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Salesforce Process-Automation Exam covers a wide range of topics, including workflow rules, approval processes, process builder, and flows. It is a comprehensive exam that tests your understanding of the various tools available in Salesforce Process Automation and your ability to use them in real-world scenarios. Process-Automation Exam is made up of multiple-choice questions and takes approximately 90 minutes to complete.

Salesforce Process Automation Accredited Professional Sample Questions (Q37-Q42):

NEW QUESTION # 37

The Salesforce Admin needs to automate a process that sends an approval request to the VP of Sales for any account record that changes from Prospect to New Customer. What process automation capabilities would the Admin use to meet this requirement?

- A. Use a Flow to update the field and trigger an Approval Process to notify the VP of Sales.
- B. Use an Apex Trigger to change the Account field value from "Prospect" to "Customer" and email the Account Owner as a reminder to get an approval from their Manager.
- C. Use a Record-Triggered Flow to change the Account field value from "Prospect" to "Customer" and email the Account Owner.
- D. Use a Process to monitor the changed field value on the Account object from "Prospect" to "Customer" and an action to submit the record to an Approval Process.

Answer: D

NEW QUESTION # 38

Which three of the following are the key components to build a process in Process Builder?

- A. Timer
- B. Criteria Node
- C. Trigger
- D. Scheduler
- E. Action

Answer: B,C,E

NEW QUESTION # 39

The Salesforce Admin needs to automate a process that sends an approval request to the VP of Sales for any account record that changes from Prospect to New Customer. What process automation capabilities would the Admin use to meet this requirement?

- A. Use an Apex Trigger to change the Account field value from "prospect" to "customer" and email the Account Owner as a reminder to get an approval from their Manager.
- B. Use a Flow to update the field and trigger on Approval Process to notify the VP of Sales.
- C. Use a Record Trigger Flow to change the Account field value from "prospect" to "customer" and email the Account Owner.
- D. Use a Process to monitor the changed field value on the Account object from "prospect" to "customer" and an action to submit the record to an Approval Process

Answer: B

Explanation:

To automate the process of sending an approval request when an Account record changes from Prospect to New Customer, the best approach would be to use Salesforce Flow to update the Account field value and then trigger an Approval Process to notify the VP of Sales. This approach allows for a more flexible and powerful automation compared to using Apex Triggers or Process Builder alone. Salesforce Flow can detect record changes and perform complex logic, including updating records and initiating approval processes. The Approval Process can then be configured to send an approval request to the VP of Sales. This solution aligns with Salesforce's best practices for leveraging declarative automation tools before resorting to code. Reference: Salesforce Help Documentation on Flow and Approval Processes.

NEW QUESTION # 40

What key feature was introduced in Spring '21 release which helps with identifying performance...?

- **A. Accurate measure of the CPU time consumption of Flows and Processes**
- B. Stagger and Throttle plug-ins for Flows
- C. Black run-as access for Processes
- D. Optimizer plug-in for Flows and Processes

Answer: A

Explanation:

In the Spring '21 release, Salesforce introduced enhancements for measuring the CPU time consumption of Flows and Processes. This feature helps administrators and developers identify and optimize resource-intensive processes, improving the overall performance and efficiency of Salesforce automations. Reference: Salesforce Release Notes Spring '21 - Performance Enhancements

NEW QUESTION # 41

What is true about using External Objects in flows?

- A. External ID and Display URL fields should not be updated within a flow.
- B. External Objects can be referenced in flow, just like any internal objects without any restrictions.
- **C. External Object records can be read or updated from flow but cannot be created.**
- D. External Objects can be referenced only via SOAP API.

Answer: C

NEW QUESTION # 42

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