

Salesforce Plat-UX-102 Training Kit & Test Plat-UX-102 Tutorials



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Salesforce Certified Platform Strategy Designer Sample Questions (Q41-Q46):

NEW QUESTION # 41

A strategy designer leads a new UX project and needs to align with stakeholders who have varying degrees of interest and influences the project. The designer wants to understand each stakeholder's potential negative and positive impacts on the project. Which tactic should be used?

- A. Stakeholder Focus Group
- B. Stakeholder Analysis

- C. Stakeholder KPIs

Answer: B

Explanation:

The best tactic to understand the potential impacts of stakeholders on a project is stakeholder analysis, which is a systematic way of identifying and assessing the interests, expectations, and influences of various stakeholders. A stakeholder focus group or stakeholder KPIs may not capture the full spectrum of stakeholder perspectives and impacts.

NEW QUESTION # 42

A strategy designer is working on a future digital commerce vision for Cloud Kicks. What should the designer focus on when engaging technical stakeholders?

- A. Minimize technical stakeholders' input at this early stage.
- B. Ensure all ideas have buy-in from technical stakeholders.
- C. Explore feasibility and opportunities for future innovation.

Answer: C

Explanation:

The designer should focus on exploring feasibility and opportunities for future innovation when engaging technical stakeholders. Feasibility refers to how possible or realistic it is to implement a solution, given the technical constraints or requirements. Opportunities for future innovation refer to the potential or possibilities for creating new or improved solutions, leveraging the latest technologies or trends. Both aspects help foster a collaborative and creative dialogue between the designer and the technical stakeholders, and ensure that the solution is both viable and desirable.

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/engage-technical-stakeholders>

NEW QUESTION # 43

Cloud Kicks (CK) has a large number of customer support requests. CX has identified a need for updated documentation as part of a new customer service design, making self-service available within the experience. What should be used to measure ongoing success?

- A. Decreased number of customer cases
- B. Decreased bounce rate on document on pages
- C. Increased number of Knowledge articles

Answer: A

Explanation:

The success of a self-service solution should be measured by the decreased number of customer cases, as this indicates that customers are able to find the information they need without contacting support. The number of Knowledge articles or the bounce rate on document pages may not reflect the effectiveness or satisfaction of the self-service solution.

NEW QUESTION # 44

Cloud Kicks (CK) has just added sustainability as a corporate value. CK has assigned a strategy designer to partner with the manufacturing team to look for opportunities to improve on its sustainability goals. What should the designer do to build and rationalize a case with this new team?

- A. Present research on climate change to the manufacturing team
- B. Meet with the manufacturing team and give them feasible solutions.
- C. Analyze internal systems through the lens of environmental risk.

Answer: C

Explanation:

The best way to build and rationalize a case with a new team on sustainability goals is to analyze internal systems through the lens of environmental risk, as this helps identify opportunities and challenges for improvement and aligns with the corporate value of

sustainability. Meeting with the team and giving them feasible solutions or presenting research on climate change may not be persuasive or relevant enough for the team.

NEW QUESTION # 45

A tech company that specializes in mobile app development is looking to innovate and launch a new app that helps users manage their mental health. The company's target audience is young adults aged 18-35.

What external factor might impact the strategy for this development?

- A. Push notifications
- B. HIPAA regulations

Answer: B

Explanation:

For a mobile app managing mental health, HIPAA (Health Insurance Portability and Accountability Act) regulations are a crucial external factor. These regulations govern the privacy and security of health information, which is especially pertinent for apps handling sensitive mental health data. Ensuring compliance is essential to protect user information and avoid legal issues.

NEW QUESTION # 46

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