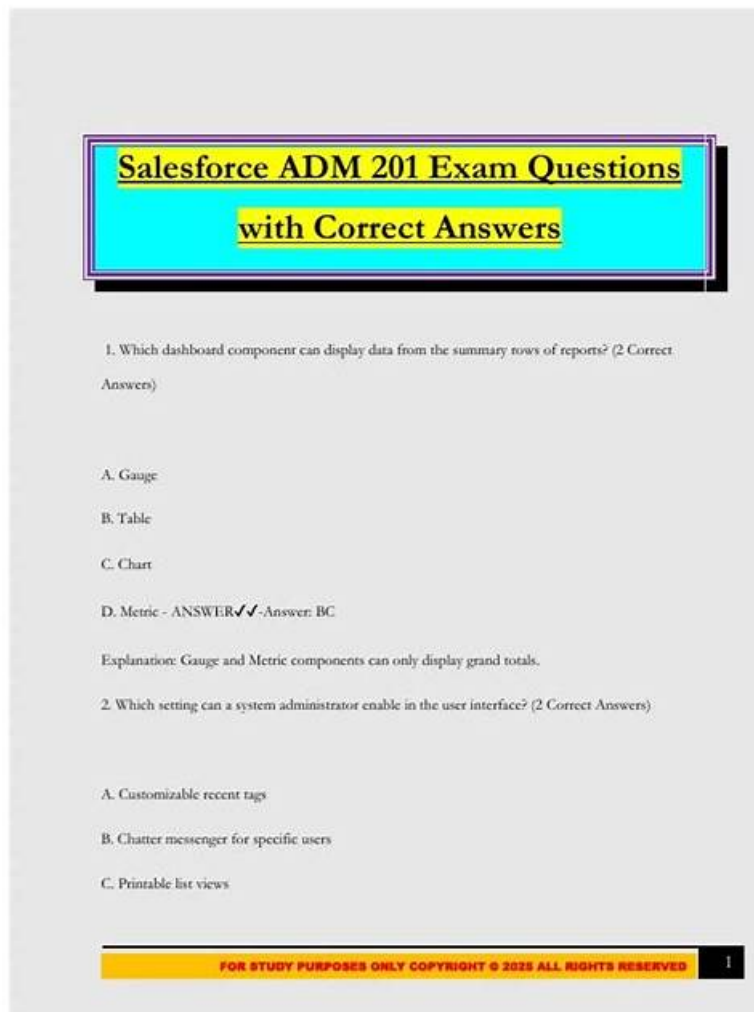


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Salesforce Certified Administrator Sample Questions (Q111-Q116):

NEW QUESTION # 111

Which dashboard component can display data from the summary rows of reports? (2 answers)

- A. Metric
- B. Chart
- C. Table
- D. Gauge

Answer: B,C

NEW QUESTION # 112

Universal Containers wants to create a custom object to capture account survey data. Users must be able to select an account from the survey record. Users also need the ability to view related surveys on the account record. How should the system administrator meet this requirement? (2 answers)

- A. Create a lookup relationship field on the account object.
- B. Add the account related list to the survey page layout.
- C. Create a lookup relationship field on the survey object.
- D. Add the survey related list to the account page layout.

Answer: C,D

NEW QUESTION # 113

When a cloud kicks Opportunity closes, the company would like to automatically create a renewal opportunity.

Which two automation tools should an administrator use to accomplish this request?

Choose 2 answers

- A. Approval Process
- B. WorkFlow Rule
- C. Process Builder
- D. Flow Builder

Answer: D

NEW QUESTION # 114

When I convert a lead to an Opportunity, I must give the opportunity a unique name so I know what it is (ex: Pacific Bank – Red Package).

- A. True
- B. False

Answer: A

NEW QUESTION # 115

Inline Editing updates the field when

- A. The field is saved/updated
- B. When the record is saved/updated
- C. None of the above

- D. When the return key is pressed

Answer: B

Explanation:

Section: Volume G

NEW QUESTION # 116

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