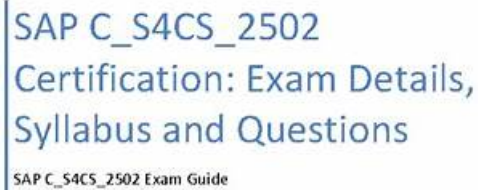


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SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q44-Q49):

NEW QUESTION # 44

Which information must you enter manually in the invoice correction process?

- A. Order reason
- B. Billing block
- C. Return reason
- D. Billing plan

Answer: A

NEW QUESTION # 45

What do you use to collect the values that are entered into the configuration activities in SAP Central Business Configuration?

- A. SAP Cloud ALM Requirements app
- B. SAP Cloud ALM Processes app
- C. Availability and Dependencies of Solution Processes Excel
- D. Business Driven Configuration Questionnaire

Answer: D

NEW QUESTION # 46

Which tools does SAP provide to make it easier for customers to maintain their SAP S/4HANA Cloud systems after a release upgrade? Note: There are 2 correct answers to this question.

- A. SAP Signavio Process Navigator Tool
- B. Release Assessment and Scope Dependency Tool
- C. Test Automation Tool
- D. What's New Viewer Tool

Answer: A,C

NEW QUESTION # 47

What happens to the sales order request after successfully creating a sales order?

- A. Sales Order Request is deleted
- B. Sales Order Request is archived
- C. Sales Order Request is non-editable
- D. Sales Order Request is editable

Answer: C

NEW QUESTION # 48

Which organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales office
- B. Plant
- C. Division
- D. Sales group

Answer: C

NEW QUESTION # 49

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