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## **PRINCE2 Practitioner Exam Sample Questions (Q122-Q127):**

## NEW QUESTION # 122

Scenario

Additional Information

Product Description

Quality notes from the Daily Log

The Director of Information Technology Division (DIT) has been asked to ensure that any changes to the outsourced staff employment contracts adhere to employment law. The DIT will review future job descriptions of the transferred staff before the final contract is signed with the selected service provider.

The service level agreement between MFH and the selected service provider will specify the type and quality of service required.

The selected service provider must follow the industry standards for providing outsourced services.

MFH has a quality management system which contains a document control procedure for all its documentation, however this does not include change management.

All project documents will be subject to a quality review. Nominated products will require a formal approval record signed-off by the quality review chair.

Extract from the draft Quality Management Strategy (may contain errors) Introduction

1. This document defines the approach to be taken to achieve the required quality levels during the project.
2. The Project Board will have overall responsibility for the Quality Management Strategy.
3. Project Assurance will provide assurance on the implementation of the Quality Management Strategy.

Quality management procedure - Quality standards

4. The selected service provider will operate to industry standards for providing outsourced services.
5. MFH document standards will be used.

Records

6. A Quality Register will be maintained to record the planned quality events and the actual results from the quality activities.
7. Configuration Item Records will be maintained for each product to describe its status, version and variant.
8. Approval records for products that require them will be stored in the quality database.

Roles and responsibilities

9. The DIT will check that the employment contracts for outsourced staff adhere to employment law.
10. Team Managers will provide details of quality checks that have been carried out.
11. Team Managers will ensure that the Quality Register is updated with the names of team members who are involved in the review process.
12. The Senior User will review the Product Descriptions of the products to be produced by the selected service provider to ensure that they can be achieved.

Which statement applies to the Records section?

- A. Move entry 6 to the Reporting section because the information should be used to report on quality activities.
- **B. Delete entry 7 because this should be included in the Configuration Management Strategy.**
- C. Delete entry 8 because the results of quality reviews are recorded in the Quality Register.
- D. Delete entry 6 because this information should be included in Stage or Team Plans.

**Answer: B**

## NEW QUESTION # 123

During the initiation stage, the project manager aligns the project's risk management approach to ABC Company's risk management policy. As a result, the project will use two risk registers, one for ABC Company's risks and one for external supplier risks.

Is this an appropriate application of the 'tailor to suit the project' principle, and why?

- A. Yes, because project controls should take the project's environment into account.
- B. No, because all three stakeholder interests need to be represented effectively on the project.
- C. No, because a single risk register should be used to record risks to the project.
- **D. Yes, because the risk management approach should comply with the supplier's needs.**

**Answer: D**

Explanation:

Explanation/Reference:

Business Case Theme

Testlet 1

Scenario

Additional Information

During the initiation stage the Project Manager met with the Marketing Director to find out more about the requirements of the

promotional calendar and recorded the following notes:

There has been a reduction in the order numbers at the MNO Manufacturing due in part to the increased marketing activities of its competitors. 10% of customers have not re-ordered in this financial year and staff morale is poor. A number of skilled staff have left as a result and replacement staff have not been recruited due to the reduced operation. If the project is successful, a recruitment campaign will be required to fill the existing staff vacancies and there may be a requirement for additional staff. Operational costs are likely to increase because skilled staff are expensive and difficult to find.

In financial terms, there were a total of 1,500 orders in the last financial year, each with an average profit of E2k. The Marketing department believes that sending a promotional calendar to our current and prospective customers would increase orders by at least 10% with a minimum of 10 further orders from the list of prospective customers within 12 months from the date of distribution.

The Marketing Director will be funding the project from the business marketing budget. She believes that the effect of a good company image portrayed by a successful calendar would last into a second year. She has forecast the same increase in orders for a second year and predicts that the annual employee satisfaction survey will show a measurable improvement in staff morale.

A number of alternatives were explored, including:

- \* 20% discount for all repeat customers - not cost-effective and very short term

- \* A promotional calendar as a free Christmas gift - would target current and prospective customers and the benefits would last into a second year

- \* A series of television and press advertisements was too expensive

- \* A direct mail shot to all customers - benefit would be short term

- \* Creation of an internet website - would not suit all customers

The calendar is seen as the favored option, as long as the company's competitors do not increase their marketing activity. Whilst the Marketing department wants a very high quality, glossy product, the project management team must be aware of the cost this will incur.

Using the Project Scenario and the additional Information provided for this question In the Scenario Booklet, answer the following question.

#### NEW QUESTION # 124

Scenario

Extract from the Project Product Description (with errors)

Which 2 statements apply to the Customer's quality expectations section?

- A. Delete entry 18 because standards should NOT be shown here.
- B. Delete entry 19 because this should appear in the Product Description for the calendar and not the Project Product Description.
- C. Delete entry 17 because this is beyond the scope of this project.
- D. Delete entry 16 because this should be shown on the Product Description for the photos.
- E. Delete entry 20 because this is an expected benefit and should be recorded in the Business Case.

**Answer: C,E**

#### NEW QUESTION # 125

CONTROLLING A STAGE

During stage 4, an issue was raised by an ABC trainer that the 'classroom-based training materials' contained errors, even though they were signed off during stage 3. They had been based on materials from a previous course and still contained references to that course. The impact of this issue is now being assessed.

Here are three actions that were carried out as part of the 'controlling a stage' process.

During which activity (A-F) should each action happen?

Choose only one activity for each action. Each activity can be used once, more than once, or not at all.

**Answer:**

Explanation:

Explanation:

#### NEW QUESTION # 126

Which 2 statements explain why the Sales Manager should be appointed as User Assurance for this project?

- A. He is able to advise on suitable stakeholder engagement of current and prospective customers.
- B. He can provide an evaluation of the potential impact the calendar will have on sales.
- C. He would like to move into the Marketing department in the future and sees this as an opportunity to work closely with the Marketing Director.
- D. He can resolve any conflict in requirements between the Sales department and the Marketing department.
- E. He joined the company last year with huge enthusiasm and is keen to increase sales.

**Answer: A,B**

## NEW QUESTION # 127

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