

Salesforce BA-201 Exam | BA-201 PDF Cram Exam - Test Engine Simulation of Exam Questions BA-201 Vce

The screenshot displays a simulated exam interface for the Salesforce BA-201 exam. It features a header with the exam title 'CS201 - Introduction to Programming (Quiz No 2)' and the start time '06:23 PM, 07 July 2022'. The first question, 'Question # 1 of 10', asks for the position of the first character to be used to identify the function. The options are 'index()', 'length()', 'start()', and 'end()'. The second question, 'Question # 2 of 10', asks for the return value of the exclusive OR operator. The options are 'Both inputs are 0', 'One input is 1 and other is zero', 'None of the given', and 'Both inputs are 1'. A 'Click to Show Answer & Move to Next Question' button is located at the bottom right of the second question.

CS201 - Introduction to Programming (Quiz No 2) Quiz Start Time: 06:23 PM, 07 July 2022

Question # 1 of 10 (Start Time: 06:23:42 PM, 07 July 2022) Total Marks: 1

.....function gives the position of the first character to be used to identify the

Select the correct option

☐ index()

☒ length()

☐ start()

☐ end()

Question # 2 of 10 (Start Time: 06:24:40 PM, 07 July 2022) Total Marks: 1

The exclusive OR operator returns 1 if

Select the correct option

☐ Both inputs are 0

☒ One input is 1 and other is zero

☐ None of the given

☐ Both inputs are 1

Click to Show Answer & Move to Next Question

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Salesforce Certified Business Analyst Sample Questions (Q305-Q310):

NEW QUESTION # 305

During a discovery session with several stakeholders from universal Container (UC) services team, the business analyst (BA) learned that UC recently implemented as Experience Site that allows customers to view Knowledge article and submit cases. The stakeholders have asked for suggestions to determine if the current solution is adding value to the business. What should the BA recommend?

- A. Review user stories on the services team's development backlog.
- **B. Review the services team's goal initiatives, strategies, and obstacles.**
- C. Review the Einstein Article Recommendations feature in the services team's org.

Answer: B

Explanation:

This answer states that reviewing the services team's goals, initiatives, strategies, and obstacles is what the BA should do to determine if the current solution of implementing an Experience Site that allows customers to view Knowledge articles and submit cases is adding value to UC's business. Goals are what the services team wants to achieve or accomplish in terms of business outcomes or benefits. Initiatives are what the services team plans to do or implement to achieve their goals. Strategies are how the services team executes or delivers their initiatives. Obstacles are what prevents or hinders the services team from achieving their goals, implementing their initiatives, or executing their strategies. Reviewing the services team's goals, initiatives, strategies, and obstacles means that the BA analyzes and documents these elements related to implementing an Experience Site that allows customers to view Knowledge articles and submit cases.

Reviewing the services team's goals, initiatives, strategies, and obstacles is what the BA should do to determine if the current solution is adding value to UC's business because it helps the BA to measure and evaluate the performance and impact of the current solution against these elements. References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-stakeholder-engagement-skills>

NEW QUESTION # 306

The project team is building a Sales Cloud implementation. The business analyst (BA) wants to make sure the solution meets the needs of the business. The BA needs to identify where user testing should occur and who should participate. Which approach should the BA follow?

- **A. Create a full copy sandbox and give power users access to it**
- B. Create a partial sandbox and give the VP of sales access to it.
- C. Create a scratch org and give the development team access to it.

Answer: A

Explanation:

A full copy sandbox is a copy of a production environment that includes all data and metadata. It is suitable for user testing because it provides a realistic and isolated environment where users can test changes without affecting live data or users. Power users are users who have extensive knowledge and experience with the business domain and processes. They can provide valuable feedback and insights on whether the solution meets their expectations and requirements. A scratch org is a temporary and lightweight environment that is suitable for development and testing of code-based changes, but not for user testing of declarative changes. A partial sandbox is a copy of a production environment that includes some data and all metadata. It is suitable for quality assurance testing, but not for user testing because it may not have enough data to cover all scenarios. References: 1

<https://trailhead.salesforce.com/en/content/learn/modules/application-lifecycle-and-development-models/understand-what-application-lifecycle-management-is>

NEW QUESTION # 307

The finance team is rolling out a new sales process in Sales Cloud for opportunities that are Closed/Won. After meeting with the team, a business analyst (BA) realizes that several requirements for the new process will need further refinement.

What should the BA use to keep track of changes to the process documents?

- A. Communication template
- **B. Version control**
- C. Business backlog

Answer: B

NEW QUESTION # 308

Northern Trail Outfitters is getting ready to enter the user acceptance testing (UAT) phase of its latest Salesforce project. The business analyst (BA) plans to solicit and document sign-offs from the business as part of the UAT process.

Which sign-offs should the BA seek?

- A. Test cases to implement, individual test case functionality, and final go live date
- B. Test cases to implement, user stories, and final go live date
- C. Functional requirements, individual test case functionality, and final go live date

Answer: C

Explanation:

The business analyst should seek sign-offs from the business for the functional requirements, individual test case functionality, and final go live date. The functional requirements are the statements that describe what the solution must do or provide to meet user needs or business objectives. The individual test case functionality is the verification that each test case meets the acceptance criteria for the corresponding user story or requirement. The final go live date is the date when the solution will be released to production and available for users or customers. These sign-offs help to ensure that the solution is complete, satisfactory, and ready for launch.

NEW QUESTION # 309

The project manager for a new project at Northern Trail Outfitters (NTO) wants the business analyst (BA) to obtain alignment on goals and strategies across NTO's organization, using NTO's documentation, the BA begins to understand NTO's strategies but needs more information.

Which methodology should help the BA obtain the required information?

- A. V2MOM (Vision, Values, Methods, Obstacles, Measures)
- B. RACI (Responsible, Accountable, Consulted, Informed)
- C. SMART (Specific, Measurable, Achievable, Relevant, Time-bound)

Answer: A

Explanation:

This answer states that using V2MOM (Vision, Values, Methods, Obstacles, Measures) is the methodology that should help the BA obtain the required information for understanding NTO's strategies after reviewing NTO's documentation for obtaining alignment on goals and strategies across NTO's organization using NTO's documentation. V2MOM is a framework that helps an organization or a team to define and align their goals and strategies in a clear and concise way. V2MOM stands for Vision, Values, Methods, Obstacles, and Measures. Vision is a statement that describes what the organization or the team wants to achieve. Values are the principles or beliefs that guide the actions and decisions of the organization or the team. Methods are the actions or steps that the organization or the team will take to accomplish the vision. Obstacles are the challenges or issues that the organization or the team will face or anticipate along the way. Measures are the metrics or indicators that the organization or the team will use to track their progress and success. Using V2MOM can help the BA obtain the required information for understanding NTO's strategies by asking questions or seeking clarification on each of these elements from NTO's documentation or stakeholders.

References: <https://trailhead.salesforce.com/en/content/learn/modules/align-your-team-with-v2mom>

NEW QUESTION # 310

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