

HPE2-W12 Prüfungsguide: Selling HPE Aruba Networking Solutions & HPE2-W12 echter Test & HPE2-W12 sicherlich-zu-bestehen



Die HP HPE2-W12 Prüfungsfragen und Antworten (HPE2-W12) von Fast2test ist eine Garantie für eine erfolgreiche Prüfung! Bisher fällt noch keiner unserer Kandidaten durch! Falls jemand bei der Zertifizierungsprüfung durchfallen sollte, zahlen wir 100% Material-Gebühr zurück. Wir übernehmen die volle Geld-zurück-Garantie auf Ihre Zertifizierungsprüfungen! Unsere HPE2-W12 Fragen und Antworten (Selling HPE Aruba Networking Solutions) sind aus dem Fragenpool, alle sind echt und original.

Möchten Sie die HP HPE2-W12 Zertifizierungsprüfung mühelos bestehen? Die Schulungsmaterialien von Fast2test über HP HPE2-W12 Zertifizierung sind eine gute Wahl. Die Testaufgaben von HP HPE2-W12 Prüfung aus Fast2test enthalten alle Inhalte und Antworten, die Sie bei der HPE2-W12 Prüfung wissen müssen. Daher können Sie in begrenzter Zeit die Schwerpunkte der HPE2-W12 Prüfung greifen und einmalig bestehen, so dass Sie Ihren beruflichen Wert erhöhen und näher zu ihrem Erfolg kommen können.

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HP HPE2-W12 Buch - HPE2-W12 Zertifizierungsprüfung

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HP Selling HPE Aruba Networking Solutions HPE2-W12 Prüfungsfragen mit Lösungen (Q27-Q32):

27. Frage

Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?

- A. Reducing operational risk.
- B. Being focused on budget and price-per-unit.

- C. Preferring in-house support and maintenance.
- D. Preferring to use network equipment beyond typical refresh cycles.

Antwort: A

Begründung:

The correct answer is D because HPE GreenLake for Networking is designed for organizations seeking a service consumption model that deliver flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand.

Additionally, GreenLake incorporates HPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.

Relevant extracts from HPE Aruba Networking documentation:

* "GreenLake for Networking helps customers reduce operational risk by combining Aruba solutions with consumption-based IT models that are fully managed and supported."

* "Organizations adopt GreenLake when they want to avoid the risks of overprovisioning or underprovisioning infrastructure, while maintaining agility and financial flexibility."

* "GreenLake delivers networking-as-a-service, aligning costs with actual usage and shifting risk away from the customer's IT operations team."

* "The primary opportunity arises with customers seeking to lower operational risk while gaining predictable costs and simplified lifecycle management." Why the other options are incorrect:

* A Price-per-unit focus does not align with consumption models like GreenLake, which emphasize service value and outcomes, not unit pricing.

* B GreenLake is delivered and supported by HPE/partners, not designed for organizations preferring fully in-house operations.

* C Using equipment beyond refresh cycles is opposite of GreenLake's model, which ensures technology remains current without heavy upfront investments.

References (HPE Aruba Networking Solutions / Study Guides):

* HPE GreenLake for Aruba Networking - Solution Overview

* HPE GreenLake for Networking Technical White Paper

* Aruba ESP and GreenLake Consumption Models - Study Guide

* HPE GreenLake Customer Benefits Guide

28. Frage

What is one security feature that acts as a distinguishing value of HPE Aruba Networking Central?

- A. Filtering of remote users' access to SaaS applications to prevent data loss.
- B. Ability to encrypt traffic in the wireless network.
- C. A stateful firewall to filter VM-to-VM traffic in the data center.
- **D. AI-based security recommendations for firmware upgrades.**

Antwort: D

Begründung:

The correct answer is D because Aruba Central leverages AI-driven security intelligence to provide proactive recommendations, including firmware and configuration updates, to mitigate vulnerabilities and strengthen overall network security. This capability distinguishes Central by combining AI for networking (AIOps) with security posture management, ensuring that networks remain resilient against emerging threats.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central delivers AI-based security recommendations to identify configuration gaps and suggest firmware updates that address known vulnerabilities."

* "AI Insights proactively highlight risks and provide prescriptive remediation guidance, reducing exposure and improving compliance with Zero Trust frameworks."

* "Security recommendations in Central allow IT administrators to preview and apply changes that minimize risk without manual research or analysis."

* "By combining AI-driven analytics with automated security posture management, Aruba Central simplifies protecting distributed networks." Why the other options are incorrect:

* A Stateful firewalling for VM-to-VM traffic is a data center CX 10000 feature, not Aruba Central.

* B Traffic encryption in wireless networks is provided through Wi-Fi security standards (e.g., WPA3), not a Central-specific differentiator.

* C Filtering SaaS access is typically part of Secure Access Service Edge (SASE) or ZTNA solutions, not Aruba Central's native role.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central AI-Powered Security and Operations - Solution Overview
- * Aruba ESP Zero Trust and Security Posture Management - White Paper
- * Aruba Central AI Insights and Recommendations - Product Brief
- * Aruba Central Security Automation and Compliance - Deployment Guide

29. Frage

A customer needs to deploy IoT more securely. How can HPE Aruba Networking solutions help the customer achieve this objective?

