100% Pass Updated SAP - C-S4CS-2508 - Exam SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Voucher

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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.

Topic 2	• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 3	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 4	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 5	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 6	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 7	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 8	• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 9	• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q41-Q46):

NEW QUESTION # 41
In a predictive model, what does prediction confidence measure?

- A. The ability to produce results with a constant level of correctness
- B. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- C. The percentage of corecct responses in the output dataset

- D. How well the model can maintain its accuracy and performance when used on new data

Answer: D

NEW QUESTION # 42

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note: There are 3 correct answers to this question.

- A. Recorded system simulations from the Learning Center
- B. Video tutorials from the SAP Help Portal
- C. Digital assistance from generative AI (SAP Joule)
- D. Assessment ques-tions from the SAP Learning Hub
- E. Recorded webinars from the SAP Learning Website

Answer: A,B,C

NEW QUESTION # 43

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Calculate the sales quotation conversion rate
- B. Search, create, and update sales plans
- C. Compare planned with actual sales data
- D. Compare ordered, shipped, and billed amounts

Answer: B,C

NEW QUESTION # 44

You need to manage a customer down payment. Which action do you perform during sales order entry?

- A. Enter an appropriate item in the billing plan of the sales order.
- B. Enter a specific condition in the pricing procedure of the sales order.
- C. Mark the down payment checkbox at item level.
- D. Create a sales order with a dedicated order type.

Answer: A

NEW QUESTION # 45

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Versions defined by the user
- B. Plan data defined by the user
- C. Attributes defined by the user
- D. Dimensions defined by the user

Answer: C,D

NEW QUESTION # 46

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