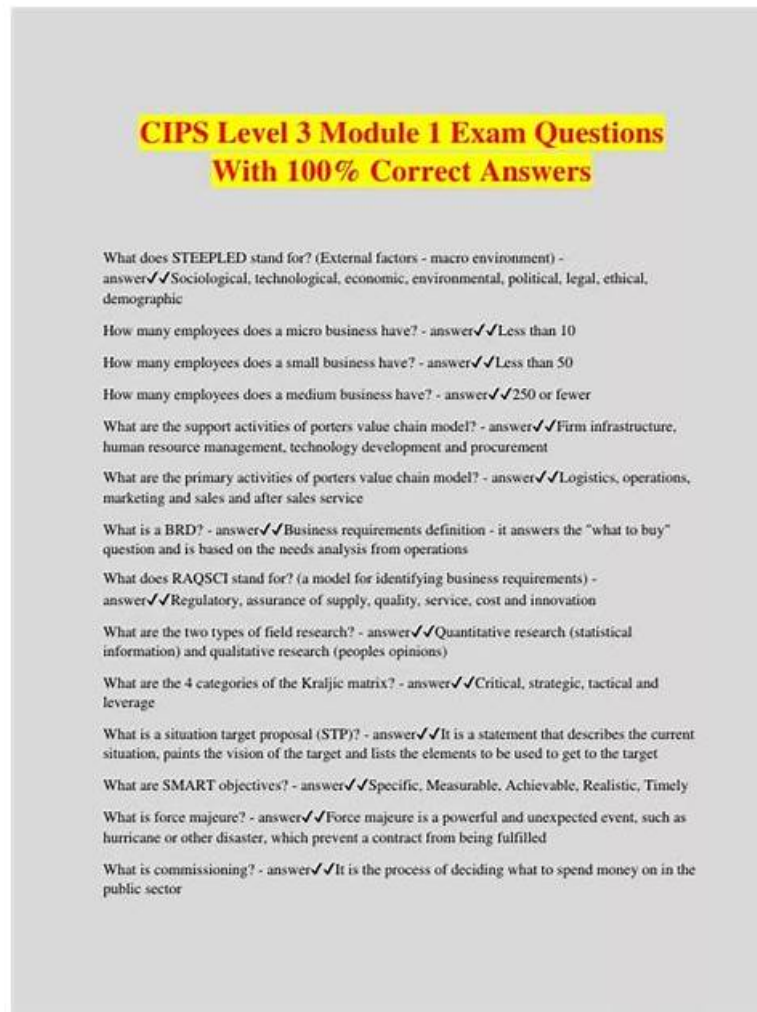


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CIPS Achieving Competitive Advantage Through the Supply Chain (L5M7) Sample Questions (Q82-Q87):

NEW QUESTION # 82

Which of the following describes an Adhocracy organisational structure? Select TWO.

- A. Highly documented routine processes
- **B. Can respond quickly to change**
- **C. Low levels of centralisation**
- D. Has a vertical structure where managers maintain control
- E. Highly formalised structure

Answer: B,C

Explanation:

An adhocracy is flexible, decentralised, and able to respond rapidly to change, though it may lack formal control systems.

Short cited term: "low formalisation, high adaptability" (L5M7 Study Guide, p. 64).

Reference: CIPS L5M7 Study Guide, p. 64.

NEW QUESTION # 83

Open-Book Costing relies on which of the following? Select TWO.

- A. Splitting profit 50:50
- **B. Transparency of costs and justifications**
- C. Finding the lowest cost
- **D. Good communication**

Answer: B,D

Explanation:

Open-Book Costing fosters trust and collaboration by ensuring both parties share detailed cost data and maintain open, transparent communication.

Short cited extract: "Open-book costing requires transparency and communication between partners." (L5M7 Study Guide, p. 193)

Reference: CIPS L5M7 Study Guide, p. 193.

NEW QUESTION # 84

Six Sigma is only suitable for the manufacturing industry. Is this correct?

- **A. No - it can be used across all industries and delivers bottom-line savings**
- B. No - it's not suitable for manufacturing
- C. Yes - it reduces defects in the supply chain
- D. Yes - it's an excellent way to reduce costs

Answer: A

Explanation:

Six Sigma applies universally to manufacturing, services, and administrative processes, improving quality and efficiency.

Short cited term: "applicable across all sectors to improve process performance." (L5M7 Study Guide, p. 154) Reference: CIPS

L5M7 Study Guide, p. 154.

NEW QUESTION # 85

Data needs to be collected, measured, and analysed to ensure quality in processes. Which of the following should the data be?

- A. Achievable, Time-bound, and Qualitative
- **B. Specific, Measurable, Achievable**
- C. Time-bound, Detailed, and Impartial
- D. Quick, Relevant, and Measurable

Answer: B

Explanation:

Effective quality measurement requires SMART data-Specific, Measurable, Achievable, Relevant, and Time-bound-ensuring that data supports actionable improvement.

Short cited extract: "Data should be SMART to allow accurate performance analysis." (L5M7 Study Guide, p. 140)

Reference:CIPS L5M7 Study Guide, p.140.

NEW QUESTION # 86

Freddie, a Procurement Professional, is reviewing supply chain risks. He believes all risks should be eliminated. Is this correct?

- **A. No - prevent risks where possible but tolerate low-level risks**
- B. No - awareness only is required
- C. Yes - all supply chain risks must be removed
- D. Yes - create risk assessments for each supplier

Answer: A

Explanation:

Risk management seeks to prevent and mitigate major risks, while tolerating low-impact risks when elimination isn't feasible.

Short cited extract: "Low-level risks can be tolerated if likelihood and impact are minimal." (L5M7 Study Guide, p.49)

Reference:CIPS L5M7 Study Guide, p.49.

NEW QUESTION # 87

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