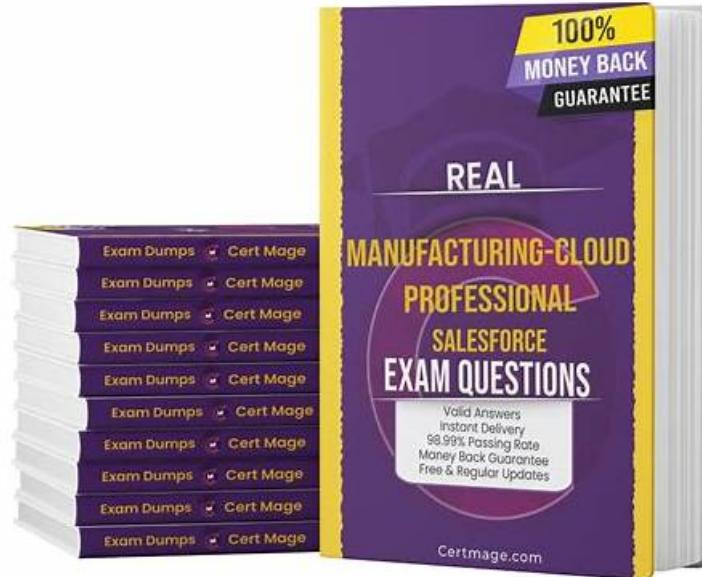# Salesforce Manufacturing-Cloud-Professional Exam Dumps - A Surefire Way To Achieve Success

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As we all know, it is a must for all of the candidates to pass the exam if they want to get the related Manufacturing-Cloud-Professional certification which serves as the best evidence for them to show their knowledge and skills. If you want to simplify the preparation process, here comes a piece of good news for you. Our Manufacturing-Cloud-Professional Exam Question has been widely praised by all of our customers in many countries and our company has become the leader in this field. Now I would like to give you some detailed information about the advantages of our Manufacturing-Cloud-Professional guide torrent.

Salesforce Manufacturing-Cloud-Professional (Manufacturing Cloud Accredited Professional) Exam is designed to test the knowledge and skills of professionals working in the manufacturing industry who want to get certified on Salesforce's Manufacturing Cloud. Manufacturing Cloud Accredited Professional Exam certification exam is ideal for professionals who are looking to enhance their career opportunities in the manufacturing industry and want to demonstrate their expertise in Manufacturing Cloud.

>> Lab Manufacturing-Cloud-Professional Questions <<

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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q152-Q157):

NEW QUESTION # 152
When list views are selected for account forecasts, which two permissions options may be based on the list view so the Account managers can generate forecsats?

- A. Share list view with account owners
- B. All users above hierarchy can see this list views
- C. Share list view with group of users
- D. All users can see the list views

Answer: C,D

Explanation:
To ensure key account managers can generate forecasts using list views for account forecasts, it's crucial that either "All users can see this list view" or "Share list view with groups of users" is selected for the list views. This setting allows for the appropriate visibility and access required for generating accurate and comprehensive forecasts. This is essential for maintaining the integrity and effectiveness of the forecasting process within Salesforce Manufacturing Cloud .

NEW QUESTION # 153
An Account Manager edits the account and market growth percentage values and triggers a forecast recalculation. When will these new values be used in forecasting the future periods?

- A. When anew forecast is generated for the account.
- B. When the Account Manager is the Account owner.
- C. When the forecast is calculated for the first time.
- D. When account and market growth percentages are used in the forecast formula.

Answer: D

Explanation:
Account and market growth percentages are values that account managers can enter to indicate the expected growth of their account and the market for their products in the upcoming period. These values are used in the forecast formula to calculate the forecast quantity and revenue for future periods. The new values are used in forecasting the future periods only when the account and market growth percentages are part of the forecast formula. If the forecast formula does not include these values, then editing them will not affect the forecast calculation. Reference: Create Accurate Account Forecasts, Configure Forecast Metrics and Formulas

NEW QUESTION # 154
Which two out-of-the-box actions can be performed on a Sales Agreement?

- A. Recalculate Actuals
- B. Update Adjustments
- C. Regenerate Agreement
- D. Update ProductsC) Mass Update

Answer: A,B

Explanation:
A sales agreement is a long-term contract that defines the terms and conditions for the products and services that you sell to your customers. You can perform various actions on a sales agreement to manage its lifecycle, such as approving, activating, expiring, or deleting it. Two of the out-of-the-box actions that you can perform on a sales agreement are:
Recalculate Actuals: This action updates the actuals for the sales agreement based on the invoices and orders associated with it. You can recalculate actuals manually or schedule it to run automatically at a specified frequency. Recalculating actuals helps you track the progress and performance of the sales agreement over time.
Update Products: This action allows you to add, remove, or modify the products and categories in the sales agreement. You can update products manually or use the mass update feature to apply changes to multiple products at once. Updating products helps you adjust the sales agreement to reflect the changing needs and preferences of your customers.
Sales Agreements and Forecasting in Manufacturing Cloud, Sales Agreement, Get Started with Manufacturing Cloud for Sales, Create and Work with Sales Agreements, Manufacturing Cloud

NEW QUESTION # 155
Which two list views are provided by default to filter account manager targets by the assigned user?

- A. Assigned by Manager
- B. Assigned to Me
- C. Active Targets
- D. Pending Targets
- E. Assigned by Me

Answer: B,E

NEW QUESTION # 156
Where would a consolidated view of all of the terms of a sales agreement, including the duration, products, price, planned quantities, and actual quantities be found?

- A. Sales Agreement in Manufacturing Cloud
- B. Rebate Management in Manufacturing Cloud
- C. Contracts in Manufacturing Cloud
- D. Account Based Forecast in Manufacturing Cloud
- E. Account Manager Targets in Manufacturing Cloud

Answer: A

NEW QUESTION # 157
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