

Microsoft MB-280합격보장가능덤프문제 & MB-280높은통과율시험덤프문제



그리고 Fast2test MB-280 시험 문제집의 전체 버전을 클라우드 저장소에서 다운로드할 수 있습니다:
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Microsoft MB-280 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"> Implement Security and Customizations in Dynamics 365 Sales: This section addresses the implementation of security measures and customization options within Dynamics 365 Sales for Dynamics 365 Sales Professionals.
주제 2	<ul style="list-style-type: none"> Configure and Customize Dataverse and Model-Driven Apps: This section covers the ability of Dynamics 365 Sales Professionals in the configuration and customization of Dataverse and model-driven apps to meet business needs.
주제 3	<ul style="list-style-type: none"> Implement the Dynamics 365 App for Outlook: This section emphasizes the integration of Dynamics 365 with Outlook to enhance productivity and streamline sales processes for Dynamics 365 Sales Professionals.
주제 4	<ul style="list-style-type: none"> Extend and Enhance Dynamics 365 Sales Capabilities: For Dynamics 365 Sales Professionals, this section evaluates the ability to extend Dynamics 365 Sales functionality and integrate it with other applications using Power Platform tools.

>> Microsoft MB-280합격보장 가능 덤프문제 <<

MB-280합격보장 가능 덤프문제 최신 덤프로 시험패스 도전!

Fast2test에서 제공되는Microsoft MB-280인증시험덤프의 문제와 답은 실제시험의 문제와 답과 아주 유사합니다. 아니 거이 같습니다. 우리Fast2test의 덤프를 사용한다면 우리는 일년무료 업뎃서비스를 제공하고 또 100%통과 율을 장담합니다. 만약 여러분이 시험에서 떨어졌다면 우리는 덤프비용전액을 환불해드립니다.

최신 Microsoft Certified MB-280 무료샘플문제 (Q12-Q17):

질문 # 12

You are designing the user experience for sales users at your organization for a variety of tasks.

One of the user experience requirements is for sales users to be able to see information from custom attributes created for originating leads for opportunities WITHOUT having to navigate to the Lead record.

You are already signed in to the correct editing application and you now need to configure the user experience in Dynamics 365 Sales to enable this.

Which five actions should you perform in sequence before saving and publishing your changes? To answer, move the five appropriate actions from the list of actions to the answer area. Arrange the five actions in the correct order.

NOTE: More than one order of answer choices is correct. You will receive credit for any of the correct orders you select

정답 :

설명:

□ Explanation:

□ The correct order of actions to enable sales users to view information from custom attributes on leads directly within opportunity records, without navigating to the lead record, is as follows:

* Select Tables > Lead.

* In the Forms area, create a quick view form with the required columns.

* Select Tables > Opportunity.

* In the Forms area, select the main form you wish to update.

* Add the quick view form as a component.

Step by Step Comprehensive Detailed Explanation with ALL Microsoft Dynamics 365 References:

* Select Tables > Lead:

* Begin by selecting the Lead table, as the attributes that need to be displayed in the Opportunity form originate from the Lead record. This step ensures that you are working with the correct table that holds the data you need.

Reference: Microsoft Documentation - Access and Customize Tables in Dynamics 365 In the Forms Area, Create a Quick View Form with the Required Columns:

Within the Lead table, go to the Forms section and create a Quick View form. The Quick View form will be designed to include the necessary custom attributes from the Lead table.

This step is crucial as the Quick View form will later be embedded in the Opportunity form to provide context about the originating lead.

Reference: Microsoft Documentation - Create Quick View Forms

Select Tables > Opportunity:

After configuring the Quick View form in the Lead table, navigate to the Opportunity table where you will embed this Quick View form.

In the Forms Area, Select the Main Form You Wish to Update:

Within the Opportunity table, go to the Forms area, and select the Main Form that sales users will use. This is where you will add the Quick View form created from the Lead table.

Reference: Microsoft Documentation - Customize Main Forms in Dynamics 365 Add the Quick View Form as a Component:

Finally, add the previously created Quick View form as a component on the Opportunity Main Form. This will enable the embedded display of lead information, allowing users to view lead data directly within the Opportunity form.

Once added, save and publish the form to make the changes effective.

Reference: Microsoft Documentation - Add Quick View Forms to Other Forms By following these steps, sales users can access lead information within the Opportunity form itself, streamlining their workflow by removing the need to navigate to the Lead record.

New

질문 # 13

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company's IT department has a .CSV file stored on one of their Shared Documents folders within their Microsoft SharePoint sites. The data from the .CSV file is ingested into Dynamics 365 Customer Insights - Data.

The file contains a row header and columns of different types, such as quantities and prices. The file also contains some rows with a high proportion of nulls.

You need to clean and transform the data in Customer Insights - Data to be ready for unification.

Solution: Transform the first row to be used as headers, and remove any special characters or spaces from header row. Remove rows with missing primary keys and name the query. Select Next and your data is now ready for unification.

Does this meet the goal?

