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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Extensibility and Integration
Topic 2	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 4	<ul style="list-style-type: none">Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 5	<ul style="list-style-type: none">This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.

Topic 6	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 7	<ul style="list-style-type: none"> • This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 8	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 9	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q14-Q19):

NEW QUESTION # 14

Which organizational unit represents an independent accounting unit?

- A. Distribution Channel
- B. Sales Organization
- C. Division
- **D. Company Code**

Answer: D

NEW QUESTION # 15

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note: There are 3 correct answers to this question.

- **A. Recorded system simulations from the Learning Center**
- B. Assessment questions from the SAP Learning Hub
- **C. Video tutorials from the SAP Help Portal**
- D. Recorded webinars from the SAP Learning Website
- **E. Digital assistance from generative AI (SAP Joule)**

Answer: A,C,E

NEW QUESTION # 16

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation group from the material master record
- B. The transportation zone from the business partner master record of the ship-to party
- C. The shipping condition from the business partner master record of the sold-to party or ship-to party
- D. The delivering plant determined or entered in the sales order item
- E. The loading group from the material master record

Answer: C,D,E

NEW QUESTION # 17

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied?

- A. Plant
- B. Company code
- C. Sales organization
- D. Storage location

Answer: A

NEW QUESTION # 18

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app?

Note: There are 2 correct answers to this question.

- A. SAP Cloud Portal Service
- B. SAP Build
- C. SAP Business Application Studio
- D. SAP HANA Cloud

Answer: B,C

NEW QUESTION # 19

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The SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam questions are real, valid, and verified by SAP C-S4CS-2502 certification exam trainers. They work together and put all their efforts to ensure the top standard and relevancy of C-S4CS-2502 Exam Dumps all the time. So we can say that with SAP C-S4CS-2502 exam questions you will get everything that you need to make the C-S4CS-2502 exam preparation simple, smart, and successful.

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