

Quiz 2026 Authoritative C-S4CS-2502: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Reliable Dumps Files



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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 2	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 3	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 4	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 5	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 6	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 7	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.

Topic 8	Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 9	System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 10	Extensibility and Integration
Topic 11	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 12	Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.

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Exam C-S4CS-2502 Cost & C-S4CS-2502 Accurate Prep Material

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q80-Q85):

NEW QUESTION # 80

What have SAP S/4HANA Cloud Business Workflows been designed for? Note: There are 3 correct answers to this question.

- A. To create complex, repeated work processes with iterative cycles
- B. To create standard procedures from SAP Signavio Process Navigator
- C. To create cross-product workflow procedures
- D. To create very simple release or approval procedures
- E. To create business processes with a high number of people involved in a pre-defined sequence

Answer: A,B,E

NEW QUESTION # 81

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- A. General ledger (G/L) indicator
- B. Cost center
- C. Chart of accounts
- D. Reconciliation account

Answer: A,D

NEW QUESTION # 82

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the ship-to party
- B. The shipping condition from the business partner master record of the sold-to party or ship-to party
- C. The transportation group from the material master record
- D. The loading group from the material master record
- E. The delivering plant determined or entered in the sales order item

Answer: B,D,E

NEW QUESTION # 83

You need to manage a customer down payment.

Which action do you perform during sales order entry?

- A. Create a sales order with a dedicated order type.
- B. Mark the down payment checkbox at item level.
- C. Enter an appropriate item in the billing plan of the sales order.
- D. Enter a specific condition in the pricing procedure of the sales order.

Answer: C

NEW QUESTION # 84

You are working on a Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition.

What do you create during the customer returns process?

Note: There are 3 correct answers to this question.

- A. Billing document
- B. Return order
- C. Billing block
- D. Inspection lot
- E. Delivery

Answer: A

NEW QUESTION # 85

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