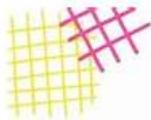


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Sharing and Visibility Architect



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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q11-Q16):

NEW QUESTION # 11

Assuming Person Account is enabled in a Salesforce organization, which three objects can be configured as

"Controlled by Parent" in Sharing Settings?

Choose 3 answers

- A. Order
- B. Asset
- C. Contact
- D. Case
- E. Opportunity

Answer: A,B,C

Explanation:

Explanation

Order, Asset, and Contact are the three objects that can be configured as "Controlled by Parent" in Sharing Settings when Person Account is enabled in a Salesforce organization. Controlled by Parent means that the sharing setting for the object is determined by the parent record. For example, an order's sharing setting is determined by its associated account. Opportunity and Case are not objects that can be configured as

"Controlled by Parent" in Sharing Settings.

NEW QUESTION # 12

Universal Containers is updating its Organization-Wide Sharing Settings for the Account Object from a "Public Read/Write" model to a "Private" model, so that they can hide certain national accounts from sales reps and sales managers. These national accounts should only be accessible by sales directors and above.

Universal Container's Role Hierarchy matches its organizational hierarchy. Which two options should the Architect consider when designing the solution? Choose 2 answers

- A. Sales directors will need a sharing rule created so that they can see accounts owned by Sales Users.
- B. If a sales rep is added to the Opportunity Team for a national account, they will gain access to account data.
- C. Apex managed sharing will have to be disabled for the account object to protect the national accounts.
- D. National accounts must be owned by a user who is above the sales managers in the Role Hierarchy.

Answer: B,D

Explanation:

Explanation

The two options that the Architect should consider when designing the solution are B and D. Option B ensures that the national accounts are only visible to the sales directors and above in the role hierarchy, as they inherit access from the owner. Option D ensures that the sales reps who are added to the opportunity team for a national account can access the account data, as they are granted access through implicit sharing

NEW QUESTION # 13

Universal Containers uses Standard WorkOrder object to track various work orders sent to field agents. Currently, the WorkOrder object has more than 400 fields. There are eight different types of work order processes established. The Director of Customer Service wants to ensure that field agents get to see only required information specific to the WorkOrder type they are addressing. Which option is recommended to implement this requirement?

- A. Use a custom LWC to override the view action of WorkOrder with custom metadata type defining relevant fields per WorkOrder type
- B. Use Dynamic form to add different page sections and control visibility of sections by Work Order RecordType value,
- C. Use different page layouts per work order type with different sections representing key information about the specific work order type.

Answer: B

NEW QUESTION # 14

Universal Containers would like to store an encryption key within Salesforce for use in Apex Code, but does not want users to be able to see this confidential key. Users require the view setup permission.

How can Universal Containers securely store the confidential key?

- A. Create 6 custom metadata type that stores the encryption key. Make sure that only the admin profile has access to the custom metadata type \$0 that end users cannot access the encryption key.
- B. Create 4 protected custom metadata type that stores the encryption key. Package the protected custom metadata type with its associated records in an unlocked package. Install the package In the production org.
- C. Create a protected custom metadata type that stores the encryption key. Package the protected custom metadata type with its associated records in a managed package. Install the package In the production org.

Answer: C

NEW QUESTION # 15

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules were created for each team.

What is the side effect of this approach?

- A. All sales reps will have Read access to all Accounts.
- B. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
- C. All sales reps will have Read access to Accounts for all Opportunities.
- D. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by their team members.

Answer: B

NEW QUESTION # 16

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