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HP HPE2-B07 Exam Questions [2026] Right Preparation Material

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HPE GreenLake Solutions Sample Questions (Q46-Q51):

NEW QUESTION # 46

What is a key benefit of involving HPE Financial Services (HPEFS) during the GreenLake sales process?

Response:

- A. Customized payment plans to meet customer budgets
- B. Simplified deployment of SaaS solutions
- C. Standardized pricing for all GreenLake deals
- D. Pre-defined hardware configurations for all customers

Answer: A

NEW QUESTION # 47

Which use case is ideal for HPE GreenLake IaaS?

Response:

- A. Supporting legacy applications with no modernization needs
- B. Managing workloads in fixed on-premises environments
- **C. Enabling rapid scalability for dynamic workloads**
- D. Providing disaster recovery for edge locations

Answer: C

NEW QUESTION # 48

Why is it important to register a GreenLake opportunity?

(Select two.)

Response:

- A. Provides fixed configuration options
- B. Simplifies solution deployment
- **C. Ensures exclusivity for the partner**
- **D. Allows access to HPE support resources**

Answer: C,D

NEW QUESTION # 49

A partner is developing a proposal for a hybrid IT solution requiring flexible financing. Which HPE service should be leveraged?

Response:

- A. HPE Synergy
- B. HPE GreenLake Dashboard
- **C. HPE Financial Services**
- D. VMware Tanzu

Answer: C

NEW QUESTION # 50

What are critical steps in configuring a GreenLake solution?

(Select two.)

Response:

- A. Limiting the solution to on-premises deployments
- B. Avoiding collaboration with HPEFS
- **C. Understanding the customer's workload requirements**
- **D. Using the Integrated Quoting Process**

Answer: C,D

NEW QUESTION # 51

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