

Desktop C_P2W62_2023 Practice Exam Software

Question 1. (Single Select)

What must you set to ensure that the components automatically appear as sub-items in the order?

Options:

A: The item usage during the item category determination of each sub-item

B: The delivery group in the item category of the sub-item

C: The material entry type in the sales document type

D: The structure scope in the item category of the main item

Explanation:

The structure scope controls how a BOM is exploded in a sales order. When it is set correctly in the main item category, the system knows it must show components as sub-items. This helps sales users clearly see all parts of a product. It also ensures correct pricing, delivery, and processing. Without this setting, components may not appear automatically.

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q44-Q49):

NEW QUESTION # 44

Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Debit memo request
- B. Invoice cancellation
- C. Returns order
- D. Invoice correction request

Answer: B,D

NEW QUESTION # 45

How do you restrict the reasons for rejection for a sales document?

- A. Assign the permitted reasons for rejection to the relevant sales item category.
- B. Assign the permitted reasons for rejection to the relevant sales document type.
- C. Specify the permitted reasons for rejection in the relevant customer master.
- D. Specify the permitted reasons for rejection in the customer material info record.

Answer: A

NEW QUESTION # 46

Which of the following is a prerequisite for billing?

- A. You need a billing type that is configured to be billing relevant.
- B. You need a sales document type that is configured to be billing relevant.
- C. You need an order item category that is configured to be billing relevant.
- D. You need an billing item category that is configured to be billing relevant.

Answer: C

NEW QUESTION # 47

You want to evaluate sales discount condition records.

Which tool can you use? Note: There are 2 correct answers to this question.

- A. Manage Prices - Sales app
- B. Listing
- C. Price lists
- D. Pricing reports

Answer: A,C

NEW QUESTION # 48

Which of the following SAP S/4HANA Sales organizational unit assignments are mandatory? Note: There are 2 correct answers to this question.

- A. Division to sales organization
- B. Sales office to sales area
- C. Sales group to sales office
- D. Plant to combination of sales organization and distribution channel

Answer: A,D

NEW QUESTION # 49

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