

Newest SAP C-S4CS-2508 Exam Blueprint Are Leading Materials & Authoritative C-S4CS-2508: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales



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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 2	<ul style="list-style-type: none">System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S4HANA Cloud Public Edition.

Topic 3	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 4	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 5	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 6	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q27-Q32):

NEW QUESTION # 27

You are working on a Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition. What do you create during the customer returns process? Note: There are 3 correct answers to this question.

- A. Billing document
- B. Inspection lot
- C. Delivery
- D. Return order
- E. Billing block

Answer: C,D,E

NEW QUESTION # 28

Which of the following are main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Confirm proof of delivery
- B. Create sales order
- C. Perform delivery split
- D. Create outbound delivery

Answer: B,D

Explanation:
System Landscapes and identity Access Management

NEW QUESTION # 29

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the sold-to party
- B. The transportation group from the material master record
- C. The shipping condition from the business partner master record of the sold-to party or ship-to party
- D. The departure zone of the shipping point
- E. The loading group from the material master record

Answer: B,C,D

NEW QUESTION # 30

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of the net value order items that was converted from quotation items
- B. The percentage of the net value of billing documents that was converted from quotations
- C. The percentage of the number of order items that was converted from quotation items
- D. The percentage of the number of orders that was converted from quotations

Answer: A

NEW QUESTION # 31

Which technologies should you use to integrate SAP S/4HANA Cloud Public Edition with another SAP public cloud solution? Note: There are 2 correct answers to this question.

- A. SAP Cloud Connector
- B. SAP Integration Suite
- C. Predelivered APIs
- D. SAP Process Orchestration

Answer: B,C

NEW QUESTION # 32

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