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BCS Foundation Certificate in Business Analysis V4.0 Sample Questions (Q58-Q63):

NEW QUESTION # 58

Which of the following statements is FALSE in relation to the hierarchy of requirements?

- A. Requirements are driven by the organisation's values, strategy and objectives.
- B. The requirements hierarchy links different requirements to each other.
- C. The requirements hierarchy shows the order in which requirements should be developed.
- D. The requirements hierarchy enables detailed requirements to be linked to the business need.

Answer: C

Explanation:

The hierarchy of requirements organizes requirements into levels (e.g., business needs, stakeholder requirements, solution requirements) to ensure alignment and traceability. Let's evaluate each statement to determine which is false .

Key Characteristics of the Requirements Hierarchy:

Linking Requirements: The hierarchy ensures that detailed requirements are connected to higher-level business needs and objectives.

Order of Development: The hierarchy does not dictate the sequence in which requirements should be developed; it focuses on relationships and dependencies.

Driven by Strategy: Requirements are derived from the organization's values, strategy, and objectives.

Traceability: The hierarchy links different types of requirements to ensure consistency and alignment.

Evaluation of Each Statement:

A . The requirements hierarchy enables detailed requirements to be linked to the business need:

This is true; the hierarchy ensures traceability between high-level and detailed requirements.

Conclusion: This is true .

B . The requirements hierarchy shows the order in which requirements should be developed:

The hierarchy does not specify the development order; it focuses on relationships and dependencies.

Conclusion: This is false .

C . Requirements are driven by the organisation's values, strategy and objectives:

This is true; requirements must align with organizational goals.

Conclusion: This is true .

D . The requirements hierarchy links different requirements to each other:

This is true; the hierarchy ensures traceability and alignment across levels.

Conclusion: This is true .

Final Recommendation:

The false statement is:

B . The requirements hierarchy shows the order in which requirements should be developed.

NEW QUESTION # 59

Which type of feasibility assessment would consider whether a proposal matches the objectives and strategy of the organisation?

- A. Financial
- B. Technical
- C. Business
- D. Legal

Answer: C

Explanation:

Feasibility assessment is a critical part of developing the Business Case and typically involves four key areas: Business, Technical, Financial, and Legal/Ethical. The assessment that addresses whether a proposed solution or change initiative aligns with the organisation's overall objectives, mission, and strategy is Business Feasibility. This check is vital because if a proposal does not support the strategic direction, it will not deliver the expected value, regardless of its technical or financial viability. It ensures that the change is the right thing for the business to do at a strategic level.

(Reference: BCS Business Analysis Practice - Feasibility Assessment, Business Case Development)

NEW QUESTION # 60

Which of the following statements about the workshop investigation technique are TRUE?

- a) Permits the impartial, long-term observation of business activities.
- b) Allows statements and assertions to be immediately cross-checked with other participants.
- c) Provides an effective means of achieving consensus among stakeholders.
- d) Provides an opportunity to collect accurate quantitative data about business processes.

- A. a, c and d only
- B. b, c and d only
- C. b and c only.
- D. a and d only

Answer: C

Explanation:

The true statements about workshops are b and c. Workshops are collaborative, structured meetings involving multiple stakeholders. Statement (b) is true because having multiple stakeholders present allows the facilitator (often the BA) to immediately cross-check and resolve conflicting information or assumptions in real-time. Statement (c) is true because the group environment, led by a skilled facilitator, is highly effective for discussing differing viewpoints and working towards a consensus or agreed-upon outcome.

Statement (a) is false as this describes formal observation, not a workshop. Statement (d) is false; workshops are primarily used to gather qualitative information (opinions, requirements, process logic), not to collect accurate quantitative data (e.g., process timings or volumes), which is usually obtained from documents or system logs.

(Reference: BCS Foundation Certificate in Business Analysis / BCS Business Analysis Practice - Investigative Techniques, Workshops)

NEW QUESTION # 61

Which of the following statements about change and change management is correct?

- A. Social and cultural factors have little influence on the success of implementing changes.
- B. Change management should be considered right from the start of the project.
- C. The management of change is the sole responsibility of the project manager.
- D. Change management should first be considered in the design stage of the project.

Answer: B

NEW QUESTION # 62

Which of the following investigation techniques allows the analyst to build rapport, discuss confidential issues and obtain an appreciation of the political landscape of how the business operates?

- A. Special purpose records
- B. Interviews
- C. Document analysis
- D. Questionnaire

Answer: B

Explanation:

The investigation technique best suited to achieve these outcomes is the Interview. A one-on-one interview provides a private and focused setting, which is essential for discussing confidential or politically sensitive issues that a stakeholder would not be comfortable raising in a group or on a written questionnaire. The personal interaction during an interview is the most effective way to

build rapport with the stakeholder, leading to more open and honest communication. This deeper level of trust and detailed conversation is what allows the analyst to gain a richer appreciation of the political and cultural landscape of the business. Special purpose records, document analysis, and questionnaires are more impersonal and cannot provide the same level of qualitative insight or trust.

NEW QUESTION # 63

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