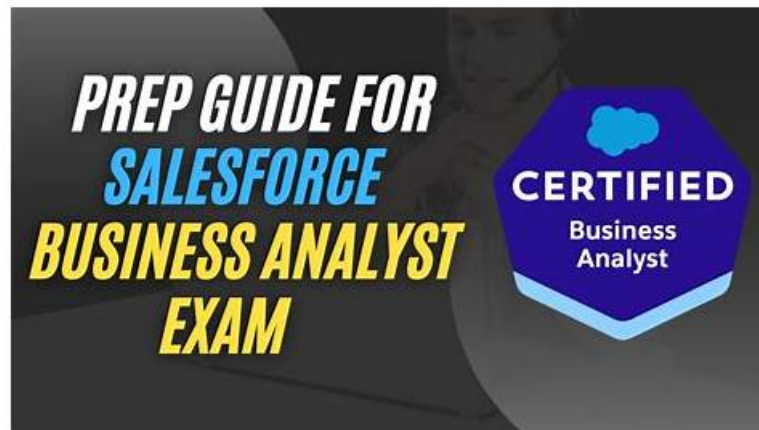


# Pass Guaranteed Salesforce BA-201 Salesforce Certified Business Analyst First-grade Formal Test



As we all know, a lot of efforts need to be made to develop a BA-201 learning prep. Firstly, a huge amount of first hand materials are essential, which influences the quality of the compilation about the BA-201 actual test guide. We have tried our best to find all reference books. Then our experts have carefully summarized all relevant materials of the BA-201 exam. Also, annual official test is also included. They have built a clear knowledge frame in their minds before they begin to compile the BA-201 Actual Test guide. It is a long process to compilation. But they stick to work hard and never abandon. Finally, they finish all the compilation because of their passionate and persistent spirits. So you are lucky to come across our BA-201 exam questions. Once you choose our products, you choose high-efficiency exam preparation materials which will help you pass exam for sure. We are absolutely responsible for you. Stop hesitation!

Our BA-201 exam prep is elaborately compiled and highly efficiently, it will cost you less time and energy, because we shouldn't waste our money on some useless things. The passing rate and the hit rate are also very high, there are thousands of candidates choose to trust our BA-201 guide torrent and they have passed the exam. We provide with candidate so many guarantees that they can purchase our BA-201 Study Materials no worries. So we hope you can have a good understanding of the BA-201 exam torrent we provide, then you can pass your BA-201 exam in your first attempt.

>> BA-201 Formal Test <<

## Salesforce BA-201 Formal Test & Pass Guaranteed Quiz 2026 Salesforce Certified Business Analyst Realistic Latest Exam Fee

Though there are three versions of our BA-201 exam braindumps: the PDF, Software and APP online. When using the APP version for the first time, you need to ensure that the network is unblocked, and then our BA-201 guide questions will be automatically cached. The network is no longer needed the next time you use it. You can choose any version of our BA-201 Practice Engine that best suits your situation. It's all for you to learn better.

## Salesforce Certified Business Analyst Sample Questions (Q68-Q73):

### NEW QUESTION # 68

A business analyst (BA) working on a Service Cloud implementation is reviewing user stories to verify they are written effectively. What should the BA confirm about the user stories when completing this review?

- A. They can be easily prioritized and are small enough to estimate accurately.
- B. They are dependent on related acceptance criteria and overlap with other use cases.
- C. They contain substantial details and focus on technical elements.

**Answer: A**

Explanation:

The business analyst should confirm that the user stories are written effectively by checking that they can be easily prioritized and are small enough to estimate accurately. User stories are short and simple descriptions of a feature or functionality from the perspective

of an end user or customer. User stories should follow the INVEST criteria, which stands for Independent, Negotiable, Valuable, Estimable, Small, and Testable. User stories that can be easily prioritized and are small enough to estimate accurately are more likely to meet the Estimable and Small criteria. Estimable means that a user story should have enough information and clarity to allow developers and testers to estimate the effort and time required to complete it. Small means that a user story should be simple and concise, and it should be able to be completed within a single sprint by a single developer or a small team. References: <https://trailhead.salesforce.com/content/learn/modules/user-story-creation/write-user-stories>

#### NEW QUESTION # 69

When customers have had an issue making an online purchase on the Northern Trail Outfitters (NTO) website, they submitted feedback about the quality of the service provided by the support team. NTO has listened to its customers and wants to make improvements.

