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Question No. 1

For Huawei's network evaluation and optimization service process, which of the following is the correct service process?

- ☐ A Live network data collection— live network configuration restoration— target network design — implementation plan development— optimization operation implementation — acceptance test
- ☐ B Target network design — live network data collection — live network configuration restore— implementation plan development— optimization operation implementation — acceptance test
- ☐ C The design of the target network network — the data collection — the live network is — the development of the implementation scheme — the implementation of the live network configuration restoration — the optimization of the operation Acceptance testing try
- ☐ D Live network data collection— live network configuration and restoration — implementation plan development— target network design — optimized operation implementation Acceptance testing try

Show Answer

Question No. 2

What about the wrong description of the Fusioninsight MPPDB database?

- ☐ A Can handle petabytes and large-scale data
- ☐ B Extremely scalable, can manage hundreds of nodes
- ☐ C does not support sql specifications

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Huawei H19-321 Exam Syllabus Topics:

Section	Objectives
Huawei Enterprise Pre-sales Service Solution Overview	- Customer requirement analysis and solution mapping - Huawei enterprise service portfolio and value positioning
Solution Integration and Delivery	- Deployment planning and implementation practices - Solution integration for enterprise environments
Service Solution Design Principles	- Service architecture design methodology - Lifecycle service design (consulting, deployment, O&M)
Maintenance, Operations and Service Assurance	- Service assurance frameworks - Troubleshooting and optimization processes
Huawei ICT Service Capabilities	- Network and IT infrastructure service support - Cloud and digital transformation services

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Huawei HCS-Pre-Sale-Service Solution(Huawei Certified Pre-sales Specialist Service Solution) Sample Questions (Q73-Q78):

NEW QUESTION # 73

Which of the following products is not covered by free warranty/replacement.

- A. host
- **B. Cable**
- C. hard disk
- D. Business boards

Answer: B

NEW QUESTION # 74

SmartNOS is a subscription-based service that does not include a single evaluation optimization service.

- A. True
- **B. False**

Answer: B

NEW QUESTION # 75

In the configuration result interface of the UniSTAR SCT configurator, "Insert a service part."
"What service offerings does the feature support?"

- A. Install the service
- B. Dedicated support services
- C. Media retention service
- **D. Technical Support Services**

Answer: D

NEW QUESTION # 76

The product warranty policy stipulates that the starting time of the equipment warranty period is calculated as follows: from the date of shipment ninety (90) days or the date of the buyer's first application for repair services, and the minimum repair starts.

- **A. True**
- B. False

Answer: A

NEW QUESTION # 77

the current situation of traditional professional subcontracting (multiple choice)

- **A. Customers need to communicate more**

- Answer: A,B,C**

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