless integration of SCM processes and data harmonization to enhance "Agility and Resiliency"?

- A. Manual data entry for transactions
- B. Integrating business process data into SCM
- C. Proprietary connectors for data integration
- D. Third-party software for managing SCM processes

Answer: B

Explanation:
Solution:
The correct answer from learning.sap.com is:
* D. Integrating business process data into SCM
SAP Business Suite enhances "Agility and Resiliency" by unifying SCM process and business data-integrating business process data directly into supply chain management. This seamless integration, facilitated by the SAP Business Data Cloud, aligns operational, transactional, and external data to enable real-time decision-making and AI-driven alerts. As a result, supply chains can quickly adapt to disruptions with minimal impact.
Options A, B, and C are not highlighted on learning.sap.com as foundational technologies used to achieve agility and resiliency.

NEW QUESTION # 14

Which methods in SAP Business Suite drive innovative product development using customer feedback and AI?Note: There are 2 correct answe rs to this questio n.

- A. Integrates supply chain processes enhancing design with Al
- B. Optimizes manufacturing processes by supporting creativity
- C. Uses financial analysis for effective management of innovation budgets
- D. Harnesses generative Al and customer feedback to stimulate product innovation

Answer: A,D

Explanation:
Solution:
The two correct methods from learning.sap.com that drive innovative product development in SAP Business Suite using customer feedback and AI are:
* A. Harnesses generative AI and customer feedback to stimulate product innovation SAP Business Suite leverages generative AI capabilities-powered by Joule-and rich customer insights to propose new features, designs, and improvements. This integration of feedback and advanced AI helps spark innovation throughout the product development cycle.
* D. Integrates supply chain processes enhancing design with AI
Embedded AI within the suite enables cross-functional integration where design, supply chain, and development data converge. This empowers AI-driven recommendations that optimize product design in harmony with logistics and production considerations.
Options B and C are not emphasized on learning.sap.com in the context of AI-driven, customer-feedback-based innovation.

NEW QUESTION # 15

Which pillars are related to SAP Supply Chain processes from Design to Operate?Note: There are 2 correct Answer s to this questio n.

- A. Make
- B. Sustainable Operation
- C. Synchronized Planning
- D. Deliver

Answer: A,D

Explanation:
Solution:
The correct answer choices from learning.sap.com for the pillars related to SAP Supply Chain processes from Design to Operate are:
* A. Deliver
* C. Make

NEW QUESTION # 16

How does the demand forecasting module in SAP IBP assist enterprises in handling market changes and organizing supply chain execution effectively?

- A. Enhances financial planning with limited demand changes.
- B. Relies on past sales data without market changes.
- C. Automates procurement processes to support preliminary plans.
- D. Creates demand forecasts and coordinates order fulfillment actions,

Answer: D

Explanation:
Solution:
The correct answer based on learning.sap.com is:
* D. Creates demand forecasts and coordinates order fulfillment actions The SAP IBP demand forecasting module doesn't just rely on historical data-it actively generates accurate demand forecasts, and then triggers coordinated execution actions across supply chain processes. This ensures companies can respond dynamically to market changes and align order fulfillment efficiently with

anticipated demand.

NEW QUESTION # 17

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