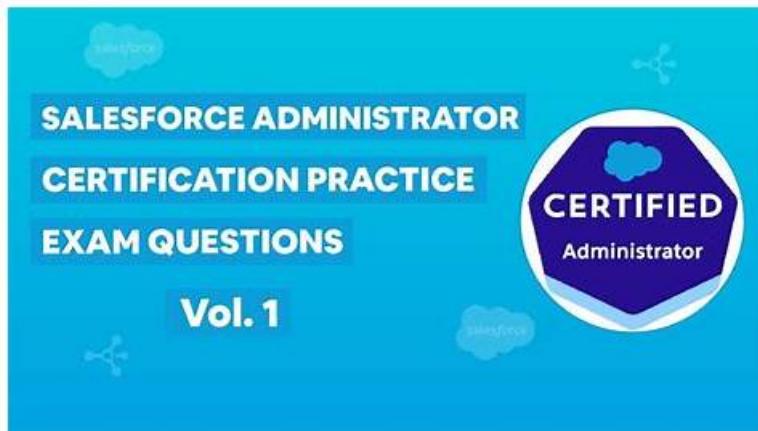


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## **Salesforce Certified Administrator Sample Questions (Q137-Q142):**

### NEW QUESTION # 137

Which setting on a profile makes a tab hidden in the All App Launcher or visible in any app, but still allows a user to view records that would normally be found under this tab?

- A. Tab Settings
- B. Object Permissions
- C. Pig wide Defaults
- D. App Permissions

#### Answer: A

Explanation:

Explanation

To make a tab hidden in the All App Launcher or visible in any app, but still allow a user to view records that would normally be found under this tab, the administrator should use Tab Settings on a profile. Tab Settings control the visibility and default behavior of tabs for each app in an org. The administrator can set a tab to Hidden, which means it will not appear in any app or in the All App Launcher, but users can still access records via other means such as search or reports. Object Permissions, App Permissions, and Org-Wide Defaults are not related to tab visibility.

References:[https://help.salesforce.com/s/articleView?id=sf.customize\\_tabs.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_tabs.htm&type=5)

### NEW QUESTION # 138

An administrator is planning to use Data Loader to mass import new records to a custom object from a new API.

What will the administrator need to do to use the Data Loader?

- A. Append their security token at the end of their password to login.
- B. Reset their password and their security token.
- C. Add a permission set that allows them to import data.
- D. Use the Data Import Tool to mass import custom object records.

#### Answer: A

Explanation:

Explanation

To use Data Loader to mass import new records to a custom object from a new API, the administrator will need to append their security token at the end of their password to login. The security token is an alphanumeric code that is required for API access when logging in from an IP address that is not trusted by Salesforce. The security token can be obtained from the user's personal settings or by resetting it via email. Adding a permission set, resetting the password and the security token, or using the Data Import Tool are not necessary for using Data Loader. References:

[https://help.salesforce.com/s/articleView?id=sf.data\\_loader.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_loader.htm&type=5)  
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### NEW QUESTION # 139

AW Computing has added a new custom text field called Market Segment on the Lead object. When a Lead is converted, the new field is not getting copied to the Account record.

What should the administrator do to ensure the Market Segment field from a Lead is copied to the converted Account record in routine?

- A. Ensure the Market Segment field on the Lead is mapped to right field on Account.
- B. Write a Validation Rule to ensure the Account has a value in that field.
- C. Write a record-triggered flow to copy the custom field from Lead to Account.
- D. Ensure Account has a field that has the exact same name as the new Lead field.

#### Answer: C

### NEW QUESTION # 140

Ursa Major Solar wants to know which of its marketing efforts are helping the team win Opportunities.

What should an administrator configure to provide these insights?

- A. Campaign Influence

- B. Campaign Hierarchy.
- C. Map Custom Lead Fields
- D. List Email Activities

**Answer: A**

#### NEW QUESTION # 141

DreamHouse Realty requires that house showings be scheduled within the current year to prevent too many future showings from stacking up.

How can they make sure Showing Date is only populated with a date this years?

- A. Sync the users' Showing Calendar to Salesforce and filter it to only look at this year.
- B. Create a report that shows any Showing Dates not scheduled in the current year to the updated.
- C. Add Help Text so the user knows to only add a Showing Date within the current year.
- **D. Create a validation rule that ensures Showing Date contains a date within the current year.**

**Answer: D**

Explanation:

Explanation

A validation rule is a feature that allows administrators to define criteria for data entry or import operations and display an error message when those criteria are not met. For example, a validation rule can ensure that house showings are scheduled within the current year by comparing the showing date field with a formula that returns the current year. If the showing date field contains a date outside of the current year, then the validation rule will prevent users from saving or importing records with an error message.

References:[https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_validation\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_validation_rules.htm&type=5)

#### NEW QUESTION # 142

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