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Salesforce Communications Cloud Accredited Professional Sample Questions (Q58-Q63):

NEW QUESTION # 58

A Large Tier 1 Telco with 20 million subscribers needs to move all of their customer data from legacy system to communication cloud. The team have discovered it would take a long time to migrate all the data over.

which approach should the fulfillment designer recommend as the migration strategy to ensure that all the orders uninterrupted through the salesforce platform during migration?

- A. Disable the production system during off peak hours and migrate the data from the old system to the new system. Ensure both new and old system are online during Peak hours.

- B. Migrate Data on demand as orders are raised through the salesforce interface and implement a bulk migration strategy
- C. Partition the data into logical blocks and run the migration in multiple stages over time, allowing for on demand migration for the non-migrated data to the legacy system
- D. Partition the data into logical blocks and run the migration in multiple stages over time, allowing for on demand migration data when migrations occurs

Answer: C

NEW QUESTION # 59

United Telecom is moving its assets to communication cloud as part of its digital transformation. During the asset migration process, a consultant includes a step to create no change MACD order. Why this is necessary to have this step in migration process?

- A. To validate if decomposition works on migrated assets
- B. To validate if MACD works on migrated Assets.
- C. To create inventory items to be used in subsequent MACD.
- D. To validate the migrated assets data aligns with assets data model

Answer: C

NEW QUESTION # 60

Acme technology is Tier 1 Provider selling fixed line internet and TV services. In order to send Set top boxes (STB) and modem they are requiring a single call to the shipping fulfillment system, which combination can be sent to the customer. They also want to ensure optimal performance and avoid unnecessary use of storage of inventory in customer base.

- A. Decompose Modem & STB into one CFS using M:1 decomposition pattern configure scope field on CFS technical product definition to Account
- B. Decompose the Modem & STB to one CFS technical product using M:1 decomposition relationship. Configure the scope filed on the modem and STB products to Account
- C. Decompose the Modem & STB to distinct CFS technical product using 1:1 decomposition relationship. Configure the scope field on CFS technical product definition to downstream Order Item
- D. Decompose the Modem & STB to distinct CFS technical product using 1:1 decomposition relationship. Configure the scope filed on the modem and STB products to downstream Order Item

Answer: A

NEW QUESTION # 61

Orbit telecommunication has announced that their B2C mobile business is doing well and there will be high order increase next year well beyond anything they had planned.

What are the two preparatory steps that a consultant should take to ensure the stability in production?

- A. Ensure Enterprise sales management (ESM) is employed to split the large order prior to submission to order management system
- B. Ensure that customer have enough Async Apex Callouts and platform events available to cover the load
- C. Ensure mule soft is employed for integration to reduce the consumption of salesforce resources
- D. Ensure platform events mode is enabled

Answer: B,D

NEW QUESTION # 62

Universal containers (UC) is a communication service provider using communication cloud. UC gathered the following from their sales agent about their current legacy system quoting and order capture flows

* They often need to refer back to their documents for routine customer requests

* They are able to handle the majority of customer request themselves despite of current challenges

* Routine customer requests require many clicks and they want the new system to focus user experience.

One of the common MACD transactions is to increase the quality of the assets. What approach should a consultant recommend for designing the quoting and order capture flow in communication cloud to alleviate the agents' feedback while minimizing

implementation efforts?

- A. Leverage **omni** scripts for all used cases to minimize the training efforts for the sales agents.
- B. Leverage the CPQ cart for all cases minimize the implementation effort
- C. Build a custom CPQ Cart using FlexCards and LWC to align to the legacy systems UI
- D. Leverage **guided selling OmniScripts for common use cases and the CPQ cart for other use cases.**

Answer: D

NEW QUESTION # 63

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