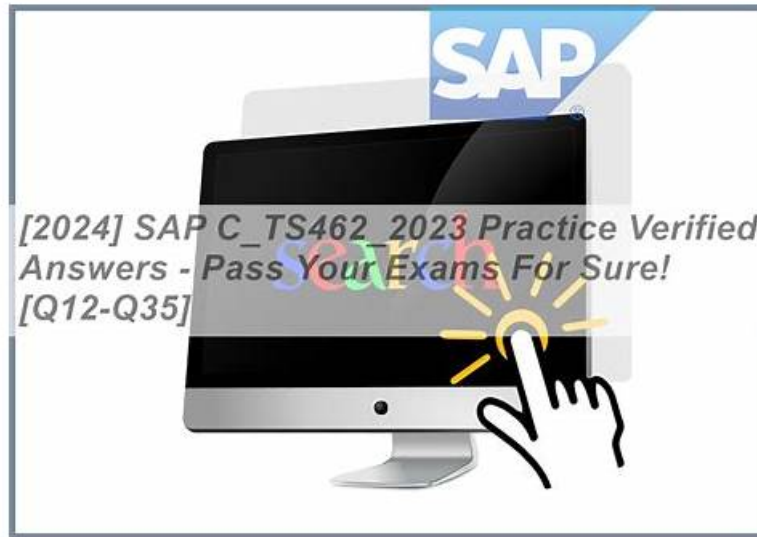# C-TS462-2023 Actual Real Exam & C-TS462-2023 Test Questions & C-TS462-2023 Dumps Torrent

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q22-Q27):

NEW QUESTION # 22
When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.
What must you do? Note: There are 3 correct answers to this question.

- A. Include the text type with an appropriate access sequence in the text determination procedure.
- B. Assign an appropriate text type to the sales document type.
- C. Assign the text determination procedure to the sales document type.
- D. Ensure that the access sequence reads the sold-to party text first.
- E. In the access sequence, set the partner function language for this text to "sold-to party".

Answer: A,C,E

Explanation:
Basic Functions (customizing)

NEW QUESTION # 23

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. The process flow supports direct navigation to applications that can be used to solve problems.
- B. Color coding is used to indicate the status of a document.
- C. The status of a document is updated using artificial intelligence (AI) algorithms.
- D. Issue solving is supported by a wizard based on machine learning (ML).

Answer: A,C

Explanation:
Sales Process and Analytics

NEW QUESTION # 24

What are the characteristics of the process where new fields are copied from a customer master record to a sales document in SAP S/4HANA?
Note: There are 2 correct answers to this question.

- A. Fields are copied from the customer master tables directly to the sales order tables using Application Link Enabling (ALE) settings.
- B. Fields are copied from the customer master tables to the sold-to party, ship-to party, bill-to party or payer views using a user exit.
- C. Fields are copied from the customer master tables to the sales order tables using the condition technique.
- D. Fields are moved from the sold-to party, ship-to party, bill-to party or payer views to the sales order tables using a user exit.

Answer: B,D

Explanation:
In SAP S/4HANA, when new fields are copied from a customer master record to a sales document, the characteristics of this process include:
A . Fields are moved from the sold-to party, ship-to party, bill-to party, or payer views to the sales order tables using a user exit: User exits allow for the customization of standard SAP behavior without modifying the core code. This method can be used to copy additional fields from customer master data to sales documents, providing flexibility to meet specific business requirements.
B . Fields are copied from the customer master tables to the sold-to party, ship-to party, bill-to party, or payer views using a user exit: Similar to option A, this process involves using user exits to extend the standard SAP functionality. The fields can be copied to these partner function views within the sales document, enriching the document with additional data from the customer master.
Option C, involving the condition technique, is typically used for determining pricing conditions, not for copying fields from the customer master to sales documents. Option D, mentioning ALE settings, is not a standard approach for directly copying fields from customer master records to sales documents; ALE is more commonly used for integrating data across different systems.

NEW QUESTION # 25

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app Note: There are 2 correct answers to this question.

- A. With the app, a user can set default billing blocks for sales documents.
- B. With transaction VF04, a user can generate a log for the collective run.
- C. With transaction VF04, a user can cancel a collective billing run.
- D. With the app, a user can block the automatic posting of billing documents.

Answer: B,D

NEW QUESTION # 26

You want to automatically supply your customers with an alternative material if the ordered material is not available. How would you do this?

- A. Create a material listing that includes both the ordered and substitution materials.
- B. Create a material determination record with an appropriate substitution reason.
- C. Ensure all affected orders are included in a backorder processing run.
- D. Create an assortment module that determines the permitted substitution materials.

Answer: B

Explanation:
To automatically supply customers with an alternative material if the ordered material is not available, you would:
C . Create a material determination record with an appropriate substitution reason: Material determination allows you to automatically replace requested materials with alternatives under specified conditions.

NEW QUESTION # 27

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