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Google Cloud Certified - Generative AI Leader Exam Sample Questions (Q16-Q21):

NEW QUESTION # 16

The office of the CISO wants to use generative AI (gen AI) to help automate tasks like summarizing case information, researching threats, and taking actions like creating detection rules. What agent should they use?

- A. Security agent
- B. Customer service agent
- C. Data agent
- D. Code agent

Answer: A

Explanation:
Given the tasks

NEW QUESTION # 17

What is an example of unsupervised machine learning?

- A. Training a system to recognize product images using labeled categories.
- B. Forecasting sales figures using historical sales and marketing spend.
- C. Predicting subscription renewal based on past renewal status data.
- D. Analyzing customer purchase patterns to identify natural groupings.

Answer: D

Explanation:
Unsupervised learning deals with unlabeled data. Identifying "natural groupings" or clusters in customer purchase patterns (e.g., segmenting customers into different buying behaviors without pre-defined labels) is a classic example of unsupervised learning (clustering). Options B, C, and D are examples of supervised learning, as they involve labeled data for training (product categories, renewal status, sales figures).

NEW QUESTION # 18

An organization wants to understand trends in customer interactions, identify common issues, gauge customer sentiment, and improve the overall customer experience across both their automated chatbot interactions and live agent support. They need a tool that can analyze their existing conversational data to gain actionable business intelligence. What component of Google's Customer Engagement Suite best addresses this need?

- A. Google Cloud Contact Center as a Service
- B. Conversational Agents
- C. Agent Assist
- D. Conversational Insights

Answer: D

Explanation:

The requirement is clearly focused on analytics and business intelligence derived from existing conversational data, specifically to understand trends and sentiment.

Conversational Insights is the dedicated component within Google's Customer Engagement Suite (which includes Contact Center AI) whose primary function is to analyze large volumes of interaction data (transcripts from chat, calls, etc.). It uses AI and Natural Language Processing (NLP) to extract valuable patterns, identify root causes of issues, and measure customer sentiment and agent performance. This analysis generates the actionable insights necessary for strategic planning and overall customer experience improvement.

Google Cloud Contact Center as a Service (CCaaS) (A) is the full platform for managing all channels and agents, but it's the system, not the analytical tool.

Agent Assist (B) is a real-time tool used by live agents for suggestions during a conversation; it is a productivity tool, not a retrospective analytics tool.

Conversational Agents (C) are the chatbots or virtual assistants used for automation, not the tool for analyzing their performance and the raw data.

(Reference: Google Cloud documentation on the Customer Engagement Suite states that Conversational Insights is the tool used for conversational analytics to surface business intelligence from historical customer interaction data, including sentiment and trend analysis.)

NEW QUESTION # 19

A sales manager wants to responsibly use generative AI (gen AI) to increase efficiency with their existing tasks. They want to allow the sales team to focus on building customer relationships and closing deals. How should the sales team use gen AI?

- **A. To draft emails and provide real-time insights about customer needs.**
- B. To replace the sales team's CRM system with a more intuitive and user-friendly interface.
- C. To automate creative content like blog posts and social media updates to attract new leads.
- D. To analyze customer interactions on social media and automatically generate sales pitches tailored to their public profiles.

Answer: A

Explanation:

The strategic goal is to boost sales efficiency by shifting the team's focus to high-value activities (relationships and closing deals) by automating repetitive administrative tasks.

Option C directly addresses this goal by leveraging Gen AI's core capabilities for text generation and summarization/analysis:

Drafting emails automates a major time sink for sales reps (a common, repetitive task).

Providing real-time insights automates the labor-intensive research and manual data analysis required to understand customer needs, giving the rep instant, actionable context.

Options A and D are less direct solutions for improving sales efficiency: Option A is an expensive, high-risk platform replacement, not an efficiency use case. Option D describes marketing tasks, which, while related, are not the primary, day-to-day tasks that sales reps perform to clear their schedules for relationship building. Therefore, Gen AI's most effective role in sales is as a productivity assistant for drafting and quick research.

(Reference: Google Cloud documentation on sales enablement use cases emphasizes that Gen AI's role is to automate administrative and time-consuming tasks like drafting outreach messages and synthesizing customer information to enhance seller productivity, allowing them to focus on revenue-generating activities.)

NEW QUESTION # 20

An organization with a team of live customer service agents wants to improve agent efficiency and customer satisfaction during support interactions. They are looking for a tool that can provide real-time guidance to agents, suggest helpful information, and streamline the support process without fully automating customer conversations. Which component of Google's Customer Engagement Suite should they use?

- **A. Agent Assist**
- B. Google Cloud Contact Center as a Service
- C. Conversational Agents
- D. Conversational Insights

Answer: A

Explanation:

As previously mentioned, Agent Assist is specifically designed for real-time support to human agents, providing them with

suggestions and relevant information during live customer interactions. Conversational Agents (chatbots) automate interactions, Conversational Insights analyze conversations after they occur, and Contact Center as a Service is the broader infrastructure.

NEW QUESTION # 21

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