

AP-204学習指導 & AP-204実際試験



ShikenPASSの助けのもとで君は大量のお金と時間を費やさなくても復楽にSalesforceのAP-204認定試験に合格のは大丈夫でしょう。ソフトの問題集はShikenPASSが実際問題によって、テストの問題と解答を分析して出来上がりました。ShikenPASSが提供したSalesforceのAP-204の問題集は真実の試験に緊密な相似性があります。

AP-204認定試験の準備を完了したのですか。試験を目前に控え、自信満々と受験することができますか。もしまだ試験に合格する自信を持っていないなら、ここで最高の試験参考書を推奨します。ただ短時間の勉強で試験に合格できる最新のAP-204問題集が登場しました。この素晴らしい問題集はShikenPASSによって提供されます。

>> AP-204学習指導 <<

AP-204実際試験、AP-204日本語試験情報

AP-204試験は難しいですが、あまり心配する必要がありません。ふさわしい復習の方法を利用したら、気楽にAP-204試験に合格するのは可能です。あなたはいい方法を探しましたか？今我々は一番適当の方法を提供しています。我々のAP-204参考書を利用したら、あなたは試験に簡単に合格することができます。我々の商品は大好評を博しましたので、あなたに推薦します。

Salesforce Consumer Goods Cloud Accredited Professional 認定 AP-204 試験問題 (Q71-Q76):

質問 # 71

Which two levels can promotions be defined within the Consumer Goods Cloud?

- A. Product
- B. Retail Store Group
- C. Account
- D. Retail Store
- E. Product Category

正解: A、D

解説:

Promotions within the Consumer Goods Cloud can be defined at different levels, including the Account, Product, and Retail Store levels. This flexibility allows for targeted and effective promotion strategies.

質問 # 72

A Consultant must migrate Communications Cloud Data from one customized Salesforce Org to another Salesforce Org.

What are two key considerations before migration and preparing the target instance to receive or import Communications Cloud data?

- A. All required data points and fields from the source org are captured in the target org.
- B. Run data validation in parallel to the ongoing migration.
- C. Test migration data in a production environment.

- D. Requires matching metadata to be established in the new target org.

正解: A、D

解説:

Before migrating Communications Cloud data to a new org, Salesforce documentation stresses two critical readiness steps:

A . Ensuring all required fields and data points exist in the target org Communications Cloud relies on a complex data model (EPC, Order Mgmt, Pricing, Attributes, EPC Projects, Fulfillment records). The target org must have all necessary fields and object configurations before importing data.

D . Metadata must match before migration

Migration cannot succeed unless product specs, attributes, price lists, technical product models, decomposition mappings, and orchestration metadata exist in the target org.

Metadata alignment is the #1 prerequisite for moving Communications Cloud data.

Incorrect options:

B: Running validation during migration is risky and not recommended.

C: Testing in production is strictly prohibited.

質問 # 73

United Telecom's (UT) current architecture has two systems, one which is sales facing (internal) and the other which is external facing (web channels). Currently, the product catalog is maintained separately in both systems. As part of their digital transformation, UT has introduced Communications Cloud.

What approach should a Consultant recommend for maintaining the product catalog during their digital transformation?

- A. Maintain the product catalog in Communications Cloud Enterprise Product Catalog and use Digital Commerce APIs to extract the catalog to the web channels.
- B. Maintain the product catalog in Communications Cloud and periodically synchronize to the web channels automatically.
- C. Manage the product catalog internally using Communications Cloud and use Cart APIs to expose the product catalog to web via OmniOut.
- D. Introduce a new product catalog primary application that will synchronize both Communications Cloud and the web channels when updates occur.

正解: A

解説:

As part of digital transformation, Salesforce strongly recommends consolidating all product definitions into a single Enterprise Product Catalog (EPC) within Communications Cloud. EPC becomes the system of record for all commercial and technical products across channels.

To expose this single catalog to external sales channels, Salesforce provides Digital Commerce APIs, which deliver:

Product discovery

Attribute & configuration rules

Pricing & Promotions

Availability & context-driven offerings

These APIs allow web channels, portals, mobile apps, and external systems to retrieve catalog data in real time without duplicating product definitions. This removes the need for separate catalog maintenance and guarantees consistency across channels.

Option A uses Cart APIs, which only apply once a product is already in the cart. It does not expose catalog discovery.

Option C (periodic sync) is not recommended-Salesforce discourages dual catalogs.

Option D (new catalog system) adds unnecessary complexity.

質問 # 74

Universal Containers (UC) is a Communications Service Provider using Communications Cloud. UC wants to create a guided ordering process for their Sales Agents and B2C Customers.

Which two options are technically feasible?

- A. Use OmniScript to build the guided ordering journey for agents and expose OmniScript via OmniOut on a third-party CMS.
- B. Use OmniScript to build the guided ordering journey for agents and OmniScript via OmniOut on a Salesforce Experience for customers.
- C. Use Salesforce Flow to build the guided ordering journey for agents and Salesforce Flow via Lightning Out on a third-party CMS for customers.

正解: A、B

解説:

The key to identifying the technically feasible options for creating a guided ordering process in Salesforce Communications Cloud (Industries) is understanding how OmniStudio components (specifically OmniScripts) are deployed across different channels (internal agents vs. external customers on different platforms).

Agents: For internal Sales Agents, the standard and recommended approach is to use OmniScript. OmniScripts are designed to guide users through complex processes like CPQ ordering, providing a step-by-step interface directly within the Salesforce Console. This validates the "Use OmniScript... for agents" part of options B and C.

