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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q76-Q81):

NEW QUESTION # 76

What step is required to give users access to the Financial Services Cloud Commercial Banking features?

- A. Install the Commercial Banking Managed Package
- B. **Update the user profiles to give users access to Financial Services Cloud objects**
- C. Assign permission sets to give users access to the Commercial Banking Console Lightning app.
- D. Update Industries Settings to give users access to the Commercial Banking Console Lightning app.

Answer: B

NEW QUESTION # 77

A banking customer is using Sales Cloud but their Admin is considering whether Financial Services Cloud would be a better solution to meet their business needs.

What is the best way for the Admin to access a Financial Services org with preconfigured data to play around and learn what's in it?

- A. Request a Salesforce developer org
- B. Spin up a Trailhead challenge org
- C. **Hop on a 30-day Financial Services Cloud trial org**
- D. Purchase one license of an FSC production org

Answer: C

NEW QUESTION # 78

When creating a Custom Summary Formula in a Report, what are the four valid Summary Types which you can select? (4 answers)

- A. Max
- B. Average
- C. Previous
- D. Total
- E. **Sum**
- F. Min

Answer: A,B,E,F

NEW QUESTION # 79

A financial institution has custom security and visibility rules where certain users need to see specific records even though they are not typically engaged in that Account. This includes legal and compliance members who must be engaged for particular deals. Which Financial Services Cloud capability provides the ability to accommodate this request?

- A. Custom Sharing Rules
- B. Interaction Summaries
- C. Business Rules Engine
- D. **Compliant Data Sharing**

Answer: D

Explanation:

Explanation

The Financial Services Cloud capability that provides the ability to accommodate the request of sharing specific records with certain users who are not typically engaged in that account is **Compliant Data Sharing**.

Compliant Data Sharing is a feature that allows users to share records with other users based on criteria such as record type or field value. Users can create sharing rules for objects such as account, contact, individual, financial account role, opportunity participant role, or case team role. By using Compliant Data Sharing, the financial institution can share records with legal and compliance members who must be engaged for particular deals based on a field value that indicates the deal type.

NEW QUESTION # 80

Universal Containers needs to synchronize data between sales force and an external financial system.

How can a system administrator accomplish this?

- A. Use the data loader to upsert Salesforce records into the financial system
- B. **Use an external ID field to match records between systems**
- C. Use the excel connector to export records from both systems
- D. Use the data loader to match records between the systems

Answer: B

NEW QUESTION # 81

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