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C_S4CS_2602 real questions - Testking real exam - SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales VCE

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SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q26-Q31):

NEW QUESTION # 26

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- **A. Reconciliation account**
- B. Chart of accounts
- **C. General ledger (G/L) indicator**
- D. Cost center

Answer: A,C

NEW QUESTION # 27

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note: There are 3 correct answers to this question.

- A. Recorded webinars from the SAP Learning Website
- **B. Video tutorials from the SAP Help Portal**
- **C. Digital assistance from generative AI (SAP Joule)**
- D. Recorded system simulations from the Learning Center
- **E. Assessment questions from the SAP Learning Hub**

Answer: B,C,E

NEW QUESTION # 28

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. A credit note has been authorized
- B. The customer intends to return goods
- **C. The customer has made a request for credit**
- D. The customer will receive replacement goods

Answer: C

NEW QUESTION # 29

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Calculate the sales quotation conversion rate
- **B. Search, create, and update sales plans**
- C. Compare ordered, shipped, and billed amounts
- **D. Compare planned with actual sales data**

Answer: B,D

NEW QUESTION # 30

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition. What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- **A. The current status of the customer's credit limit**
- B. The current status of sales orders, quotations, and back orders
- **C. The current status of sales volumes and profit margins**
- D. The current status of warehouse stock levels

Answer: A,C

NEW QUESTION # 31

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