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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q146-Q151):

NEW QUESTION # 146

The system administrator at a nonprofit wants to use Advanced Mapping for regular data imports of constituent and donation data. What is an important consideration of Advanced Mapping?

- A. The target objects must be NPSP objects.
- B. The target objects must directly relate to Accounts, Contacts, or Opportunities.
- C. Checkbox fields are unavailable to map to as target fields.
- D. The target fields can only be text, currency, number, date or address fields.

Answer: A

Explanation:

(wrong), b(wrong), a(if d is wrong then a is also wrong), So Option C

<https://help.salesforce.com/s/articleView?id=000358792&type=1>

When using Advanced Mapping for data imports in Salesforce Nonprofit Success Pack (NPSP), it is essential to understand that the target objects must be NPSP objects. Advanced Mapping is designed specifically to enhance the data import capabilities within NPSP by allowing detailed mapping configurations that align with NPSP's data model.

Key Considerations:

- * NPSP Specific: Advanced Mapping is tailored for NPSP objects, ensuring that data is correctly mapped and imported into the NPSP-specific fields and objects.
- * Enhanced Data Import: This feature allows for more precise data import, reducing the likelihood of errors and ensuring data integrity.

Steps for Using Advanced Mapping:

- * Navigate to NPSP Settings:
- * Go to NPSP Settings -> Data Import -> Advanced Mapping.
- * Configure Mapping:
 - * Set up mappings between source data fields and target NPSP object fields.
 - * Ensure that the target fields align with the NPSP data model requirements.
- * Perform Data Import:
 - * Use the NPSP Data Importer to upload and import the data using the configured mappings.

References:

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Configure Advanced Mapping for NPSP Data Import

NEW QUESTION # 147

A human services nonprofit needs to track client goals and action items related to those goals. The nonprofit is unsure whether Program Management Module alone will meet its requirements. The nonprofit is considering whether to implement Nonprofit Cloud Case Management.

What should the consultant discuss with the nonprofit?

- A. Case Management requires Experience Cloud licenses.
- B. Case Management has a custom object for tracking goals.
- C. Program Management Module can track Case Plans and Action Items.
- D. Program Management Module has custom objects for calendars and activities.

Answer: B

Explanation:

check the entity relationship diagram

When evaluating whether to use Program Management Module (PMM) or Nonprofit Cloud Case Management, it is important to consider the specific requirements of the nonprofit. While PMM can track programs, services, and the impact of those services, Nonprofit Cloud Case Management offers additional functionality tailored to human services nonprofits. Case Management includes

custom objects specifically designed to track client goals and action items, making it more suitable for organizations needing detailed goal tracking.

Steps:

- * Assess the specific requirements for tracking client goals and action items.
- * Compare the features of PMM and Case Management.
- * Highlight that Case Management has a custom object for tracking goals and action items.
- * Discuss the benefits and potential limitations of implementing Case Management, including the need for Experience Cloud licenses if applicable.

References:

CertGod Nonprofit Cloud Consultant Guide: Provides an overview of the features of both PMM and Case Management.

Salesforce Nonprofit Cloud Case Management Documentation: Details on custom objects and functionalities available in Case Management.

NEW QUESTION # 148

A nonprofit wants to use Volunteers for Salesforce for volunteer management. Which action should a consultant take before installing the package?

- A. Check that the nonprofit has the most recent NPSP release.
- B. Apply for license donation for Volunteers for Salesforce.
- C. Ensure the Program Management Module Is already Installed.
- D. **Compare usage of roll-up summary fields to limits.**

Answer: D

NEW QUESTION # 149

A nonprofit organization currently tracks one-time donations in Nonprofit Cloud. The organization wants to expand its fundraising to include recurring donations. Which additional Nonprofit Cloud objects should be used to establish recurring donations?

- A. **Gift Commitment and Gift Commitment Schedule**
- B. Opportunity and Gift Commitment Schedule
- C. Gift Designation and Gift Commitment

Answer: A

Explanation:

The fundraising data model in the new Nonprofit Cloud (NPC) differs significantly from the older NPSP "Recurring Donations" object. NPC utilizes the Fundraising feature set, which is built on a high-performance architecture shared with other Industry Clouds.

To manage recurring giving, two primary objects are required:

* **Gift Commitment:** This object represents the donor's "promise" or agreement to give a certain amount over time. It stores high-level information such as the total amount of the commitment, the donor (Person Account), and the status (e.g., Active, Paused, or Fulfilled).

* **Gift Commitment Schedule:** This is the engine that drives the frequency of the gift. It defines when and how often the donation should be processed (e.g., Monthly on the 15th, or Weekly on Mondays). A single Gift Commitment can actually have multiple schedules if a donor has a complex giving plan.

The Workflow for a Consultant:

* Create the Gift Commitment: When a donor signs up for a monthly giving program, the consultant (or the automated system) creates a Gift Commitment record.

* Define the Schedule: A Gift Commitment Schedule record is then linked to that commitment, specifying the recurring transaction amount and the transaction period.

* Automated Processing: Once these are active, the Nonprofit Cloud's Gift Processing engine uses the schedule to automatically generate Gift Transaction records (which are the equivalent of "received" donations) on the specified dates.

Option A is incorrect because "Opportunity" is part of the legacy NPSP model or standard Sales Cloud; while NPC can use Opportunities, the specific recurring logic in NPC is handled by Gift Commitments. Option C is incorrect because Gift Designation is used to track the fund or purpose the money is for (e.g., "Scholarship Fund"), which is applicable to both one-time and recurring gifts, but is not the object that establishes the recurring nature of the gift.

NEW QUESTION # 150

A nonprofit using NPSP has just implemented the Program Management Module. The nonprofit wants to migrate its client and program data.

Which two steps should the consultant use to import and deduplicate the data against existing records?

Choose 2 answers

- A. Upload the client information using the NPSP Data Importer.
- B. Upload the program data using the NPSP Data Importer.
- C. Upload the program data using the Data Import Wizard.
- D. Upload the client data using the Data Import Wizard.

Answer: A,C

Explanation:

<https://powerofus.force.com/s/article/NPSP-BP-Getting-Started-Program-Management#week4> When migrating client and program data to the Program Management Module (PMM) in NPSP, it is important to use the appropriate tools for data import and deduplication to ensure data integrity and avoid duplication. The NPSP Data Importer is specifically designed for importing client information, including deduplication against existing records. The Data Import Wizard can be used for uploading program data, which may not require the same level of deduplication as client data.

Steps:

- * Prepare the client data, ensuring all necessary fields are included and formatted correctly.
- * Use the NPSP Data Importer to upload the client information, which includes built-in deduplication features to match against existing records.
- * Prepare the program data similarly, ensuring proper formatting and completeness.
- * Use the Data Import Wizard to upload the program data. This tool is suitable for handling bulk data uploads and does not inherently include deduplication, which is less critical for program data compared to client data.

References:

CertGod Nonprofit Cloud Consultant Guide: Discusses best practices for data migration and the tools available in NPSP for importing and deduplicating data.

Salesforce Documentation on NPSP Data Importer and Data Import Wizard: Provides detailed instructions on using these tools for data import.

NEW QUESTION # 151

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A team consisting of business and IT experts, rather than a single person Valid Nonprofit-Cloud-Consultant Exam Forum or group, should make the final architecture decision, A short review of random process basics is also included in Appendix C for reference.

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