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GInI Certified Innovation Professional (CInP) Sample Questions (Q72-Q77):

NEW QUESTION # 72

In the fourth major step of the Design Thinking process, the activity associated with "Test" is testing solution prototypes. Select one correct answer from the list:

- A. Testing solution prototypes

- B. Ideating / brainstorming solutions
- C. Building solution prototypes
- D. Testing hypotheses

Answer: A

Explanation:

GInI's CInP Handbook defines the Design Thinking process with five steps: Empathize, Define, Ideate, Prototype, and Test. The fourth step is "Prototype," where teams build tangible representations of ideas, but the question specifies the "activity associated with 'Test'" in the "fourth major step." This likely reflects a numbering error-Test is fifth, not fourth. Assuming intent is the Test step, GInI describes it as "testing solution prototypes" to gather feedback, refine concepts, and validate assumptions. Option A, "Building solution prototypes," is the Prototype step's activity (fourth). Option B, "Ideating / brainstorming," is third. Option C, "Testing hypotheses," is broader and earlier (Define). Option D matches GInI's Test definition, aligning with the original answer, correcting for the step mislabeling, and emphasizing GInI's iterative feedback loop-a critical mechanism for solution refinement.

NEW QUESTION # 73

After having a number of teams conduct further validation and scoping on their respective projects in the Front End, a preliminary business can compare the different opportunities against one another and then

_____.

Select one correct answer from the list:

- A. decide whether or not to continue investing in Innovation.
- **B. select the most promising ones.**
- C. report those results to all of the affected stakeholders in the business.
- D. rank them for later consideration.

Answer: B

NEW QUESTION # 74

The purpose of a business is what?

Select one correct answer from the list

- A. To develop and sell good products and services.
- B. To make money, in the form of profit.
- C. To grow to a large enough size that it can influence society.
- **D. To create value for its different stakeholders.**

Answer: D

NEW QUESTION # 75

Context in the GInI Breakthrough Innovation Method (the first step) gives a team a clear center point to focus on and boundaries in which to channel their efforts toward a particular outcome.

Select one correct answer from the list:

- A. A head start in coming up with breakthrough solutions
- B. A clear sense of purpose to drive toward, and no boundaries to worry about-so that they achieve maximum creativity
- C. An inner goal to concentrate on and an outer bounds to stay clear of
- **D. A clear center point to focus on and boundaries in which to channel their efforts**

Answer: D

Explanation:

The GInI Breakthrough Innovation Method, as outlined in the Certified Innovation Professional (CInP) Handbook, begins with "Context" as its first step. This step is foundational, designed to orient the team by establishing a "clear center point" (the problem or opportunity) and "boundaries" (scope and constraints) to guide their work. GInI emphasizes that innovation thrives within defined parameters-too much freedom can lead to unfocused efforts, while too little stifles creativity. Context provides a balance, ensuring the team knows what they're solving for and where to direct their energy, setting the stage for subsequent steps like exploration and

ideation. Option B, "no boundaries," contradicts GInI's structured approach; unbounded creativity risks irrelevance. Option C, "head start in solutions," skips ahead to outcomes, not context's role.

Option D, "inner goal and outer bounds," is close but less precise-GInI uses "center point" and "boundaries" explicitly. Option A matches the handbook's wording and intent, aligning with the original answer. This reflects GInI's adaptation of Design Thinking principles, where a well-defined problem space is critical for effective innovation, ensuring efforts are both creative and purposeful. Reference:GInICInP Handbook, Section on Breakthrough Innovation Method, Step 1: Context.

NEW QUESTION # 76

When initiating a brainstorming session, the facilitator would pose 2-3 questions to frame the challenge and thus establish the context for the session.

Select one correct answer from the list:

- A. Create motivation
- B. Set the pace
- C. Establish the context
- D. Create a tone

Answer: C

Explanation:

GInI'sCInP Handbook outlines brainstorming as a structured ideation tool within the Front End, where the facilitator's role is to define the problem space clearly. Posing 2-3 questions "to frame the challenge" is about

"establishing the context"-setting boundaries, focus, and intent (e.g., "What customer pain points can we solve?"). This ensures participants align their creativity toward a specific goal, a practice rooted in GInI's Breakthrough Innovation Method. Option A, "set the pace," relates to timing, not framing. Option B, "create motivation," is a byproduct, not the primary aim. Option C, "create a tone," is vague and secondary to context.

Option D directly matches the question and GInI's guidance, where context drives effective ideation. The original answer (D) is correct, reflecting GInI's structured approach to creative processes, ensuring clarity precedes divergence.

NEW QUESTION # 77

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