- **A. HPE Aruba Networking Central with AI for networking helps customers discover and monitor all the devices connected to their network.**
- B. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center.
- C. HPE Aruba Networking is the only vendor to offer IoT-centric security solutions without incorporating partnerships.
- D. HPE Aruba Networking offers agents that can easily be installed on IoT devices to encrypt communications.

Antwort: A

Begründung:

The correct option is B because HPE Aruba Networking Central, combined with AI-powered insights, provides visibility into all devices on the network, including IoT. This allows customers to discover, classify, and monitor IoT endpoints and enforce security policies. HPE emphasizes that IoT devices are often difficult to secure due to their diversity and lack of built-in protections, so network-based discovery and monitoring is critical.

Relevant extracts from official HPE Aruba Networking materials:

"Aruba Central provides AI-powered visibility that automatically identifies and profiles all devices- including IoT-connected to the network, enabling IT to apply consistent security and segmentation policies."

"IoT devices often lack inherent security; Aruba's approach leverages dynamic segmentation, policy enforcement, and AI-driven monitoring to ensure IoT traffic is visible and secured."

"By using AI-driven Central, organizations can quickly discover rogue, unknown, or misbehaving IoT devices and take automated action to reduce risk." Why the other options are incorrect:

A is inaccurate; HPE Aruba Networking works with an ecosystem of security and IoT partners and does not claim to be the only vendor with IoT-specific security.

C Fabric Composer is a data center automation tool and is not designed to create secure IoT tunnels.

D is incorrect because HPE Aruba Networking does not require agents to be installed on IoT devices, as most IoT endpoints cannot support agents. Instead, Aruba provides agentless discovery and monitoring.

References (HPE Aruba Networking Solutions / Study Guides):

Aruba Central "AI-powered Network Operations and Assurance" Solution Overview Aruba Dynamic Segmentation and Zero Trust Security White Paper Aruba ESP (Edge Services Platform) Technical Overview Aruba ClearPass Device Insight for IoT and Device Discovery

30. Frage

What is one way organizations can ensure their wireless network is always available?

- A. Enable device profiling on the APs to prioritize wireless access for top users and applications.
- **B. Use HPE Aruba Networking ClearPass Device Insight to proactively detect issues before they cause problems.**
- C. Connect APs to HPE Aruba Networking CX switches and configure device profiling to prioritize delivering PoE to the APs.
- D. Receive troubleshooting insights from HPE Aruba Networking ClearPass Policy Manager.

Antwort: B

Begründung:

The correct answer is B because ClearPass Device Insight provides continuous visibility and profiling of all devices-including IoT, BYOD, and managed endpoints-on the network. By proactively detecting unknown, rogue, or misbehaving devices before they cause service or security issues, organizations can ensure higher wireless availability and operational continuity.

Relevant extracts from official HPE Aruba Networking documentation:

* "ClearPass Device Insight leverages machine learning and crowdsourced device fingerprints to automatically discover, classify, and monitor all devices connected to the network."

* "With proactive detection of abnormal behavior, IT can address issues before they affect network availability or security."

- * "Device Insight closes visibility gaps by identifying unmanaged IoT and BYOD devices, reducing risks that could otherwise disrupt wireless service."
 - * "This proactive approach ensures that the wireless network remains resilient and available to support business-critical users and applications." Why the other options are incorrect:
 - * A Device profiling on APs alone cannot guarantee availability; it is part of traffic management, not proactive issue detection.
 - * C PoE prioritization ensures APs have power but does not address ongoing availability challenges like rogue devices or abnormal behavior.
 - * DClearPass Policy Manager enforces access control policies but does not provide proactive device visibility and anomaly detection to maintain availability.
- References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba ClearPass Device Insight - Solution Overview
 - * Aruba ESP Zero Trust Security and Visibility - White Paper
 - * Aruba ClearPass and Central Integration - Technical Guide
 - * Aruba Proactive Device Security and Monitoring - Product Brief

31. Frage

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.
- B. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- C. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- **D. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.**

Antwort: D

Begründung:

The correct answer is C because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application- and user- specific policies, shrinking the attack surface and preventing lateral movement.

Relevant extracts from official HPE Aruba Networking documentation:

- * "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
- * "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
- * "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
- * "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
 - * A Scalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
 - * B Aruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
 - * D Lower cost is not the primary positioning; the value lies in enhanced security and reduced risk.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Zero Trust Network Access (ZTNA) - Solution Overview
- * Aruba ESP Zero Trust Security - Technical White Paper
- * Aruba SSE and ZTNA for Remote Workforce - Product Brief
- * Aruba Security and Access Control - Deployment Guide

32. Frage

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Zertifizierungsprüfung zur Zeit sehr populär. Fast2test wird von vielen akzeptiert und hat den Traum einer Mehrheit der Leute verwirklicht. Wenn Sie mit Hilfe von Fast2test die Prüfung nicht bestehen, zahlen wir Ihnen die gesamte Summe zurück.

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