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Salesforce Certified CPQ Specialist Sample Questions (Q179-Q184):

NEW QUESTION # 179

An Admin has made numerous changes to a Template Content record over the course of a day, and now finds that the "Failed to Load PDF" error message appear when the output document is generated. Which steps should the Admin perform to diagnose the error?

- A. Download the template content via Dataloader and analyze the HTML source, modify and replace HTML until the template renders.
- B. Edit the template content and view as source, then modify HTML until clicking Check Syntax results in "NO Errors"
- C. Copy and paste the content into a text editor and run a syntax checker, modify and replace HTML until the template renders.
- D. Clone the record, reference the clone in place of the original record, then delete elements (such as table rows) until the template renders.

Answer: D

NEW QUESTION # 180

"UC has a series of required PDF documents that need to be attached to their output document when generated. These PDF files are already stored in Documents. What should the Admin do on the Quote Template to meet this requirement?

- A. Reference each PDF Document in Custom Template Content records."
- **B. Create a new Additional Document on the Quote Template for each PDF document**
- C. Create a new Template Section for each PDF document.
- D. Select the correct Documents Folder from the Documents field on the Quote Template

Answer: B

NEW QUESTION # 181

Which two objects could a Discount Schedule be applied to and take precedence over the Discount Schedule identified in a Product Feature?

Choose 2 answers

- **A. Contracted Price**
- B. Product
- C. Segmented Product
- **D. Product Option**

Answer: A,D

Explanation:

Hierarchy of Discount Schedule Application: Salesforce CPQ applies Discount Schedules based on object precedence.

* Contracted Price: Overrides Discount Schedules at the Product or Feature level when specific pricing agreements are in place for an Account.

* Product Option: A Discount Schedule on a Product Option takes precedence over one defined at the Product Feature level.

Key Configurations:

* Contracted Price: Navigate to the Contracted Price record and add the Discount Schedule.

* Product Option: Assign the Discount Schedule on the Product Option record.

Validation:

* Test configurations to confirm the Discount Schedule is applied at the appropriate level and overrides the Feature-level Discount Schedule.

NEW QUESTION # 182

An admin wants Configuration Attribute X to appear on the configuration page of bundle Y. The value selected will drive a Selection Product Rule and be listed in a Line Item Column in the output document.

On which objects will the admin need to create the Configuration Attribute X custom field to meet this requirement?

- A. Configuration Attribute and Quote
- **B. Product Option and Quote Line**
- C. Product Option and Quote
- D. Configuration Attribute and Product Option

Answer: B

Explanation:

Requirement Overview:

* Display Configuration Attribute X on the configuration page of a bundle and in a Line Item Column on the output document.

Solution Details:

* Product Option: Add the Configuration Attribute X custom field to ensure it appears during the configuration process.

* Quote Line: Add the same custom field to enable its display as a Line Item Column in the Quote output.

Steps to Configure:

* Create a custom field named Configuration Attribute X on the Product Option and Quote Line objects.

* Add the field to the relevant field sets and templates for visibility in both the configurator and the output document.

UC wants their documents to be translated into multiple languages. The Admin has already provided translations for the merge fields, but wants to create translations for the static text.

- A. {SText.VariableName}
- B. {IText.VariableName}
- C. {IData.VariableName}
- D. {\$Data.VariableName}

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