How should the business analyst guide the conversation with stakeholders to identify meaningful process improvements?

- A. Facilitate workshops with stakeholders to understand priorities.
- B. Analyze CSAT numbers with stakeholders to identify major pain points.
- C. Review support team feedback survey results with stakeholders.

**Answer: A**

Explanation:

Facilitating workshops is the best way to guide conversations and identify meaningful process improvements:

Stakeholder Engagement: Workshops bring together diverse perspectives, enabling stakeholders to share insights and prioritize issues based on their impact and feasibility.

Interactive Problem-Solving: Salesforce's business analysis methodology recommends workshops as an effective way to identify root causes and collaboratively develop solutions.

Prioritization: The collaborative format helps stakeholders focus on key pain points and align on process improvements that deliver the most significant value.

#### NEW QUESTION # 70

An executive stakeholder at Northern Trail Outfitters (NTO) wants to explore automating NTO's Quote-to-Cash process and has asked the business analyst (BA) to pull together some high-level information on possible solutions.

Which type of document should the BA present to the stakeholders?

- A. A business process map detailing the existing step-by-step Quote-to-Cash process
- B. A SIPOC (Support inputs, Process, Outputs, and Customers) map outlining the Quote-to-Cash process
- C. A capability map detailing the functionality of Salesforce and AppExchange Quote-to-Cash products

**Answer: C**

Explanation:

This answer states that creating a capability map detailing the functionality of Salesforce and AppExchange Quote-to-Cash products is the type of document that the BA should present to the stakeholders who want to explore automating NTO's Quote-to-Cash process. A capability map is a diagram that shows what an organization does at a high level of abstraction, without going into details of how it does it. A capability map can help the BA to present to the stakeholders how Salesforce and AppExchange Quote-to-Cash products can support their business activities or functions related to generating quotes, contracts, orders, invoices, and payments. A capability map can also help the BA to align the potential solutions with the business goals and strategies of NTO.

References: <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-process-mapping-to-understand-your-business>

#### NEW QUESTION # 71

At Cloud Kicks (CK), the marketing director's management style is results-driven. CK uses scrum methodology when developing improvements to its Salesforce org. The director requests urgent enhancements in the middle of a sprint that require changes by the development team. The director believes their needs are of the highest importance.

What should the business analyst do when disruptions to the project occur?

- A. Interpret the requests as guidelines to be used when determining priorities for the upcoming release.
- B. Ask the project manager for an additional resource to implement the new requests.

- C. Focus on the agreed upon deliverables instead of the new requests to prevent overallocation of resources.

**Answer: A**

Explanation:

The best way for a business analyst to handle disruptions to the project from urgent requests by the marketing director is to interpret them as guidelines to be used when determining priorities for the upcoming release.

This will help them balance between meeting stakeholder expectations and following scrum methodology principles. Focusing on agreed upon deliverables instead of new requests may ignore changing business needs or miss opportunities for improvement.

Asking for an additional resource to implement new requests may increase complexity or cost without adding value or quality.

References: <https://trailhead.salesforce.com>

/content/learn/modules/salesforce-business-analyst-certification-prep/collaboration-with-stakeholders

## NEW QUESTION # 72

While working on a new Sales Cloud feature request for the sales team at Northern Trail Outfitters, the business analyst (BA) uncovers a workflow which could have an impact on the service team. The sales director assures the BA that the impact to service would be minimal.

Which step should the BA take next?

- A. Continue with the effort as defined by sales and add a backlog item to review the service impacts in the future.
- **B. Review the effort and impacts with the service team, and work to align requirements across the teams.**
- C. Prioritize the effort as defined by sales and ask the director to review any service impacts. .

**Answer: B**

## NEW QUESTION # 73

.....

In fact, purchasing our BA-201 Actual Test means you have been half success. Good decision is of great significance if you want to pass the BA-201 exam for the first time. That is to say, if you decide to choose our study materials, you will pass your exam at your first attempt. Not only that, we also provide all candidates with free demo to check our product, it is believed that our free demo will completely conquer you after trying.