- A. Yes
- B. NO

정답: B

설명:

Correct:

* Transform the first row to be used as headers. Define column types to be the appropriate field types and name the query. Create a full name and full address columns by merging the appropriate columns if they exist. Select Next and your data is now ready for unification.

The proposed solution effectively prepares the data for unification in Dynamics 365 Customer Insights - Data. Here's how each step contributes to meeting the goal:

Transform the first row to be used as headers: This step is necessary to define the column names, which is critical for accurate data interpretation.

Define column types to be the appropriate field types: Specifying the correct data types for each column ensures that the data will be processed correctly during unification, maintaining data integrity.

Create a full name and full address columns by merging the appropriate columns if they exist: This step enhances the dataset by consolidating relevant information into single columns, which can simplify data usage and improve data quality. Merging columns helps ensure that users can easily access essential information without navigating through multiple fields.

Select Next: This indicates that the data transformation steps are completed and the dataset is ready for the unification process.

Incorrect:

* Define column types to be appropriate field types and name the query. Create a full name and full address columns by merging the appropriate columns, if they exist. Select Next and your data is now ready for unification.

Does not address the problem with null values.

* Remove any rows where the primary key is missing, delete any leading or trailing zeros on the primary key, and name the query.

Select Next and your data is now ready for unification.

Problem not related to the primary key.

* Transform the first row to be used as headers, and remove any special characters or spaces from header row. Remove rows with missing primary keys and name the query. Select Next and your data is now ready for unification.

Does not address the problem with null values.

* Transform the first row to be used as headers, define column types to be the appropriate field types and name the query. Select Next and your data is now ready for unification.

Solution removes all rows with null values, which can lead to significant data loss, especially if those rows contain important information.

It may compromise data quality by eliminating rows, which can impact analysis and insights.

* Transform the first row to be used as headers, remove rows that contain null values, and name the query. Select Next and your data is now ready for unification.

While the solution includes transforming the first row to be used as headers and naming the query, the step of removing rows that contain null values is problematic.

Removing all rows with null values can lead to significant data loss, particularly if those rows contain relevant information.

질문 # 14

A company deploys Dynamics 365 Sales.

You are deploying Dynamics 365 App for Outlook to all users in the environment.

You complete the following steps of the deployment:

- Assign all users the required security privileges.
- Enable and test all mailboxes.
- Users report that the app is NOT visible within their Outlook client.

You need to make Dynamics 365 App for Outlook available to all users.

Which two actions should you perform? Each correct answer presents a complete solution.

(Choose two.)

- A. Add the app for all users.
- B. Provide the app URL to the users.
- C. Share the app with all users.
- D. Assign the Dynamics 365 App for Outlook User security role to all users.
- E. Instruct users to install the app.

정답: A,E

설명:

Deploy and install Dynamics 365 App for Outlook

Step 1: Set the default synchronization method [Assume done]

Step 2: Test email configuration and enable mailboxes [Done]

Step 3: Provide security role access [Done]

The security role Dynamics 365 App for Outlook User is available from build 9.1.0.4206 or later. If a user doesn't have this security role or its underlying privileges, they'll receive the following error:

You haven't been authorized to use this app. Check with your system administrator to update your settings.

You must add users to this role so they can use Dynamics 365 App for Outlook. This will ensure that the users have the basic privileges needed to access App for Outlook.

Step 4: Install App for Outlook

Follow these steps to push Dynamics 365 App for Outlook to selected users, all users, or have users install it themselves as needed.

Step 4.1: Push the app to your users

1. To push the app to your users, from your app, go to Settings > Advanced Settings.

2. Go Settings > Dynamics 365 App for Outlook.

3. The Getting Started with Microsoft Dynamics 365 App for Outlook page lists all eligible users that can use App for Outlook. You have several different options on how you can deploy the app to your users.

4. Etc.

Or

Step 4.2: Have users install App for Outlook themselves

1. From your app, go to Settings > Advanced Settings.

2. Select the Settings button Settings button., again and then select Apps for Dynamics 365 apps.

3. In the Apps for Dynamics 365 apps screen, under Dynamics 365 App for Outlook, users select Add app to Outlook.

질문 # 15

A company created a new table named Locations.

The sales team needs your help to make the Locations table visible in the Sales Hub. What should you do?

- A. Create a Location Group.
- B. Create a Location Sub Area.
- C. Add Location as an Area.
- **D. Add Location to the App Designer.**

정답: D**설명:**

* To make a new table, like Locations, visible within the Sales Hub, you need to add it to the App Designer. This involves updating the Sales Hub app module to include the Locations table as a new entity that users can access.

* By adding the table in the App Designer, you ensure it becomes part of the navigation and is available within the Sales Hub application.

질문 # 16

You are setting up a product catalog.

The product catalog must be set up with the following parameters:

\$100.00 off if a customer buys more than 10 cases

\$10.00 less if a customer buys two different products together instead of individually

Single product sold in quantities of 1, 6, and 12; price per unit decreases as quantities increase You need to set up the parameters.

What should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

정답:**설명:**

□ Explanation:

□

질문 # 17

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