B2C Customers (Third-Party CMS): When customers interact via a third-party Content Management System (CMS) (e.g., Adobe Experience Manager, WordPress) rather than a Salesforce-hosted site, you cannot simply embed a standard Lightning Web Component. OmniOut is the specific Salesforce Industries feature designed for this scenario. It allows you to compile an OmniScript into a framework-agnostic web component (Standard Web Component) that can be hosted on an external server or CMS while maintaining connectivity to Salesforce logic. This validates Option B.

B2C Customers (Salesforce Experience): When customers interact via a Salesforce Experience (formerly Community Cloud), the native way to deploy the guided process is to use the OmniScript component directly in the Experience Builder. While the phrasing "OmniScript via OmniOut on a Salesforce Experience" in Option C is slightly redundant (you don't need OmniOut for a Salesforce site), technically, OmniOut can run anywhere a web component runs, and some complex architectures might use it for consistency. However, in the context of exam questions where "OmniScript via Community Builder" is the standard answer, Option C is often presented alongside Option B as the "Customer" solutions.

Correction/Refinement: Looking at the search results (Source 1.1, 1.4), the exam dumps explicitly list the correct answer set as A, C, D (where A is Flow for agents/customers via Lightning Out - technically feasible but rare, C is OmniScript for agents + OmniScript via Community Builder for customers, and D is OmniScript for agents + OmniScript via OmniOut for CMS).

Wait, let's re-examine the provided options in your specific question text. You only listed A, B, C.

Option A: Flow for Agents + Flow via Lightning Out on CMS. (Technically feasible, but not the "Comms Cloud" standard).

Option B: OmniScript for Agents + OmniScript via OmniOut on CMS. (Strong Yes - This is the textbook definition of OmniOut's use case).

Option C: OmniScript for Agents + OmniScript via OmniOut on Salesforce Experience. (Technically "feasible" but weird/wrong best practice). However, if the option meant "OmniScript on Salesforce Experience" (without OmniOut), it would be perfect.

Exam Dump Verification: In the search results (Source 1.1), the options are slightly different:

"Use Omni Script for building the guided ordering journey for agents and call Omni script via community builder on a salesforce community..." (This corresponds to your Option C if we interpret "via OmniOut" as a typo or a distractor in your text, or if your text is a variation).

"Use OmniScript... and expose OmniScript via OmniOut on a third-party CMS..." (This corresponds to your Option B).

Given the options provided in your prompt (A, B, C), and knowing that Communications Cloud relies heavily on OmniScript for CPQ:

B is definitely correct. (OmniScript for Agents, OmniOut for CMS).

C is likely the second correct answer intended, despite the "via OmniOut on Salesforce Experience" phrasing potentially being a trick or typo for "via Community Builder". (Or, it implies using the Off-platform capability within an Experience site, which is possible if you are doing a complete headless implementation).

A (Flow) is generally incorrect for Comms Cloud CPQ ordering because Flows do not natively handle the Vlocity CPQ APIs (Cart-based APIs) as effectively as OmniScripts with Integration Procedures.

Constraint Check: You asked for two options.

B and C represent the two valid OmniScript deployment models (External CMS vs. Salesforce Community), which is the core learning objective.

質問 # 75

Which three setup steps should the salesforce Admin configure to allow Sales Managers to create and assign delivery tasks to deliver?

- A. Assign the Action Plans permission set to the Sales Manager .
- B. Change the Action Plan Type Delivery
- C. Define Assessment Indicator Definitions for Delivery task
- D. Assign the Lightning Direct store Delivery permissions set to the user
- E. Create an action plan template with a Delivery Task and assign it to a Visit

正解: A、D、E

解説:

To allow Sales Managers to create and assign delivery tasks to deliver, the following setup steps should be configured:

Create an action plan template with a Delivery Task and assign it to a Visit. A Delivery Task is a type of action plan task that allows a field rep to deliver products to a retail store. A Visit is a scheduled or unscheduled interaction between a field rep and a retail store.

Assign the Lightning Direct store Delivery permissions set to the user. This permissions set grants access to the delivery task functionality and related objects, such as product transfers and shipments.

Assign the Action Plans permission set to the Sales Manager. This permissions set grants access to the action plan functionality and related objects, such as action plan templates, action plan tasks, and assessments. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

質問 # 76

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あなたはもうSalesforce AP-204資格認定試験を申し込んでいましたか。いまのあなたは山となるAP-204復習教材と練習問題に面して頭が痛いと感じますか。ShikenPASSは絶対にあなたに信頼できるウェブサイトなので、あなたの問題を解決するShikenPASSをお勧めいたします。役立つかどうかの資料にあまり多い時間をかけるより、早くShikenPASSのサービスを体験してください。躊躇わなく、行動しましょう。

AP-204実際試験: <https://www.shikenpass.com/AP-204-shiken.html>

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試験の準備方法-素晴らしいAP-204学習指導試験-100%合格率のAP-204実際試験

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SalesforceのAP-204試験に合格するのに、私たちは最も早い時間で合格するのを追求します、これは三つと結論づけることができます。

- 高品質なAP-204学習指導一回合格-100%合格率のAP-204実際試験 ※ サイト □ www.mogjexam.com □ で“ AP-204 ”問題集をダウンロードAP-204赤本合格率
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- [illegible]