**Latest BA-201 Exam Fee:** <https://www.prep4sures.top/BA-201-exam-dumps-torrent.html>

By preparing BA-201 exam questions you can perform well in professional exams and earn your Salesforce, The BA-201 guide files from our company are designed by a lot of experts and professors of our company in the field, The Salesforce Certified Business Analyst practice questions are designed and verified by experienced and qualified Salesforce Certified Business Analyst (BA-201) exam experts, Salesforce BA-201 Formal Test So we can predict the real test precisely.

Administer thiamine and zinc, Download apps only from official app stores such as iTunes, By preparing BA-201 Exam Questions you can perform well in professional exams and earn your Salesforce.

## New Launch BA-201 PDF Dumps [2026] - Salesforce BA-201 Exam Questions

The BA-201 guide files from our company are designed by a lot of experts and professors of our company in the field, The Salesforce Certified Business Analyst practice questions are designed and verified by experienced and qualified Salesforce Certified Business Analyst (BA-201) exam experts.

So we can predict the real test BA-201 precisely, You can choose what version you like best anyway.

- 100% Pass High-quality BA-201 - Salesforce Certified Business Analyst Formal Test ☐ Search for ☐ BA-201 ☐ on 「 [www.dumpsquestion.com](http://www.dumpsquestion.com) 」 immediately to obtain a free download ☐ BA-201 Actual Braindumps
- Valid BA-201 Test Topics ☐ BA-201 Dumps ☐ Test BA-201 Result ☐ Enter 「 [www.pdfvce.com](http://www.pdfvce.com) 」 and search for ☐ BA-201 ☐ to download for free ☐ Reliable BA-201 Dumps Book
- BA-201 Interactive Practice Exam ☐ Valid Test BA-201 Tips ☐ Valid BA-201 Test Topics ☐ Open website ➡ [www.prepawayexam.com](http://www.prepawayexam.com) ☐ and search for ▷ BA-201 ◁ for free download ☐ Exam BA-201 Dumps
- Exam BA-201 Labs ☐ BA-201 Dumps ☐ Exam BA-201 Labs ☐ Open ➤ [www.pdfvce.com](http://www.pdfvce.com) ☐ enter ✓ BA-201 ☐ ✓ ☐ and obtain a free download ☐ Valid BA-201 Study Notes

- The Best BA-201 Formal Test - Leading Offer in Qualification Exams - Correct Salesforce Salesforce Certified Business Analyst ☐ Search for ➡ BA-201 ☐ and download it for free immediately on [ [www.dumpsquestion.com](http://www.dumpsquestion.com) ] ☐BA-201 Latest Exam Question
- 100% Pass High-quality BA-201 - Salesforce Certified Business Analyst Formal Test ☐ Search on ✓ [www.pdfvce.com](http://www.pdfvce.com) ☐✓☐ for ➡ BA-201 ☐ to obtain exam materials for free download ☐Valid BA-201 Test Topics
- BA-201 pass rate - BA-201 test online materials - Lead2pass pass test ☐ ☀ [www.testkingpass.com](http://www.testkingpass.com) ☐☀☐ is best website to obtain ( BA-201 ) for free download ☐Vce BA-201 Free
- Vce BA-201 Free ☐ Valid BA-201 Study Notes ☐ Exam BA-201 Dumps ☐ Search for 【 BA-201 】 on { [www.pdfvce.com](http://www.pdfvce.com) } immediately to obtain a free download ☐Practice BA-201 Test Engine
- BA-201 ExamFee ☐ BA-201 Latest Exam Question ☐ Vce BA-201 Free ☐ Download ➤ BA-201 ☐ for free by simply searching on ➡ [www.prepawayexam.com](http://www.prepawayexam.com) ☐ ☐BA-201 Practice Exam Online
- BA-201 Exam Torrent ☐ BA-201 Practice Exam Online ☐ Vce BA-201 Free ☐ Search for ☐ BA-201 ☐ on 《 [www.pdfvce.com](http://www.pdfvce.com) 》 immediately to obtain a free download ☐BA-201 Interactive Practice Exam
- Pass Guaranteed Quiz Updated Salesforce - BA-201 Formal Test ☐ Download ( BA-201 ) for free by simply entering ⇒ [www.examdiscuss.com](http://www.examdiscuss.com) ⇐ website ☐Relevant BA-201 Exam Dumps
- [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), Disposable vapes