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## Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q60-Q65):

### NEW QUESTION # 60

Which two actions would require a rebuild of the Search Index?

- A. Remove a product from the store Catalog.
- B. Add an account to a store Buyer Group.
- C. Add a product to an active Entitlement Policy used in the store.
- D. Adjust the price of a product in the store.

**Answer:** A,C

**Explanation:**

A rebuild of the Search Index might be required when:

A) Add a product to an active Entitlement Policy used in the store: This can change the products available to different user segments,

necessitating a search index update.

C) Remove a product from the store Catalog: This ensures that the removed product no longer appears in search results, keeping the catalog current and relevant.

These actions impact the accuracy and relevance of search results, making it crucial to rebuild the search index to reflect these changes.

#### NEW QUESTION # 61

An Administrator has both Spanish and English enabled as languages for a store. However when viewing the storefront in Spanish, the Administrator notices the search filters are not visible on the Category Detail page.

What could be missing?

- A. The user's browser is translating the page from Spanish back to English.
- B. The site page does not have a variation for the translated menu.
- C. The picklist value's translations were not completed in Translation Workbench.
- D. The translated category data has not been populated.

**Answer: C**

Explanation:

If search filters are not visible on the Category Detail page when viewing the storefront in Spanish, it could be due to The picklist value's translations not being completed in Translation Workbench (C). The Translation Workbench in Salesforce allows Administrators to provide translations for various UI elements, including picklist values used in search filters. If these translations are incomplete or missing, the filters may not display correctly in the specified language. This issue highlights the importance of comprehensive translation efforts to ensure a seamless multilingual user experience. Browser translation issues (A), site page variations (B), and untranslated category data (D) can also affect localization, but the visibility of search filters is directly tied to the completeness of translations in the Translation Workbench.

#### NEW QUESTION # 62

Which two steps should an Administrator take to set up different pricing for different groups of buyers?

- A. Create Discount Groups
- B. Create Buyer Groups
- C. Create Price Books
- D. Create Customer Groups

**Answer: B,C**

Explanation:

To set up different pricing for different groups of buyers, an Administrator should B. Create Price Books to define different pricing structures and D. Create Buyer Groups to segment buyers into groups. Price Books can then be assigned to specific Buyer Groups, allowing for differentiated pricing strategies based on the buyer group.

#### NEW QUESTION # 63

A client would like to set up a Priority Pricing Model.

On which object is the Priority field that determines the priority of pricing?

- A. Price Book
- B. Buyer Group Price Book
- C. Buyer Group
- D. Entitlement Policy

**Answer: B**

Explanation:

For setting up a Priority Pricing Model, the Priority field that determines the priority of pricing is found on the D. Buyer Group Price Book object. This field allows administrators to define the precedence of price books for different buyer groups, ensuring that the correct pricing is applied based on predefined priorities.

### NEW QUESTION # 64

Which two steps should an Administrator take to move the B2B store configuration from a sandbox environment to a production environment?

- A. Import the settings to the Production environment with Workbench.
- B. Add the Store Configuration to a change set.
- C. Export the store settings with Data Loader.
- D. Export the store configuration from the Store Administration.

**Answer: B,C**

Explanation:

To move the B2B store configuration from a sandbox to a production environment, an Administrator should A. Add the Store Configuration to a change set and C. Export the store settings with Data Loader. The change set allows for the transfer of configuration settings, while the Data Loader can be used to migrate data related to the store setup, ensuring a smooth transition to the production environment.

### NEW QUESTION # 65

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