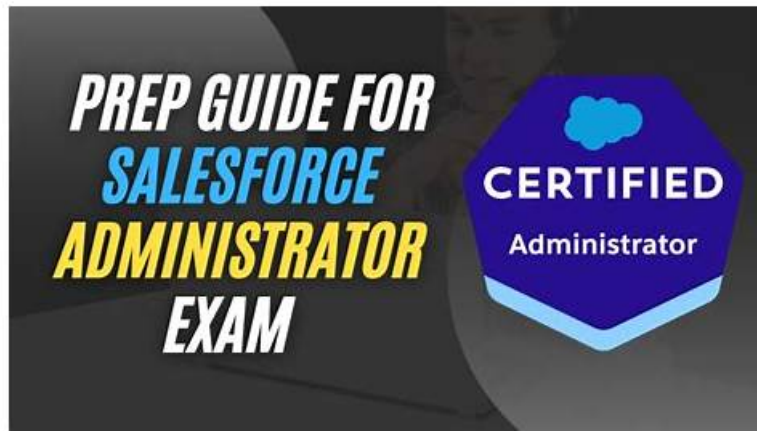


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Salesforce Certified Administrator Sample Questions (Q182-Q187):

NEW QUESTION # 182

An administrator has assigned a permission set group with the two-factor authentication for User Interface Logins permissions and the two-factor authentication for API Logins permission to a group of users.

Which two prompts will happen when one of the users attempts to log in to Data Loader?

Choose 2 answers

- A. Users need to download and install an authenticator app on their mobile device.
- B. Users need to get a security token from a trusted network using Reset My Security Token.
- C. Users need to enter a verification code from email or SMS, whichever has higher priority.
- D. Users need to connect an authenticator app to their Salesforce account.

Answer: C,D

Explanation:

Explanation

Two-factor authentication requires users to verify their identity with two pieces of information when they log in to Salesforce. One piece is their username and password, and the other is a verification code from an authenticator app or email or SMS.

References: https://help.salesforce.com/s/articleView?id=sf.identity_2fa_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.identity_2fa_login_flow.htm&type=5

NEW QUESTION # 183

The marketing director at Northern Trail Outfitters has requested that the budget field is populated in order for the Lead Status field to be marked as qualified.

What tool should the administrator use to fulfill this request?

- A. Workflow Rule
- B. Require Field.
- C. Lead Conversion.
- D. Validation Rule

Answer: D

NEW QUESTION # 184

Cloud Kicks want to have consistency when communication with customers on cases. The company has requested messages to be sent in an email channel with categories to help search for the proper message.

Which Solution Should be administrator suggest to meet this requirement?

- A. Prebuilt Flow Templates.
- B. Prebuilt Quick Texts
- C. Prebuilt Email Templates.
- D. Prebuilt Auto-Responses.

Answer: D

NEW QUESTION # 185

Dreamhouse Reality just announced its new home concierge offering. This product is unlike anything the company has offered in the past and follows a different business model.

What Should the administrator Configure to meet this requirement?

- A. Create a quick action.
- B. Create a new approval process.
- C. Create a new sales process.
- D. Create a new Opportunity product.

Answer: C

NEW QUESTION # 186

Universal Containers (UC) customers have provided feedback that their support cases are not being responded to quickly enough. UC wants to send all unassigned Cases that have been open for more than 2 hours to an urgent Case queue and alert the support manager.

which feature should an administrator configure to meet this requirement?

- A. Case Dashboard Refreshes.
- **B. Case Escalation Rules.**
- C. Case Scheduled Reports.
- D. Case Assignment Rules.

Answer: B

Explanation:

Explanation

Case escalation rules are a way to automatically escalate cases that meet certain criteria, such as being open for more than a specified time or having a certain priority. Escalation rules can assign cases to a different owner or queue and send email notifications to the support manager or other recipients. References:

https://help.salesforce.com/s/articleView?id=sf.case_escalation.htm&type=5

NEW QUESTION # 187

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