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Salesforce Certified Platform Sharing and Visibility Architect Sample Questions (Q49-Q54):

NEW QUESTION # 49

Which method should be used to grant an unrelated group of users access to a set of records?

- A. Role Hierarchy
- B. Public Groups

- C. Sharing Sects

Answer: C

NEW QUESTION # 50

A junior account manager owns an account and creates a new opportunity to manage a complex deal. She needs the help of the product specialist and solution engineer. Given the size of this deal, she knows the account is likely to be reassigned to a senior account manager in the near future.

What is the optimal way for the junior account manager to share the opportunity, given the private sharing model?

- A. Manual share on the account
- B. Manual share on the opportunity
- C. Opportunity Team

Answer: C

NEW QUESTION # 51

Sales executives at Universal Containers (UC) want to create list views to filter opportunities for large at-risk opportunities. These list views should only be available to certain executives who specialize in closing problematic deals.

What should UC do to solve this requirement?

- A. Share the list views with the appropriate role in the Role Hierarchy.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate Public Group.

Answer: C

NEW QUESTION # 52

Universal Containers (UC) has 200 distributors that use Partner Community licenses. Partners cannot see each other's data, but UC is also trying to give more visibility to data for certain individuals at a distributor.

Which scalable option give users in the partner manager role access to all case and container records for partner users at the same distributor?

- A. Create sharing sets.
- B. Give Super User permission to the individual partner manager users.
- C. Create an ownership based sharing rule.

Answer: C

NEW QUESTION # 53

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies.

How should UC hide list views that are not relevant to an individual user since there will be more than SO list views?

- A. Share the list views with the appropriate individual users.
- B. Share the list views with the appropriate public group.
- C. Share the list views with the appropriate queue.

Answer: B

NEW QUESTION # 54

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